

National Association of REALTORS - Real Estate Trend Indicator

State: Ohio

Board Name: Northwest Ohio Real Estate Information Systems, Inc.

Property Category: SFM

Date: 02/06/14

JANUARY 2014

| Price Class | Sold Listings | | | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 01. \$19,999 & Under | 19 | 24 | 13 | 56 | 378 | 60 | 28 | 6 |
| 02. \$20,000-\$29,999 | 8 | 24 | 7 | 39 | 238 | 37 | 17 | 2 |
| 03. \$30,000-\$39,999 | 2 | 12 | 6 | 20 | 252 | 28 | 17 | 8 |
| 04. \$40,000-\$49,999 | 9 | 21 | 3 | 33 | 261 | 25 | 19 | 4 |
| 05. \$50,000-\$59,999 | 0 | 15 | 7 | 22 | 322 | 22 | 20 | 7 |
| 06. \$60,000-\$69,999 | 2 | 17 | 7 | 26 | 289 | 26 | 23 | 5 |
| 07. \$70,000-\$79,999 | 1 | 13 | 2 | 16 | 306 | 26 | 17 | 4 |
| 08. \$80,000-\$89,999 | 0 | 10 | 2 | 12 | 280 | 18 | 24 | 3 |
| 09. \$90,000-\$99,999 | 1 | 13 | 7 | 21 | 239 | 15 | 21 | 2 |
| 10. \$100,000-\$119,999 | 2 | 17 | 15 | 34 | 410 | 28 | 27 | 12 |
| 11. \$120,000-\$139,999 | 1 | 22 | 8 | 31 | 374 | 30 | 23 | 3 |
| 12. \$140,000-\$159,999 | 0 | 11 | 3 | 14 | 267 | 24 | 21 | 2 |
| 13. \$160,000-\$179,999 | 0 | 9 | 10 | 19 | 211 | 12 | 19 | 1 |
| 14. \$180,000-\$199,999 | 0 | 5 | 4 | 9 | 164 | 16 | 14 | 2 |

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| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 15. \$200,000-\$249,999 | 0 | 4 | 8 | 12 | 237 | 15 | 11 | 6 |
| 16. \$250,000-\$299,999 | 0 | 1 | 9 | 10 | 176 | 15 | 14 | 2 |
| 17. \$300,000-\$399,999 | 0 | 1 | 4 | 5 | 148 | 4 | 14 | 4 |
| 18. \$400,000-\$499,999 | 0 | 0 | 5 | 5 | 54 | 2 | 5 | 1 |
| 19. \$500,000-\$749,999 | 0 | 0 | 3 | 3 | 41 | 2 | 3 | 2 |
| 20. \$750,000-\$999,999 | 0 | 0 | 2 | 2 | 21 | 2 | 1 | 0 |
| 21. \$1,000,000 & Over | 0 | 0 | 0 | 0 | 11 | 0 | 1 | 1 |

| | | | | | | | | |
|---------------------------|--------|--------|---------|--------|---------|---------|---------|------------|
| Total Units | 45 | 219 | 125 | 389 | 4,679 | 407 | 339 | 77 |
| Average Price | 34,974 | 79,836 | 163,177 | 99,078 | 337,960 | 100,359 | 127,997 | 13,112,683 |
| Volume (in 1000's) | 1574 | 17484 | 20397 | 38541 | 1581315 | 40846 | 43391 | 1009677 |

| Days on Market | Units |
|----------------|-------|
| 0 - 30 | 21 |
| 31 - 60 | 73 |
| 61 - 90 | 81 |
| 91 - 120 | 66 |
| 121 & Over | 148 |

| Financing | Units | Financing | Units |
|----------------|-------|-----------------|-------|
| Agent-Owner | 0 | Owner Financing | 1 |
| Assumption | 0 | Seller Assist | 1 |
| Cash | 174 | Trade/Exchange | 0 |
| Conventional | 119 | VA | 14 |
| FHA | 62 | Other | 15 |
| FMHA | 1 | Undefined | 0 |
| Lease | 1 | Not Used | 0 |
| Lease Purchase | 1 | | |

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| Price Class | Sold Listings | | | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 01. \$19,999 & Under | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 0 |
| 02. \$20,000-\$29,999 | 1 | 0 | 0 | 1 | 7 | 2 | 0 | 0 |
| 03. \$30,000-\$39,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 0 |
| 04. \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 15 | 1 | 0 | 0 |
| 05. \$50,000-\$59,999 | 1 | 0 | 0 | 1 | 22 | 2 | 1 | 1 |
| 06. \$60,000-\$69,999 | 3 | 0 | 0 | 3 | 34 | 2 | 2 | 0 |
| 07. \$70,000-\$79,999 | 1 | 0 | 0 | 1 | 26 | 1 | 2 | 0 |
| 08. \$80,000-\$89,999 | 1 | 0 | 0 | 1 | 22 | 1 | 4 | 0 |
| 09. \$90,000-\$99,999 | 0 | 1 | 1 | 2 | 16 | 0 | 2 | 0 |
| 10. \$100,000-\$119,999 | 2 | 0 | 0 | 2 | 27 | 2 | 2 | 0 |
| 11. \$120,000-\$139,999 | 2 | 0 | 0 | 2 | 54 | 3 | 4 | 1 |
| 12. \$140,000-\$159,999 | 0 | 1 | 0 | 1 | 36 | 1 | 0 | 0 |
| 13. \$160,000-\$179,999 | 0 | 0 | 0 | 0 | 19 | 0 | 0 | 1 |
| 14. \$180,000-\$199,999 | 1 | 0 | 0 | 1 | 18 | 1 | 2 | 0 |

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| Price Class | Sold Listings | | | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 15. \$200,000-\$249,999 | 0 | 3 | 1 | 4 | 29 | 5 | 0 | 0 |
| 16. \$250,000-\$299,999 | 0 | 0 | 0 | 0 | 11 | 1 | 0 | 0 |
| 17. \$300,000-\$399,999 | 0 | 0 | 0 | 0 | 13 | 0 | 1 | 0 |
| 18. \$400,000-\$499,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 |
| 19. \$500,000-\$749,999 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 |
| 20. \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 5 | 0 | 1 | 0 |
| 21. \$1,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | |
|---------------------------|--------|---------|---------|---------|---------|---------|---------|---------|
| Total Units | 13 | 6 | 2 | 21 | 366 | 22 | 21 | 3 |
| Average Price | 86,085 | 247,817 | 179,900 | 139,710 | 142,760 | 135,186 | 151,167 | 118,133 |
| Volume (in 1000's) | 1119 | 1487 | 360 | 2934 | 52250 | 2974 | 3175 | 354 |

| Days on Market | Units |
|----------------|-------|
| 0 - 30 | 1 |
| 31 - 60 | 3 |
| 61 - 90 | 4 |
| 91 - 120 | 0 |
| 121 & Over | 13 |

| Financing | Units | Financing | Units |
|----------------|-------|-----------------|-------|
| Agent-Owner | 0 | Owner Financing | 0 |
| Assumption | 0 | Seller Assist | 0 |
| Cash | 6 | Trade/Exchange | 0 |
| Conventional | 12 | VA | 0 |
| FHA | 3 | Other | 0 |
| FMHA | 0 | Undefined | 0 |
| Lease | 0 | Not Used | 0 |
| Lease Purchase | 0 | | |