

# Real Estate Trend Indicator

4/6/2017  
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**Property Type:** Residential  
**Prop Sub Type:** Single Family  
**Date Range:** Between 03/01/2017 and 03/31/2017  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Single Family'

## Sold Listings

| Price Class               | <2 Beds | 3 Beds  | 4+ Beds | Total   | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under          | 14      | 27      | 6       | 47      | 83      | 28      | 8       | 11       |
| \$20,000-\$29,999         | 14      | 17      | 1       | 32      | 71      | 9       | 4       | 1        |
| \$30,000-\$39,999         | 15      | 19      | 5       | 39      | 111     | 10      | 13      | 2        |
| \$40,000-\$49,999         | 6       | 14      | 3       | 23      | 102     | 17      | 8       | 2        |
| \$50,000-\$59,999         | 5       | 12      | 4       | 21      | 110     | 21      | 9       | 4        |
| \$60,000-\$69,999         | 10      | 31      | 5       | 46      | 111     | 11      | 10      | 3        |
| \$70,000-\$79,999         | 4       | 33      | 4       | 41      | 108     | 13      | 9       | 7        |
| \$80,000-\$89,999         | 7       | 32      | 7       | 46      | 120     | 19      | 4       | 0        |
| \$90,000-\$99,999         | 1       | 25      | 3       | 29      | 103     | 9       | 10      | 5        |
| \$100,000-\$119,999       | 4       | 51      | 9       | 64      | 165     | 24      | 12      | 9        |
| \$120,000-\$139,999       | 0       | 45      | 18      | 63      | 148     | 18      | 10      | 1        |
| \$140,000-\$159,999       | 0       | 25      | 15      | 40      | 108     | 24      | 7       | 3        |
| \$160,000-\$179,999       | 1       | 19      | 26      | 46      | 97      | 12      | 6       | 2        |
| \$180,000-\$199,999       | 0       | 22      | 7       | 29      | 57      | 11      | 5       | 1        |
| \$200,000-\$249,999       | 0       | 19      | 32      | 51      | 153     | 17      | 13      | 3        |
| \$250,000-\$299,999       | 1       | 9       | 27      | 37      | 125     | 11      | 7       | 4        |
| \$300,000-\$399,999       | 0       | 4       | 22      | 26      | 190     | 11      | 13      | 7        |
| \$400,000-\$499,999       | 0       | 0       | 9       | 9       | 79      | 4       | 6       | 0        |
| \$500,000-\$749,999       | 0       | 0       | 0       | 0       | 74      | 4       | 8       | 2        |
| \$750,000-\$999,999       | 0       | 0       | 1       | 1       | 24      | 0       | 1       | 0        |
| \$1,000,000 & over        | 0       | 0       | 0       | 0       | 11      | 0       | 0       | 0        |
| <b>Total Units</b>        | 82      | 404     | 204     | 690     | 2,150   | 273     | 163     | 67       |
| <b>Average Price</b>      | 50,144  | 106,116 | 198,618 | 126,813 | 181,260 | 128,252 | 172,201 | 138,524  |
| <b>Volume (in 1000's)</b> | 4,112   | 42,871  | 40,518  | 87,501  | 389,708 | 35,013  | 28,069  | 9,281    |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 63           | Agent-Owner      | 1            |
| 31-60                 | 225          | Cash             | 184          |
| 61-90                 | 103          | Conventional     | 290          |
| 91-120                | 69           | FHA              | 156          |
| 121-180               | 68           | Lease Purchase   | 2            |
| 181-365               | 48           | Other            | 23           |
| 366+                  | 114          | VA               | 34           |

# Real Estate Trend Indicator

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**Property Type:** Residential  
**Prop Sub Type:** Condo-Villa  
**Date Range:** Between 03/01/2017 and 03/31/2017  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Condo-Villa'

## Sold Listings

| Price Class               | <2 Beds | 3 Beds  | 4+ Beds | Total   | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under          | 0       | 1       | 0       | 1       | 0       | 0       | 0       | 0        |
| \$20,000-\$29,999         | 1       | 0       | 0       | 1       | 3       | 2       | 0       | 0        |
| \$30,000-\$39,999         | 0       | 0       | 0       | 0       | 2       | 0       | 0       | 0        |
| \$40,000-\$49,999         | 2       | 0       | 0       | 2       | 5       | 0       | 0       | 0        |
| \$50,000-\$59,999         | 3       | 0       | 0       | 3       | 11      | 0       | 0       | 0        |
| \$60,000-\$69,999         | 2       | 0       | 0       | 2       | 10      | 1       | 5       | 1        |
| \$70,000-\$79,999         | 3       | 1       | 0       | 4       | 5       | 0       | 1       | 0        |
| \$80,000-\$89,999         | 0       | 1       | 0       | 1       | 8       | 1       | 0       | 0        |
| \$90,000-\$99,999         | 3       | 1       | 0       | 4       | 6       | 0       | 1       | 1        |
| \$100,000-\$119,999       | 3       | 0       | 0       | 3       | 9       | 3       | 0       | 0        |
| \$120,000-\$139,999       | 4       | 2       | 0       | 6       | 19      | 2       | 2       | 0        |
| \$140,000-\$159,999       | 3       | 2       | 0       | 5       | 18      | 2       | 0       | 0        |
| \$160,000-\$179,999       | 2       | 2       | 0       | 4       | 12      | 3       | 1       | 2        |
| \$180,000-\$199,999       | 0       | 3       | 1       | 4       | 10      | 3       | 1       | 0        |
| \$200,000-\$249,999       | 5       | 5       | 0       | 10      | 19      | 2       | 3       | 1        |
| \$250,000-\$299,999       | 0       | 2       | 0       | 2       | 23      | 0       | 0       | 1        |
| \$300,000-\$399,999       | 1       | 2       | 0       | 3       | 14      | 0       | 1       | 0        |
| \$400,000-\$499,999       | 1       | 0       | 0       | 1       | 1       | 0       | 1       | 0        |
| \$500,000-\$749,999       | 0       | 0       | 1       | 1       | 3       | 0       | 0       | 0        |
| \$750,000-\$999,999       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$1,000,000 & over        | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| <b>Total Units</b>        | 33      | 22      | 2       | 57      | 178     | 19      | 16      | 6        |
| <b>Average Price</b>      | 134,916 | 184,111 | 382,545 | 162,592 | 177,110 | 136,623 | 167,713 | 167,350  |
| <b>Volume (in 1000's)</b> | 4,452   | 4,050   | 765     | 9,268   | 31,526  | 2,596   | 2,683   | 1,004    |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 8            | Cash             | 18           |
| 31-60                 | 16           | Conventional     | 34           |
| 61-90                 | 7            | FHA              | 3            |
| 91-120                | 9            | Other            | 2            |
| 121-180               | 6            |                  |              |
| 181-365               | 3            |                  |              |
| 366+                  | 8            |                  |              |