

# Real Estate Trend Indicator

11/6/2017  
Page 1 of 1

**Property Type:** Residential  
**Prop Sub Type:** Single Family  
**Date Range:** Between 10/01/2017 and 10/31/2017  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Single Family'

## Sold Listings

| Price Class               | <2 Beds | 3 Beds  | 4+ Beds | Total   | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under          | 20      | 34      | 5       | 59      | 88      | 37      | 6       | 3        |
| \$20,000-\$29,999         | 14      | 10      | 3       | 27      | 82      | 11      | 5       | 1        |
| \$30,000-\$39,999         | 8       | 18      | 2       | 28      | 80      | 12      | 7       | 2        |
| \$40,000-\$49,999         | 9       | 17      | 4       | 30      | 113     | 12      | 6       | 3        |
| \$50,000-\$59,999         | 8       | 13      | 3       | 24      | 121     | 12      | 12      | 6        |
| \$60,000-\$69,999         | 9       | 14      | 4       | 27      | 120     | 5       | 11      | 3        |
| \$70,000-\$79,999         | 7       | 25      | 8       | 40      | 136     | 13      | 12      | 4        |
| \$80,000-\$89,999         | 7       | 35      | 7       | 49      | 129     | 12      | 9       | 4        |
| \$90,000-\$99,999         | 2       | 37      | 6       | 45      | 126     | 8       | 11      | 1        |
| \$100,000-\$119,999       | 1       | 48      | 13      | 62      | 168     | 13      | 21      | 9        |
| \$120,000-\$139,999       | 5       | 50      | 16      | 71      | 176     | 16      | 10      | 9        |
| \$140,000-\$159,999       | 2       | 34      | 16      | 52      | 111     | 10      | 9       | 12       |
| \$160,000-\$179,999       | 1       | 34      | 14      | 49      | 106     | 8       | 5       | 2        |
| \$180,000-\$199,999       | 4       | 12      | 13      | 29      | 73      | 11      | 4       | 2        |
| \$200,000-\$249,999       | 1       | 30      | 41      | 72      | 161     | 19      | 10      | 9        |
| \$250,000-\$299,999       | 1       | 11      | 22      | 34      | 137     | 15      | 10      | 7        |
| \$300,000-\$399,999       | 0       | 4       | 21      | 25      | 182     | 4       | 19      | 5        |
| \$400,000-\$499,999       | 0       | 0       | 10      | 10      | 77      | 6       | 8       | 3        |
| \$500,000-\$749,999       | 0       | 0       | 5       | 5       | 74      | 2       | 4       | 2        |
| \$750,000-\$999,999       | 0       | 0       | 2       | 2       | 25      | 0       | 4       | 1        |
| \$1,000,000 & over        | 0       | 0       | 0       | 0       | 14      | 0       | 1       | 0        |
| <b>Total Units</b>        | 99      | 426     | 215     | 740     | 2,299   | 226     | 184     | 88       |
| <b>Average Price</b>      | 61,344  | 112,716 | 207,845 | 133,482 | 180,187 | 122,371 | 188,964 | 173,866  |
| <b>Volume (in 1000's)</b> | 6,073   | 48,017  | 44,687  | 98,777  | 414,250 | 27,656  | 34,769  | 15,300   |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 63           | Cash             | 203          |
| 31-60                 | 237          | Conventional     | 362          |
| 61-90                 | 177          | FHA              | 119          |
| 91-120                | 111          | FMHA             | 3            |
| 121-180               | 62           | Other            | 19           |
| 181-365               | 38           | Owner Financing  | 1            |
| 366+                  | 52           | VA               | 33           |

# Real Estate Trend Indicator

11/6/2017  
Page 1 of 1

**Property Type:** Residential  
**Prop Sub Type:** Condo-Villa  
**Date Range:** Between 10/01/2017 and 10/31/2017  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Condo-Villa'

## Sold Listings

| Price Class               | <2 Beds | 3 Beds  | 4+ Beds | Total   | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under          | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$20,000-\$29,999         | 2       | 0       | 0       | 2       | 0       | 0       | 0       | 0        |
| \$30,000-\$39,999         | 0       | 0       | 0       | 0       | 3       | 0       | 0       | 0        |
| \$40,000-\$49,999         | 3       | 0       | 0       | 3       | 6       | 0       | 0       | 0        |
| \$50,000-\$59,999         | 1       | 0       | 0       | 1       | 4       | 0       | 1       | 0        |
| \$60,000-\$69,999         | 1       | 1       | 0       | 2       | 6       | 2       | 1       | 1        |
| \$70,000-\$79,999         | 2       | 0       | 0       | 2       | 8       | 0       | 1       | 0        |
| \$80,000-\$89,999         | 2       | 1       | 0       | 3       | 11      | 0       | 0       | 0        |
| \$90,000-\$99,999         | 2       | 0       | 0       | 2       | 8       | 2       | 0       | 0        |
| \$100,000-\$119,999       | 4       | 1       | 0       | 5       | 12      | 1       | 2       | 1        |
| \$120,000-\$139,999       | 7       | 2       | 0       | 9       | 16      | 2       | 0       | 0        |
| \$140,000-\$159,999       | 2       | 4       | 0       | 6       | 11      | 2       | 0       | 0        |
| \$160,000-\$179,999       | 0       | 0       | 0       | 0       | 9       | 0       | 0       | 1        |
| \$180,000-\$199,999       | 1       | 2       | 1       | 4       | 11      | 1       | 0       | 0        |
| \$200,000-\$249,999       | 2       | 5       | 0       | 7       | 23      | 1       | 0       | 0        |
| \$250,000-\$299,999       | 1       | 1       | 1       | 3       | 13      | 1       | 1       | 1        |
| \$300,000-\$399,999       | 0       | 0       | 0       | 0       | 18      | 1       | 1       | 0        |
| \$400,000-\$499,999       | 0       | 0       | 2       | 2       | 2       | 0       | 1       | 0        |
| \$500,000-\$749,999       | 0       | 0       | 1       | 1       | 0       | 0       | 0       | 0        |
| \$750,000-\$999,999       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$1,000,000 & over        | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| <b>Total Units</b>        | 30      | 17      | 5       | 52      | 161     | 13      | 8       | 4        |
| <b>Average Price</b>      | 111,853 | 169,850 | 381,461 | 156,737 | 175,047 | 159,973 | 200,000 | 156,175  |
| <b>Volume (in 1000's)</b> | 3,356   | 2,887   | 1,907   | 8,150   | 28,183  | 2,080   | 1,600   | 625      |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 6            | Cash             | 18           |
| 31-60                 | 13           | Conventional     | 31           |
| 61-90                 | 8            | FHA              | 1            |
| 91-120                | 10           | Other            | 1            |
| 121-180               | 3            | VA               | 1            |
| 181-365               | 3            |                  |              |
| 366+                  | 9            |                  |              |