

Local Market Update—April 2018

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of April 2018 to the month of April 2017

590

Home Sales

+19% Increase from
April 2017

\$122,500

Median Sales Price

+7% Increase from
April 2017

\$151,664

Av. Sales Price

+9.8% Increase from April 2017

92

Av. Days on Mkt.

-4.2% Decrease from
April 2017

2,300

Active Listings

-8.3% from April 2017

4.58%

Mthly Av. Interest Rate

+13.6% from April 2017
According to FreddieMac.com as of 4/26/2018

Contact Your Realtor To Find Out What's
Happening In Your Neighborhood.

Monthly Indicators



April 2018

Many sellers and builders are in a good position for financial gains, as the economy continues to favor putting existing homes on the market and building new homes for sale. We are finally beginning to see some upward movement in new listings after at least two years of a positive outlook. There may not be massive increases in inventory from week to week, but a longer-term trend toward more new listings would be a good sign. Low inventory should continue to create a competitive situation for buyers, causing price increases over the next several months.

New Listings for Single Family homes decreased 0.2 percent and 3.7 percent for Condo-Villa properties. Pending Sales increased 20.3 percent for Single Family homes but decreased 16.7 percent for Condo-Villa homes. Inventory decreased 17.3 percent for Single Family homes and 7.2 percent for Condo-Villa homes.

Median Sales Price increased 4.3 percent to \$120,000 for Single Family homes but decreased 23.2 percent to \$120,500 for Condo-Villa homes. Days on Market decreased 4.0 percent for Single Family homes and 5.1 percent for Condo-Villa homes. Months Supply of Inventory decreased 20.0 percent for Single Family homes and 4.9 percent for Condo-Villa homes.

This winter and spring exhibited unseasonal weather patterns in much of the country. As the seasons change to something more palatable, wages and consumer spending are both up, on average, which should translate positively for the housing market. Being quick with an offer is still the rule of the day as the number of days a home stays on the market drops lower. If that wasn't enough for buyers to mull over with each potential offer, being aware of pending mortgage rate increases is once again in fashion.

Quick Facts

+ 16.5%

Change in Number of
Closed Sales
All Properties

+ 0.8%

Change in Number of
Median Sales Price
All Properties

- 16.6%

Change in Number of
Homes for Sale
All Properties

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Lucas County

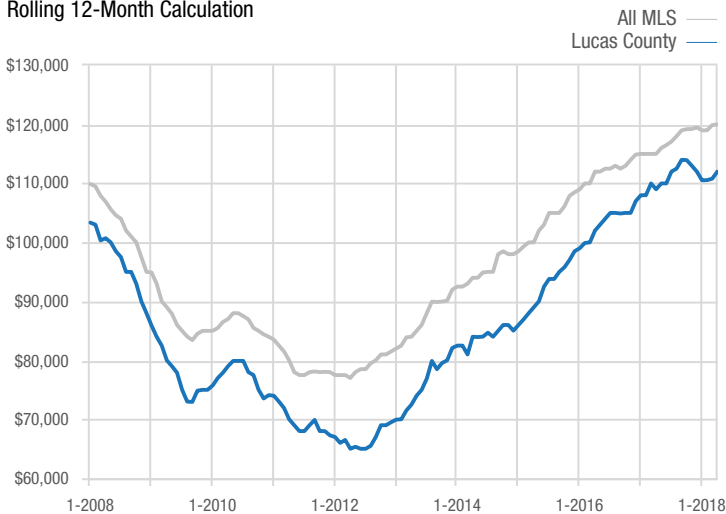
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	643	657	+ 2.2%	2,380	2,271	- 4.6%
Pending Sales	432	553	+ 28.0%	1,556	1,651	+ 6.1%
Closed Sales	424	511	+ 20.5%	1,477	1,501	+ 1.6%
Days on Market Until Sale	93	93	0.0%	103	98	- 4.9%
Median Sales Price*	\$108,500	\$116,500	+ 7.4%	\$105,000	\$104,700	- 0.3%
Average Sales Price*	\$133,101	\$140,057	+ 5.2%	\$127,109	\$127,667	+ 0.4%
Percent of List Price Received*	96.9%	97.0%	+ 0.1%	96.3%	96.2%	- 0.1%
Inventory of Homes for Sale	1,854	1,563	- 15.7%	—	—	—
Months Supply of Inventory	4.4	3.5	- 20.5%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	55	56	+ 1.8%	189	199	+ 5.3%
Pending Sales	36	31	- 13.9%	136	142	+ 4.4%
Closed Sales	24	33	+ 37.5%	123	137	+ 11.4%
Days on Market Until Sale	100	84	- 16.0%	103	99	- 3.9%
Median Sales Price*	\$163,000	\$108,000	- 33.7%	\$139,935	\$133,000	- 5.0%
Average Sales Price*	\$159,603	\$127,271	- 20.3%	\$153,275	\$146,537	- 4.4%
Percent of List Price Received*	97.0%	95.4%	- 1.6%	95.6%	95.2%	- 0.4%
Inventory of Homes for Sale	146	137	- 6.2%	—	—	—
Months Supply of Inventory	3.7	3.7	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

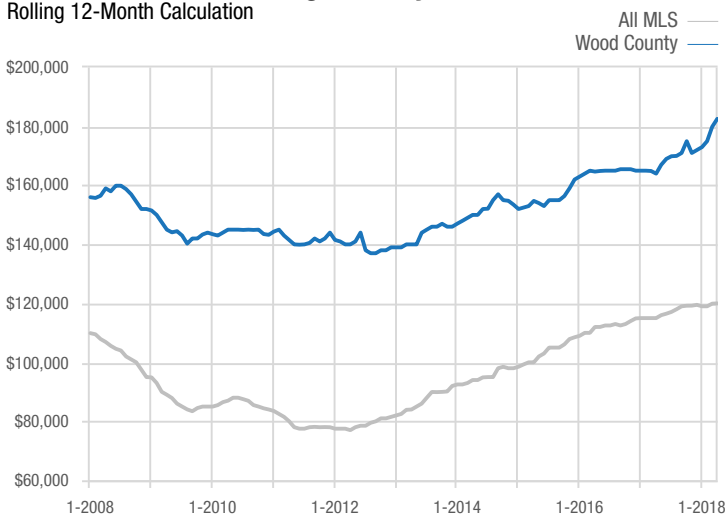
Single Family Key Metrics	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	153	155	+ 1.3%	526	514	- 2.3%
Pending Sales	106	132	+ 24.5%	350	374	+ 6.9%
Closed Sales	111	115	+ 3.6%	337	338	+ 0.3%
Days on Market Until Sale	108	86	- 20.4%	112	101	- 9.8%
Median Sales Price*	\$162,500	\$200,400	+ 23.3%	\$156,000	\$191,250	+ 22.6%
Average Sales Price*	\$192,626	\$214,558	+ 11.4%	\$172,412	\$210,466	+ 22.1%
Percent of List Price Received*	96.5%	98.5%	+ 2.1%	97.0%	98.0%	+ 1.0%
Inventory of Homes for Sale	434	355	- 18.2%	—	—	—
Months Supply of Inventory	4.1	3.2	- 22.0%	—	—	—

Condo-Villa Key Metrics	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	17	11	- 35.3%	50	39	- 22.0%
Pending Sales	13	11	- 15.4%	35	38	+ 8.6%
Closed Sales	14	10	- 28.6%	37	35	- 5.4%
Days on Market Until Sale	105	72	- 31.4%	118	73	- 38.1%
Median Sales Price*	\$172,950	\$182,300	+ 5.4%	\$146,000	\$160,000	+ 9.6%
Average Sales Price*	\$176,553	\$186,997	+ 5.9%	\$160,558	\$170,783	+ 6.4%
Percent of List Price Received*	98.0%	97.6%	- 0.4%	97.5%	97.2%	- 0.3%
Inventory of Homes for Sale	33	21	- 36.4%	—	—	—
Months Supply of Inventory	3.3	2.2	- 33.3%	—	—	—

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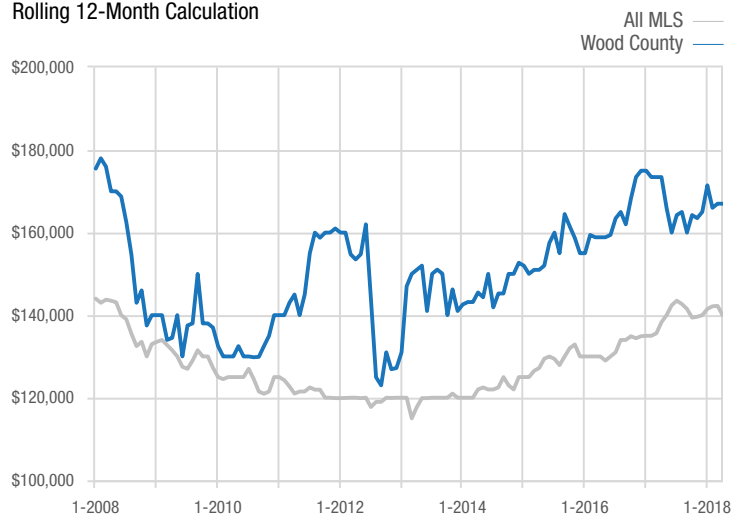
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

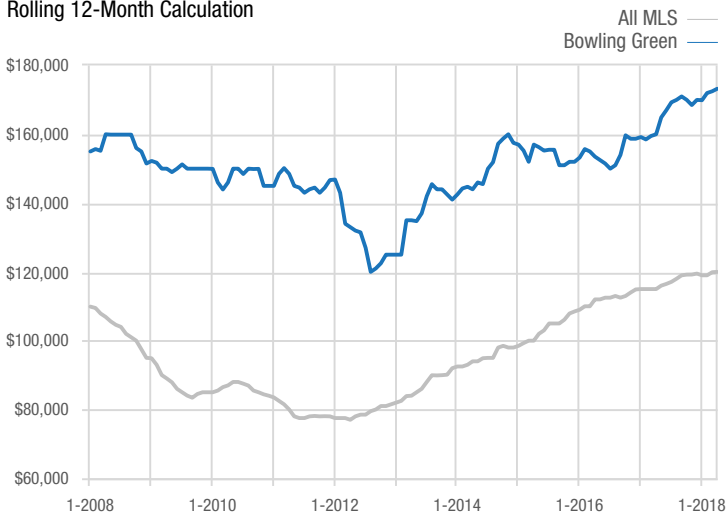
Single Family	April			Year to Date		
Key Metrics	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	27	33	+ 22.2%	73	99	+ 35.6%
Pending Sales	19	31	+ 63.2%	56	73	+ 30.4%
Closed Sales	23	28	+ 21.7%	55	68	+ 23.6%
Days on Market Until Sale	94	81	- 13.8%	97	94	- 3.1%
Median Sales Price*	\$172,000	\$173,745	+ 1.0%	\$162,000	\$172,750	+ 6.6%
Average Sales Price*	\$219,193	\$184,386	- 15.9%	\$190,919	\$189,259	- 0.9%
Percent of List Price Received*	96.3%	98.4%	+ 2.2%	96.2%	98.0%	+ 1.9%
Inventory of Homes for Sale	53	58	+ 9.4%	—	—	—
Months Supply of Inventory	3.4	3.2	- 5.9%	—	—	—

Condo-Villa	April			Year to Date		
Key Metrics	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	2	0	- 100.0%	8	4	- 50.0%
Pending Sales	3	2	- 33.3%	8	4	- 50.0%
Closed Sales	4	2	- 50.0%	10	4	- 60.0%
Days on Market Until Sale	53	39	- 26.4%	101	51	- 49.5%
Median Sales Price*	\$186,000	\$213,875	+ 15.0%	\$171,200	\$176,375	+ 3.0%
Average Sales Price*	\$182,875	\$213,875	+ 17.0%	\$178,670	\$187,188	+ 4.8%
Percent of List Price Received*	97.8%	98.0%	+ 0.2%	98.0%	97.0%	- 1.0%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	1.4	1.7	+ 21.4%	—	—	—

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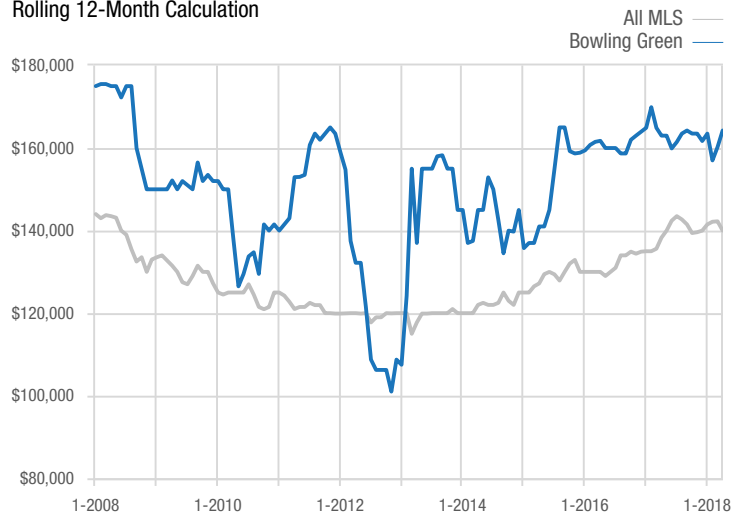
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East River

MLS Area 24: 43605

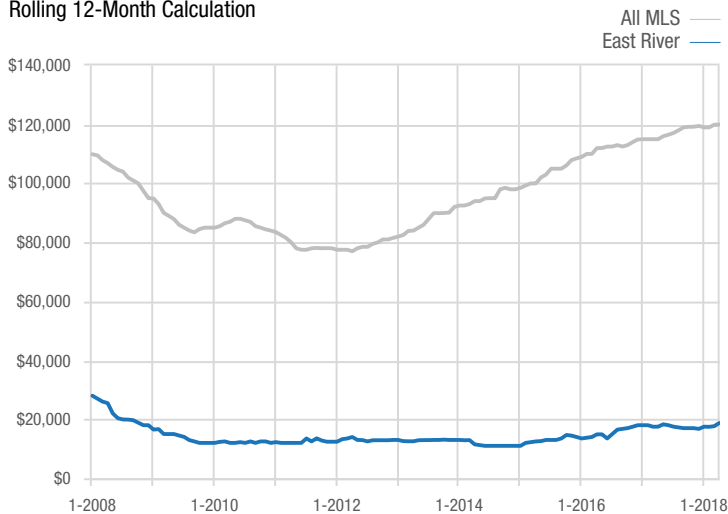
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	24	19	- 20.8%	95	97	+ 2.1%
Pending Sales	13	27	+ 107.7%	58	78	+ 34.5%
Closed Sales	15	25	+ 66.7%	59	71	+ 20.3%
Days on Market Until Sale	69	90	+ 30.4%	80	81	+ 1.3%
Median Sales Price*	\$20,000	\$21,500	+ 7.5%	\$16,000	\$19,951	+ 24.7%
Average Sales Price*	\$25,423	\$26,232	+ 3.2%	\$21,380	\$23,510	+ 10.0%
Percent of List Price Received*	91.7%	91.9%	+ 0.2%	94.6%	91.3%	- 3.5%
Inventory of Homes for Sale	72	56	- 22.2%	—	—	—
Months Supply of Inventory	5.4	3.2	- 40.7%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	32	—
Median Sales Price*	—	—	—	—	\$226,000	—
Average Sales Price*	—	—	—	—	\$226,000	—
Percent of List Price Received*	—	—	—	—	97.5%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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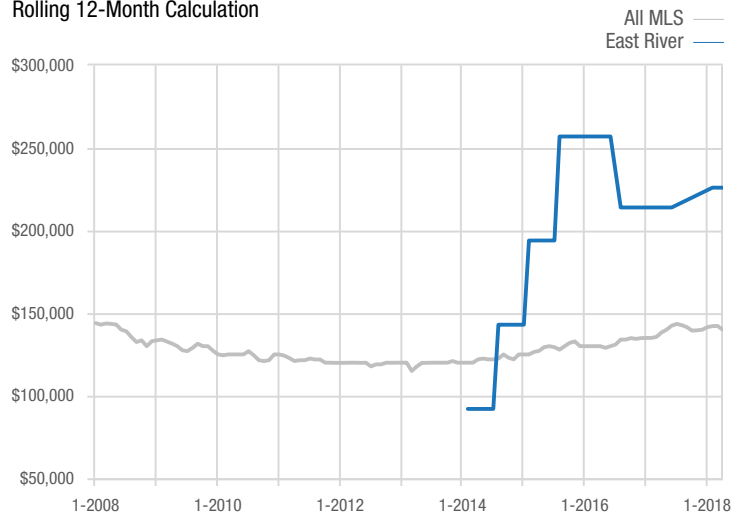
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

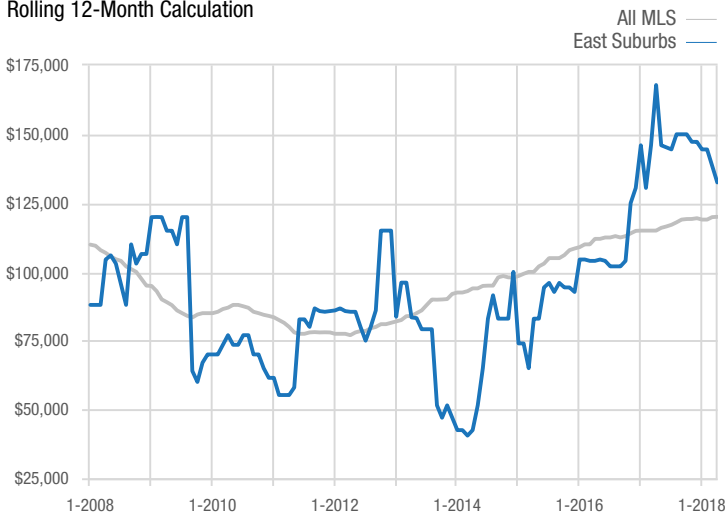
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	5	0	- 100.0%	15	7	- 53.3%
Pending Sales	1	3	+ 200.0%	3	13	+ 333.3%
Closed Sales	0	3	—	3	12	+ 300.0%
Days on Market Until Sale	—	170	—	162	127	- 21.6%
Median Sales Price*	—	\$38,000	—	\$78,000	\$39,000	- 50.0%
Average Sales Price*	—	\$83,000	—	\$94,300	\$75,692	- 19.7%
Percent of List Price Received*	—	89.1%	—	92.5%	86.0%	- 7.0%
Inventory of Homes for Sale	15	8	- 46.7%	—	—	—
Months Supply of Inventory	7.9	2.7	- 65.8%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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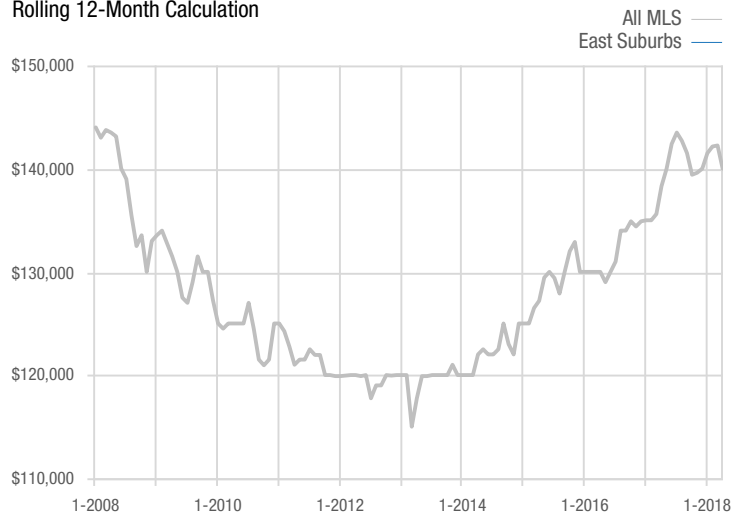
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Five Points / Northtowne

MLS Area 13: 43612

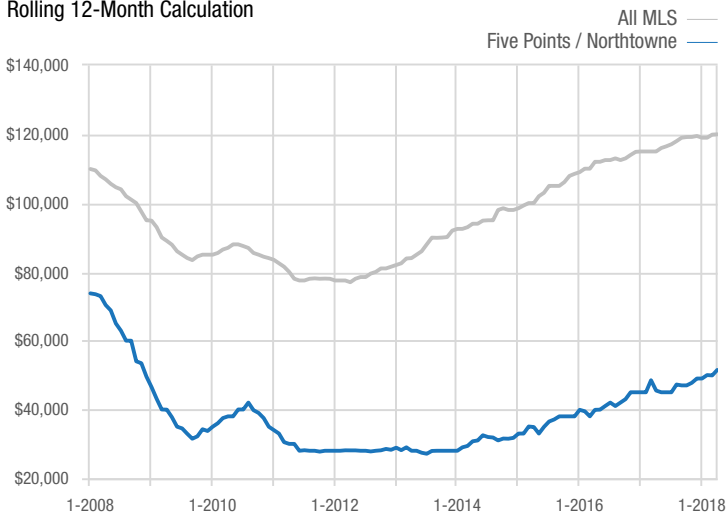
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	38	41	+ 7.9%	162	162	0.0%
Pending Sales	30	40	+ 33.3%	117	131	+ 12.0%
Closed Sales	32	40	+ 25.0%	108	124	+ 14.8%
Days on Market Until Sale	97	116	+ 19.6%	106	104	- 1.9%
Median Sales Price*	\$44,450	\$54,500	+ 22.6%	\$44,900	\$50,000	+ 11.4%
Average Sales Price*	\$44,169	\$58,337	+ 32.1%	\$48,002	\$54,214	+ 12.9%
Percent of List Price Received*	95.0%	100.9%	+ 6.2%	93.8%	96.7%	+ 3.1%
Inventory of Homes for Sale	127	119	- 6.3%	—	—	—
Months Supply of Inventory	4.2	3.5	- 16.7%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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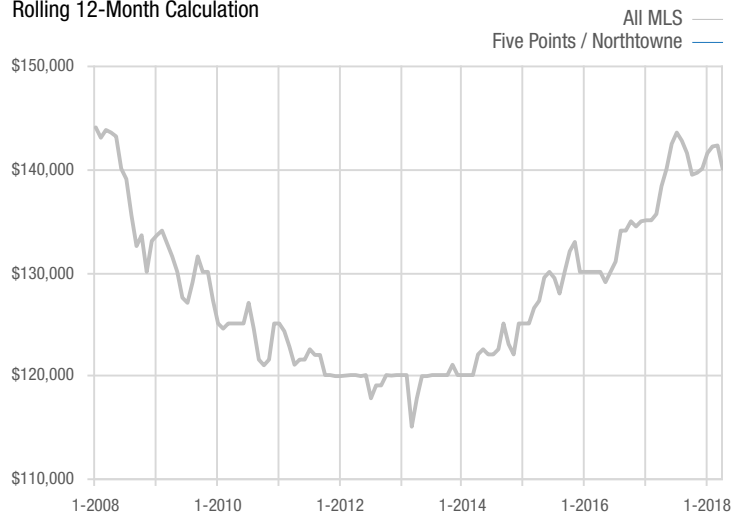
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Franklin Park / Trilby

MLS Area 11: 43623

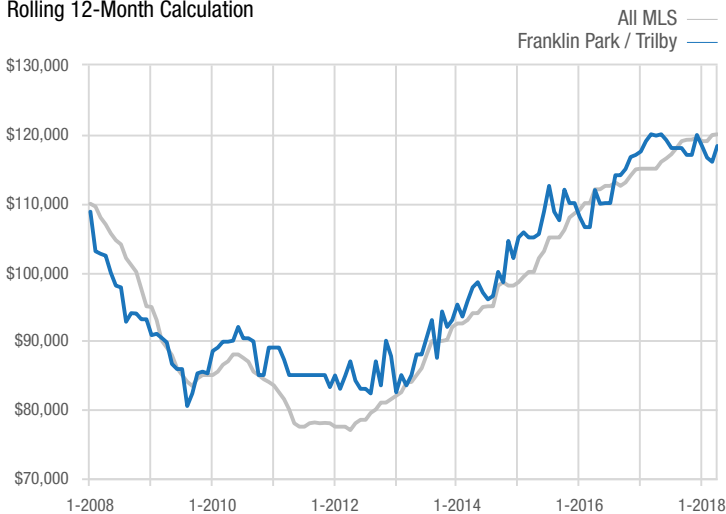
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	32	39	+ 21.9%	109	117	+ 7.3%
Pending Sales	20	30	+ 50.0%	84	88	+ 4.8%
Closed Sales	20	28	+ 40.0%	78	75	- 3.8%
Days on Market Until Sale	87	108	+ 24.1%	98	99	+ 1.0%
Median Sales Price*	\$89,250	\$124,900	+ 39.9%	\$115,250	\$107,000	- 7.2%
Average Sales Price*	\$141,218	\$167,320	+ 18.5%	\$144,504	\$138,989	- 3.8%
Percent of List Price Received*	96.7%	96.0%	- 0.7%	97.4%	95.3%	- 2.2%
Inventory of Homes for Sale	80	71	- 11.3%	—	—	—
Months Supply of Inventory	3.2	3.2	0.0%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	3	1	- 66.7%	6	6	0.0%
Pending Sales	1	0	- 100.0%	2	4	+ 100.0%
Closed Sales	2	2	0.0%	2	4	+ 100.0%
Days on Market Until Sale	103	45	- 56.3%	103	27	- 73.8%
Median Sales Price*	\$165,550	\$187,500	+ 13.3%	\$165,550	\$115,000	- 30.5%
Average Sales Price*	\$165,550	\$187,500	+ 13.3%	\$165,550	\$140,625	- 15.1%
Percent of List Price Received*	95.2%	95.1%	- 0.1%	95.2%	96.4%	+ 1.3%
Inventory of Homes for Sale	6	2	- 66.7%	—	—	—
Months Supply of Inventory	3.3	1.4	- 57.6%	—	—	—

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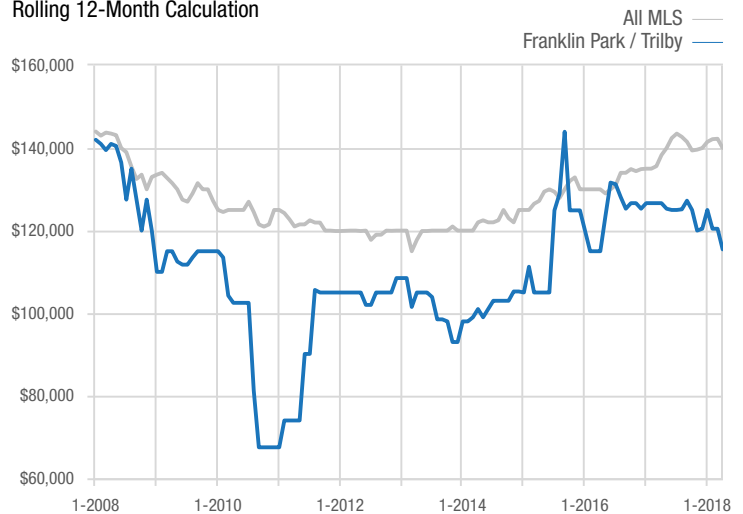
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

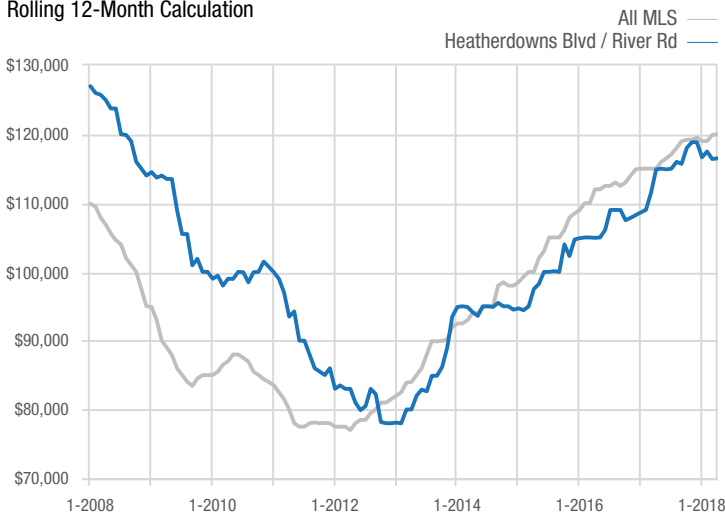
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	39	58	+ 48.7%	174	186	+ 6.9%
Pending Sales	31	58	+ 87.1%	124	147	+ 18.5%
Closed Sales	28	52	+ 85.7%	119	127	+ 6.7%
Days on Market Until Sale	118	73	- 38.1%	120	91	- 24.2%
Median Sales Price*	\$119,450	\$117,500	- 1.6%	\$119,250	\$116,500	- 2.3%
Average Sales Price*	\$116,783	\$123,741	+ 6.0%	\$116,016	\$120,519	+ 3.9%
Percent of List Price Received*	96.2%	98.1%	+ 2.0%	97.0%	97.1%	+ 0.1%
Inventory of Homes for Sale	139	105	- 24.5%	—	—	—
Months Supply of Inventory	4.2	2.7	- 35.7%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	9	9	0.0%	19	26	+ 36.8%
Pending Sales	1	7	+ 600.0%	13	19	+ 46.2%
Closed Sales	0	6	—	12	16	+ 33.3%
Days on Market Until Sale	—	46	—	224	68	- 69.6%
Median Sales Price*	—	\$72,450	—	\$82,500	\$89,950	+ 9.0%
Average Sales Price*	—	\$67,567	—	\$105,703	\$110,556	+ 4.6%
Percent of List Price Received*	—	93.6%	—	92.3%	94.0%	+ 1.8%
Inventory of Homes for Sale	19	14	- 26.3%	—	—	—
Months Supply of Inventory	4.5	2.9	- 35.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

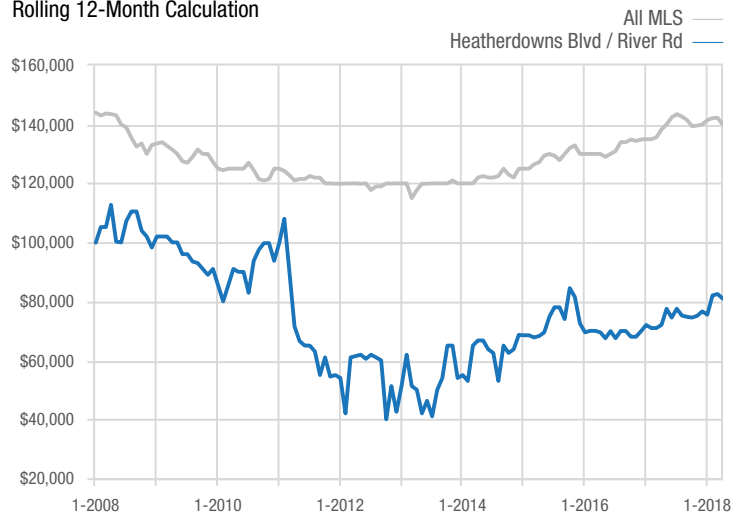
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – April 2018

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Maumee

MLS Area 07: 43537

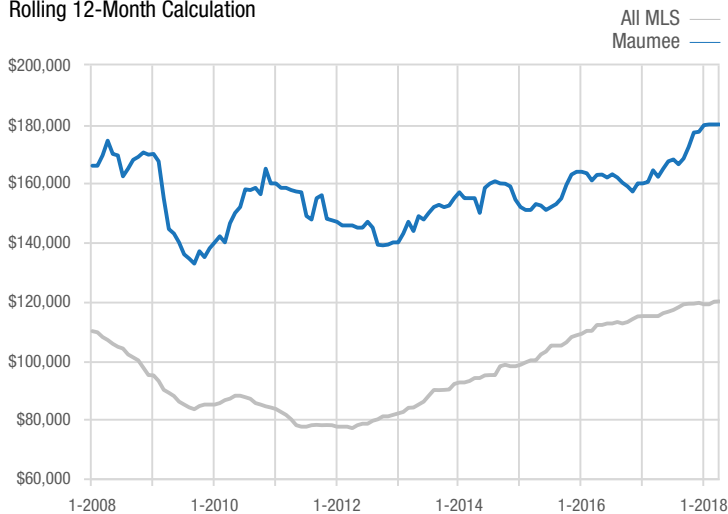
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	51	57	+ 11.8%	182	167	- 8.2%
Pending Sales	39	34	- 12.8%	120	114	- 5.0%
Closed Sales	38	45	+ 18.4%	111	110	- 0.9%
Days on Market Until Sale	80	80	0.0%	101	90	- 10.9%
Median Sales Price*	\$158,950	\$166,500	+ 4.7%	\$166,000	\$180,000	+ 8.4%
Average Sales Price*	\$185,491	\$204,947	+ 10.5%	\$201,697	\$208,667	+ 3.5%
Percent of List Price Received*	97.7%	97.4%	- 0.3%	97.5%	97.8%	+ 0.3%
Inventory of Homes for Sale	130	111	- 14.6%	—	—	—
Months Supply of Inventory	3.9	3.3	- 15.4%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	5	5	0.0%	22	17	- 22.7%
Pending Sales	4	3	- 25.0%	19	15	- 21.1%
Closed Sales	4	0	- 100.0%	19	12	- 36.8%
Days on Market Until Sale	157	—	—	87	76	- 12.6%
Median Sales Price*	\$192,700	—	—	\$175,000	\$170,650	- 2.5%
Average Sales Price*	\$211,225	—	—	\$218,763	\$224,143	+ 2.5%
Percent of List Price Received*	98.3%	—	—	95.6%	96.3%	+ 0.7%
Inventory of Homes for Sale	15	11	- 26.7%	—	—	—
Months Supply of Inventory	2.7	2.5	- 7.4%	—	—	—

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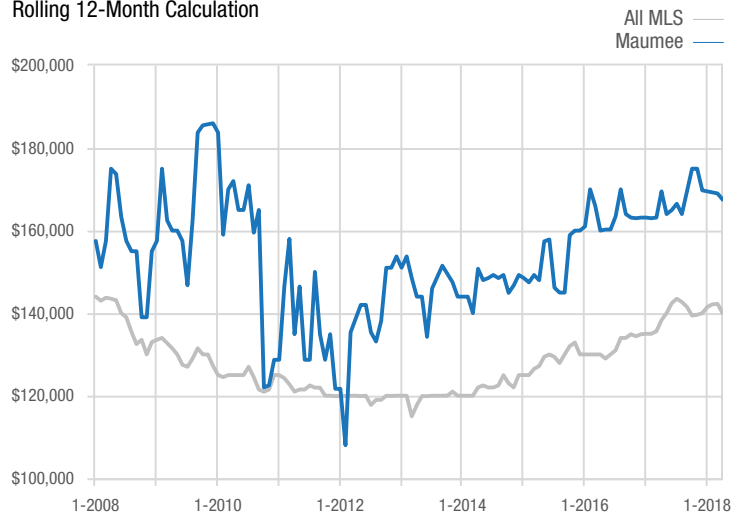
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

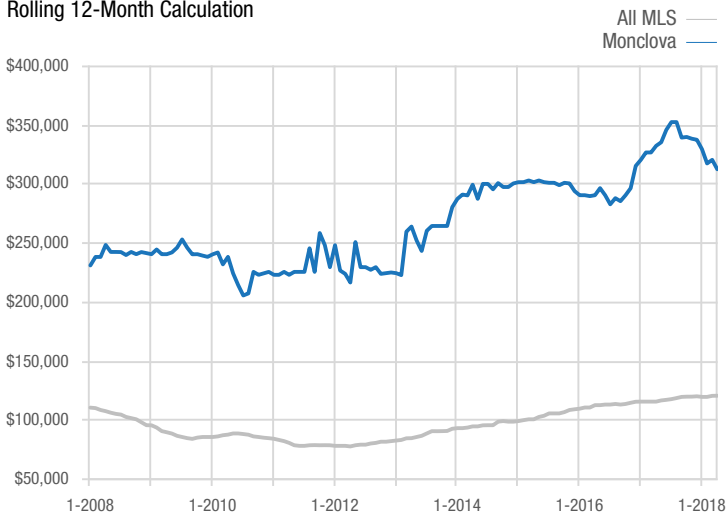
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	11	7	- 36.4%	27	34	+ 25.9%
Pending Sales	1	6	+ 500.0%	10	19	+ 90.0%
Closed Sales	2	7	+ 250.0%	11	16	+ 45.5%
Days on Market Until Sale	205	159	- 22.4%	141	156	+ 10.6%
Median Sales Price*	\$373,893	\$308,000	- 17.6%	\$355,000	\$298,500	- 15.9%
Average Sales Price*	\$373,893	\$290,455	- 22.3%	\$388,258	\$310,187	- 20.1%
Percent of List Price Received*	102.5%	98.1%	- 4.3%	97.2%	97.1%	- 0.1%
Inventory of Homes for Sale	34	28	- 17.6%	—	—	—
Months Supply of Inventory	7.3	4.9	- 32.9%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

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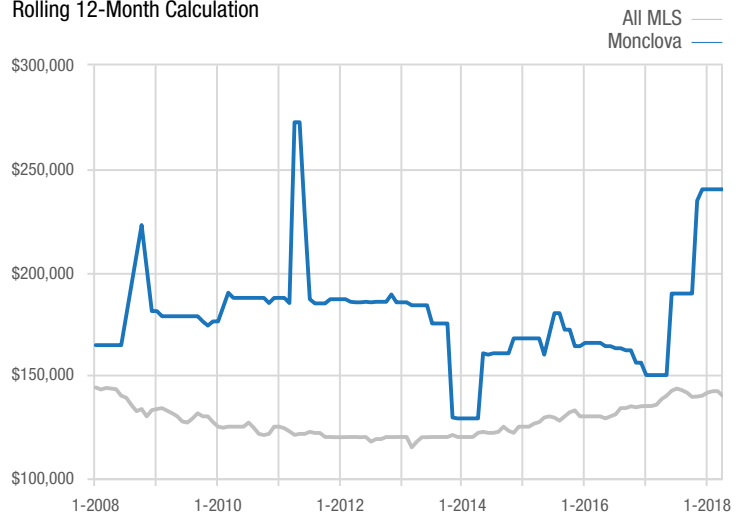
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

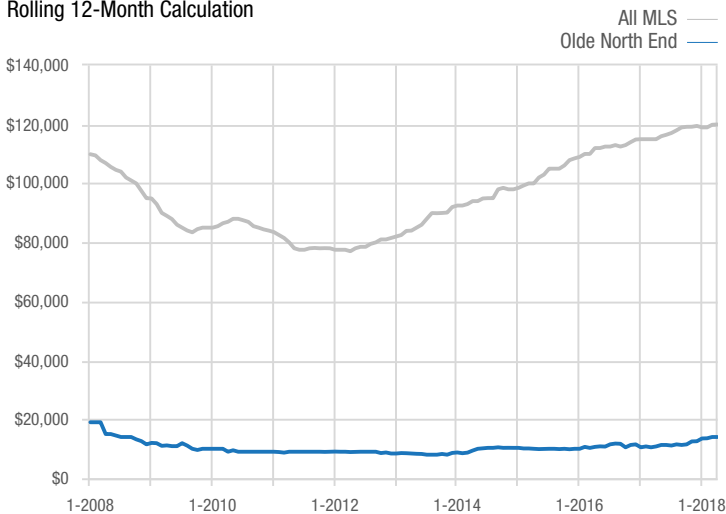
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	15	13	- 13.3%	59	37	- 37.3%
Pending Sales	8	3	- 62.5%	28	23	- 17.9%
Closed Sales	7	6	- 14.3%	27	27	0.0%
Days on Market Until Sale	59	143	+ 142.4%	74	104	+ 40.5%
Median Sales Price*	\$12,450	\$14,000	+ 12.4%	\$9,000	\$16,000	+ 77.8%
Average Sales Price*	\$16,971	\$20,090	+ 18.4%	\$13,831	\$26,540	+ 91.9%
Percent of List Price Received*	104.0%	88.7%	- 14.7%	93.5%	93.9%	+ 0.4%
Inventory of Homes for Sale	58	38	- 34.5%	—	—	—
Months Supply of Inventory	7.1	4.1	- 42.3%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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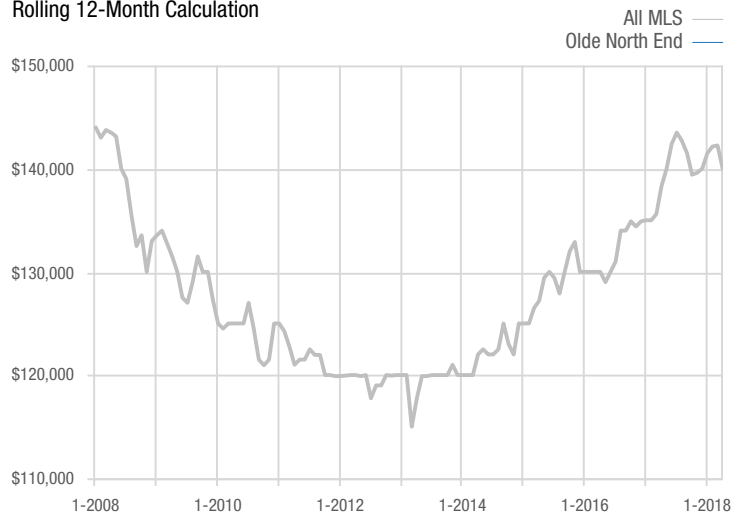
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

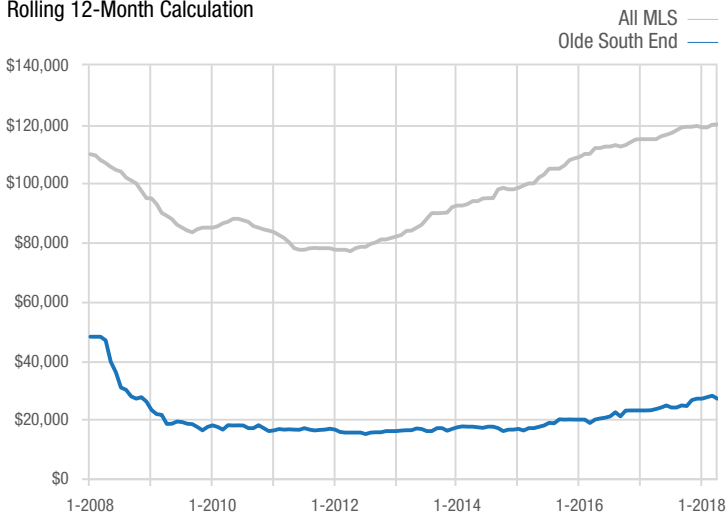
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	20	14	- 30.0%	112	100	- 10.7%
Pending Sales	12	23	+ 91.7%	57	58	+ 1.8%
Closed Sales	17	14	- 17.6%	50	46	- 8.0%
Days on Market Until Sale	58	68	+ 17.2%	80	86	+ 7.5%
Median Sales Price*	\$44,000	\$22,250	- 49.4%	\$23,575	\$22,325	- 5.3%
Average Sales Price*	\$44,472	\$33,807	- 24.0%	\$30,240	\$28,628	- 5.3%
Percent of List Price Received*	101.8%	87.5%	- 14.0%	93.2%	90.9%	- 2.5%
Inventory of Homes for Sale	80	77	- 3.8%	—	—	—
Months Supply of Inventory	5.5	5.1	- 7.3%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	106	—	—
Median Sales Price*	—	—	—	\$142,900	—	—
Average Sales Price*	—	—	—	\$142,900	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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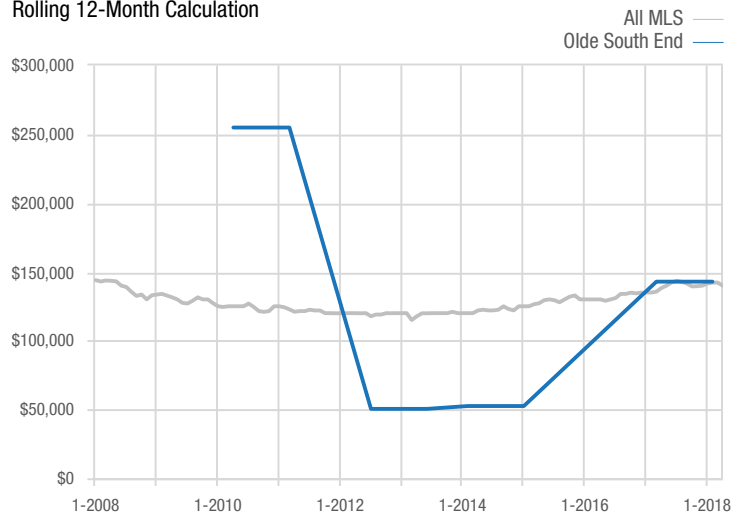
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

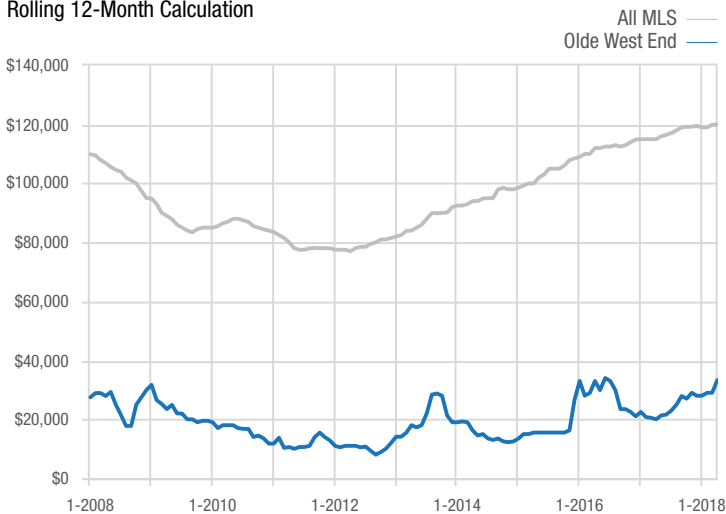
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	11	2	- 81.8%	31	15	- 51.6%
Pending Sales	4	5	+ 25.0%	19	17	- 10.5%
Closed Sales	5	9	+ 80.0%	16	18	+ 12.5%
Days on Market Until Sale	53	49	- 7.5%	46	85	+ 84.8%
Median Sales Price*	\$18,500	\$70,889	+ 283.2%	\$16,250	\$29,000	+ 78.5%
Average Sales Price*	\$33,280	\$112,757	+ 238.8%	\$39,075	\$67,983	+ 74.0%
Percent of List Price Received*	111.9%	93.4%	- 16.5%	95.5%	91.9%	- 3.8%
Inventory of Homes for Sale	23	8	- 65.2%	—	—	—
Months Supply of Inventory	6.3	1.7	- 73.0%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	0	0	—	4	1	- 75.0%
Pending Sales	0	0	—	1	2	+ 100.0%
Closed Sales	0	0	—	1	3	+ 200.0%
Days on Market Until Sale	—	—	—	38	78	+ 105.3%
Median Sales Price*	—	—	—	\$52,500	\$44,567	- 15.1%
Average Sales Price*	—	—	—	\$52,500	\$47,022	- 10.4%
Percent of List Price Received*	—	—	—	87.8%	100.1%	+ 14.0%
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	2.0	2.3	+ 15.0%	—	—	—

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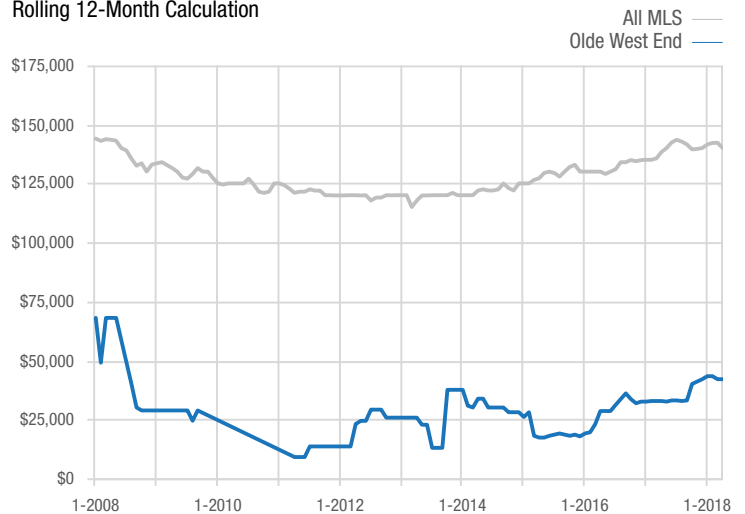
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

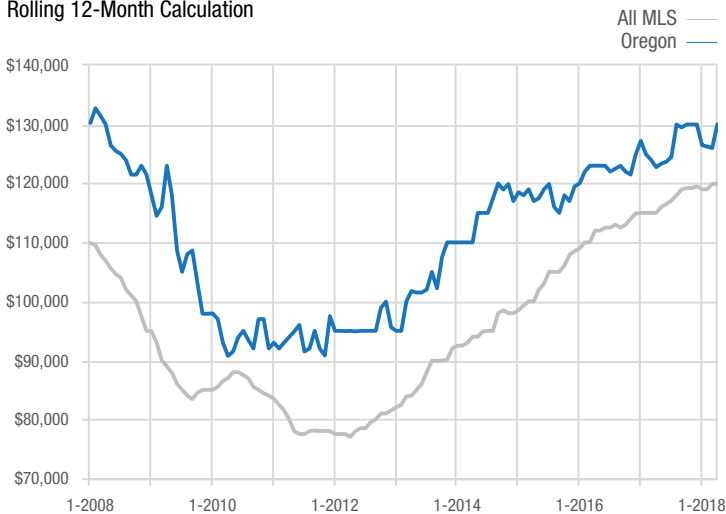
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	34	26	- 23.5%	103	111	+ 7.8%
Pending Sales	18	31	+ 72.2%	70	78	+ 11.4%
Closed Sales	19	29	+ 52.6%	66	71	+ 7.6%
Days on Market Until Sale	103	83	- 19.4%	110	91	- 17.3%
Median Sales Price*	\$102,000	\$131,500	+ 28.9%	\$121,200	\$125,000	+ 3.1%
Average Sales Price*	\$103,926	\$138,859	+ 33.6%	\$133,149	\$132,909	- 0.2%
Percent of List Price Received*	96.0%	95.9%	- 0.1%	96.9%	97.1%	+ 0.2%
Inventory of Homes for Sale	89	74	- 16.9%	—	—	—
Months Supply of Inventory	4.9	3.7	- 24.5%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	2	0	- 100.0%	4	3	- 25.0%
Pending Sales	0	1	—	3	2	- 33.3%
Closed Sales	0	1	—	3	2	- 33.3%
Days on Market Until Sale	—	24	—	59	34	- 42.4%
Median Sales Price*	—	\$205,000	—	\$120,000	\$170,500	+ 42.1%
Average Sales Price*	—	\$205,000	—	\$143,345	\$170,500	+ 18.9%
Percent of List Price Received*	—	98.1%	—	94.3%	99.5%	+ 5.5%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.7	1.4	- 17.6%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

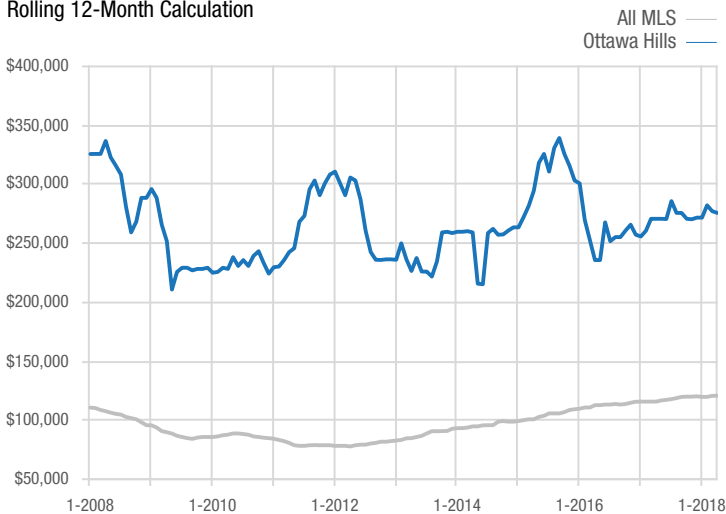
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	12	25	+ 108.3%	58	61	+ 5.2%
Pending Sales	9	9	0.0%	23	28	+ 21.7%
Closed Sales	8	3	- 62.5%	20	22	+ 10.0%
Days on Market Until Sale	200	97	- 51.5%	157	115	- 26.8%
Median Sales Price*	\$384,250	\$349,000	- 9.2%	\$288,000	\$285,000	- 1.0%
Average Sales Price*	\$390,875	\$447,000	+ 14.4%	\$341,742	\$300,414	- 12.1%
Percent of List Price Received*	93.9%	98.0%	+ 4.4%	93.8%	96.9%	+ 3.3%
Inventory of Homes for Sale	62	57	- 8.1%	—	—	—
Months Supply of Inventory	8.4	7.1	- 15.5%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	2	2	0.0%	5	6	+ 20.0%
Pending Sales	0	1	—	2	3	+ 50.0%
Closed Sales	0	1	—	2	3	+ 50.0%
Days on Market Until Sale	—	128	—	77	141	+ 83.1%
Median Sales Price*	—	\$76,000	—	\$138,500	\$76,000	- 45.1%
Average Sales Price*	—	\$76,000	—	\$138,500	\$73,167	- 47.2%
Percent of List Price Received*	—	95.1%	—	94.8%	89.2%	- 5.9%
Inventory of Homes for Sale	3	10	+ 233.3%	—	—	—
Months Supply of Inventory	1.3	7.5	+ 476.9%	—	—	—

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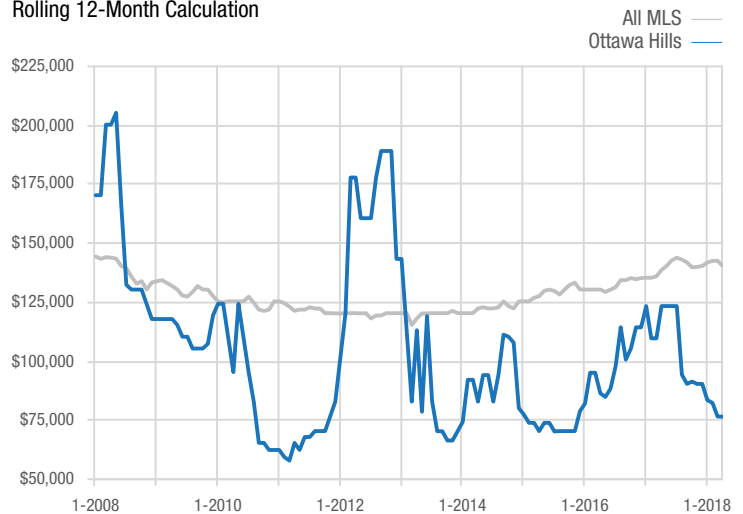
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	32	27	- 15.6%	95	91	- 4.2%
Pending Sales	19	25	+ 31.6%	69	74	+ 7.2%
Closed Sales	16	18	+ 12.5%	62	64	+ 3.2%
Days on Market Until Sale	121	78	- 35.5%	111	88	- 20.7%
Median Sales Price*	\$130,000	\$141,500	+ 8.8%	\$125,500	\$110,000	- 12.4%
Average Sales Price*	\$109,800	\$133,583	+ 21.7%	\$106,124	\$108,051	+ 1.8%
Percent of List Price Received*	97.4%	94.6%	- 2.9%	96.1%	96.4%	+ 0.3%
Inventory of Homes for Sale	75	53	- 29.3%	—	—	—
Months Supply of Inventory	3.9	2.5	- 35.9%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	1	1	0.0%	3	5	+ 66.7%
Pending Sales	2	1	- 50.0%	3	3	0.0%
Closed Sales	0	1	—	2	3	+ 50.0%
Days on Market Until Sale	—	76	—	123	54	- 56.1%
Median Sales Price*	—	\$60,000	—	\$113,250	\$60,000	- 47.0%
Average Sales Price*	—	\$60,000	—	\$113,250	\$68,000	- 40.0%
Percent of List Price Received*	—	94.1%	—	91.0%	90.1%	- 1.0%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.6	2.0	+ 233.3%	—	—	—

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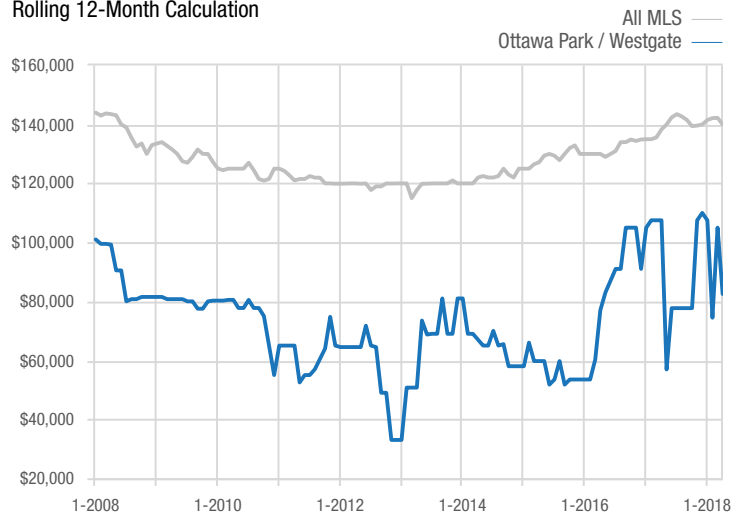
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

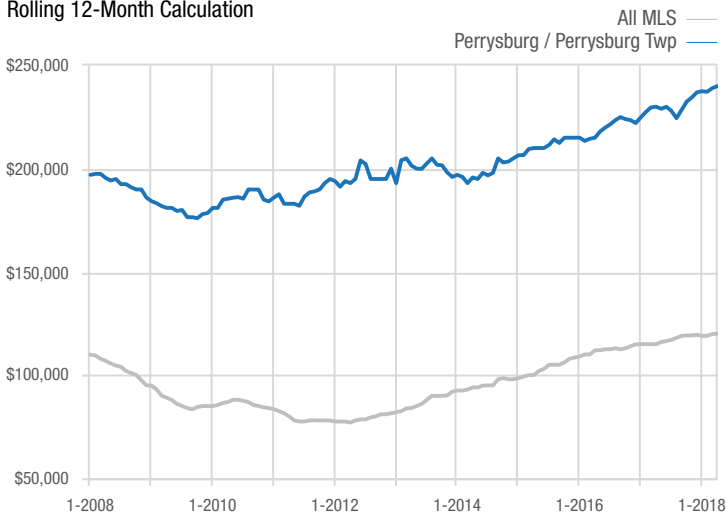
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	69	71	+ 2.9%	244	233	- 4.5%
Pending Sales	48	61	+ 27.1%	141	163	+ 15.6%
Closed Sales	40	51	+ 27.5%	132	141	+ 6.8%
Days on Market Until Sale	107	85	- 20.6%	121	110	- 9.1%
Median Sales Price*	\$254,350	\$250,950	- 1.3%	\$220,000	\$246,750	+ 12.2%
Average Sales Price*	\$260,986	\$287,163	+ 10.0%	\$235,652	\$278,498	+ 18.2%
Percent of List Price Received*	98.3%	98.7%	+ 0.4%	98.1%	97.7%	- 0.4%
Inventory of Homes for Sale	212	175	- 17.5%	—	—	—
Months Supply of Inventory	4.8	3.8	- 20.8%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	14	9	- 35.7%	39	31	- 20.5%
Pending Sales	10	8	- 20.0%	27	30	+ 11.1%
Closed Sales	10	7	- 30.0%	26	27	+ 3.8%
Days on Market Until Sale	126	92	- 27.0%	127	73	- 42.5%
Median Sales Price*	\$172,950	\$191,849	+ 10.9%	\$144,000	\$187,500	+ 30.2%
Average Sales Price*	\$174,024	\$188,103	+ 8.1%	\$153,613	\$183,969	+ 19.8%
Percent of List Price Received*	98.1%	97.6%	- 0.5%	97.4%	97.4%	0.0%
Inventory of Homes for Sale	25	15	- 40.0%	—	—	—
Months Supply of Inventory	3.5	2.1	- 40.0%	—	—	—

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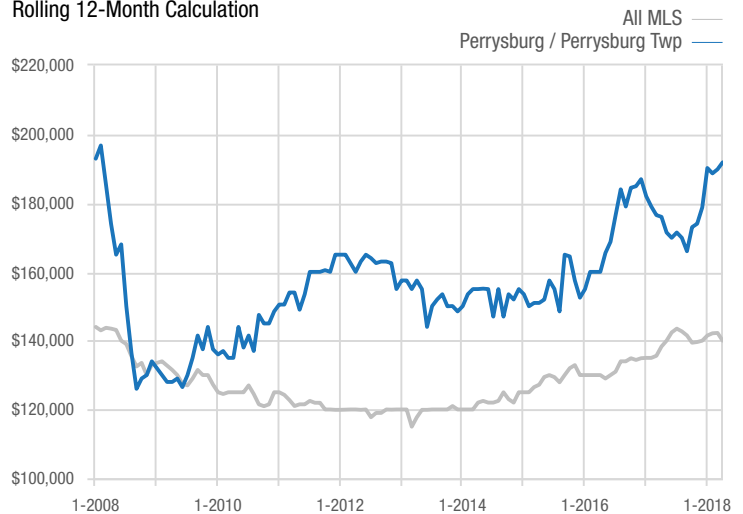
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

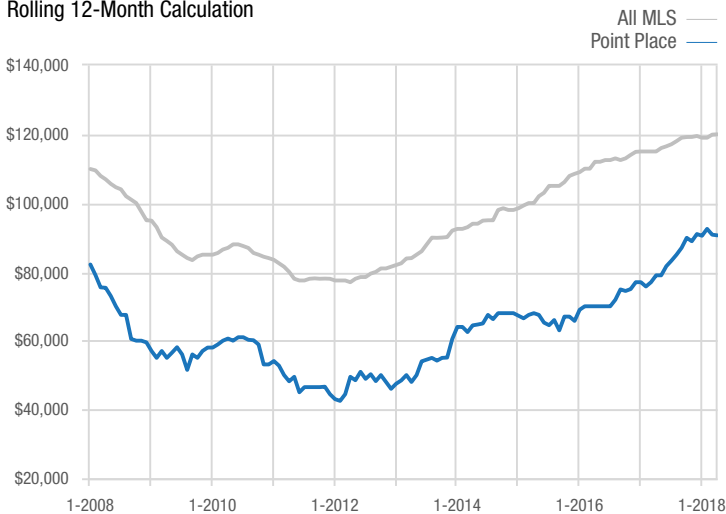
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	39	37	- 5.1%	122	98	- 19.7%
Pending Sales	30	26	- 13.3%	94	68	- 27.7%
Closed Sales	27	17	- 37.0%	92	63	- 31.5%
Days on Market Until Sale	105	60	- 42.9%	112	113	+ 0.9%
Median Sales Price*	\$91,250	\$77,300	- 15.3%	\$83,450	\$77,300	- 7.4%
Average Sales Price*	\$96,762	\$90,324	- 6.7%	\$85,090	\$86,079	+ 1.2%
Percent of List Price Received*	100.5%	100.7%	+ 0.2%	95.7%	96.6%	+ 0.9%
Inventory of Homes for Sale	91	71	- 22.0%	—	—	—
Months Supply of Inventory	4.2	3.4	- 19.0%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	1	—	1	1	0.0%
Days on Market Until Sale	—	96	—	129	96	- 25.6%
Median Sales Price*	—	\$46,000	—	\$45,000	\$46,000	+ 2.2%
Average Sales Price*	—	\$46,000	—	\$45,000	\$46,000	+ 2.2%
Percent of List Price Received*	—	92.2%	—	100.0%	92.2%	- 7.8%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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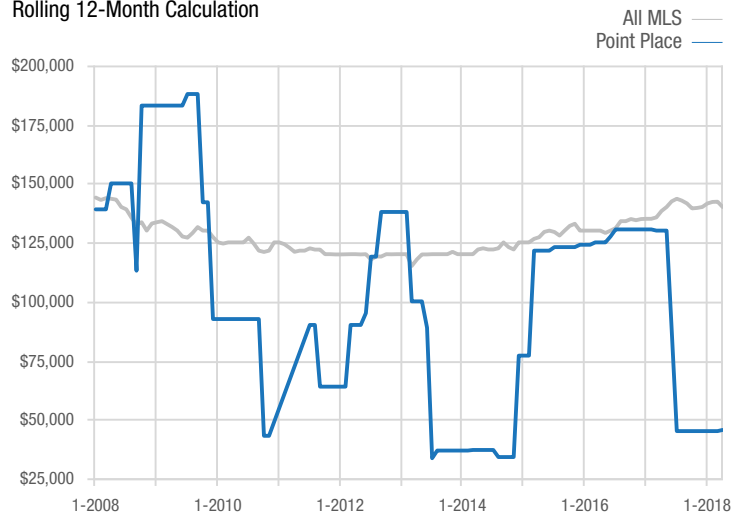
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

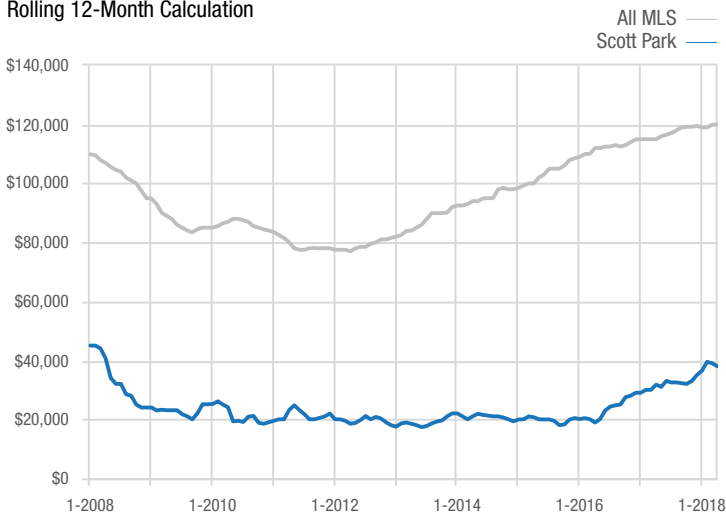
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	14	19	+ 35.7%	73	75	+ 2.7%
Pending Sales	11	21	+ 90.9%	44	66	+ 50.0%
Closed Sales	12	12	0.0%	51	54	+ 5.9%
Days on Market Until Sale	70	59	- 15.7%	99	79	- 20.2%
Median Sales Price*	\$25,000	\$30,000	+ 20.0%	\$29,000	\$36,250	+ 25.0%
Average Sales Price*	\$34,018	\$34,742	+ 2.1%	\$35,818	\$41,004	+ 14.5%
Percent of List Price Received*	86.3%	93.2%	+ 8.0%	95.1%	91.4%	- 3.9%
Inventory of Homes for Sale	63	44	- 30.2%	—	—	—
Months Supply of Inventory	5.5	3.0	- 45.5%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	75	—	—	75	—	—
Median Sales Price*	\$20,000	—	—	\$20,000	—	—
Average Sales Price*	\$20,000	—	—	\$20,000	—	—
Percent of List Price Received*	83.7%	—	—	83.7%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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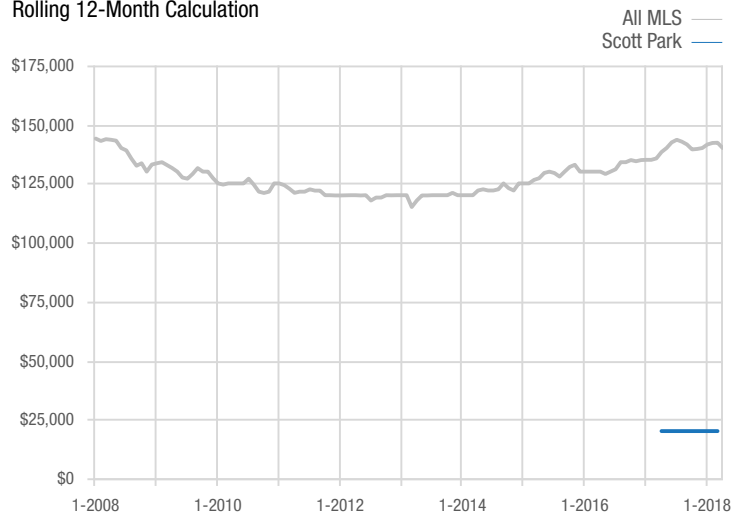
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

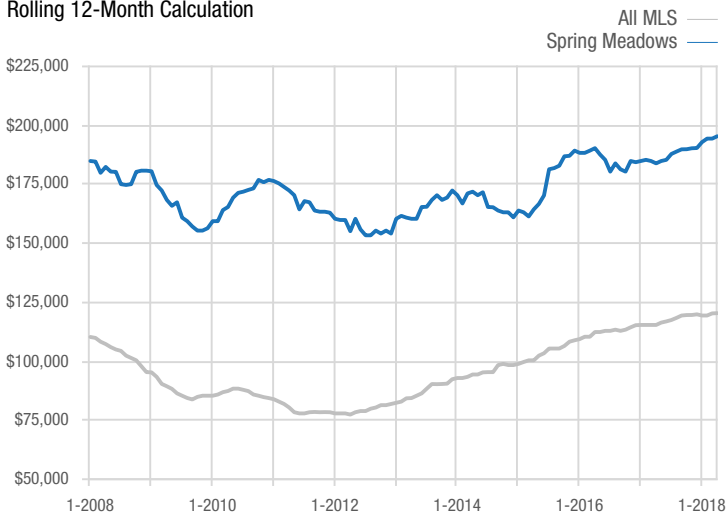
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	35	32	- 8.6%	112	110	- 1.8%
Pending Sales	21	26	+ 23.8%	71	72	+ 1.4%
Closed Sales	23	19	- 17.4%	71	62	- 12.7%
Days on Market Until Sale	113	100	- 11.5%	106	96	- 9.4%
Median Sales Price*	\$176,450	\$195,000	+ 10.5%	\$172,450	\$179,250	+ 3.9%
Average Sales Price*	\$193,541	\$227,706	+ 17.7%	\$169,087	\$184,123	+ 8.9%
Percent of List Price Received*	98.7%	97.0%	- 1.7%	97.6%	99.2%	+ 1.6%
Inventory of Homes for Sale	92	83	- 9.8%	—	—	—
Months Supply of Inventory	4.4	4.0	- 9.1%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	5	6	+ 20.0%	16	16	0.0%
Pending Sales	3	2	- 33.3%	8	12	+ 50.0%
Closed Sales	3	2	- 33.3%	7	11	+ 57.1%
Days on Market Until Sale	67	57	- 14.9%	53	107	+ 101.9%
Median Sales Price*	\$139,870	\$201,500	+ 44.1%	\$152,500	\$228,750	+ 50.0%
Average Sales Price*	\$128,623	\$201,500	+ 56.7%	\$177,481	\$223,468	+ 25.9%
Percent of List Price Received*	99.1%	95.5%	- 3.6%	97.2%	96.4%	- 0.8%
Inventory of Homes for Sale	14	16	+ 14.3%	—	—	—
Months Supply of Inventory	4.4	6.1	+ 38.6%	—	—	—

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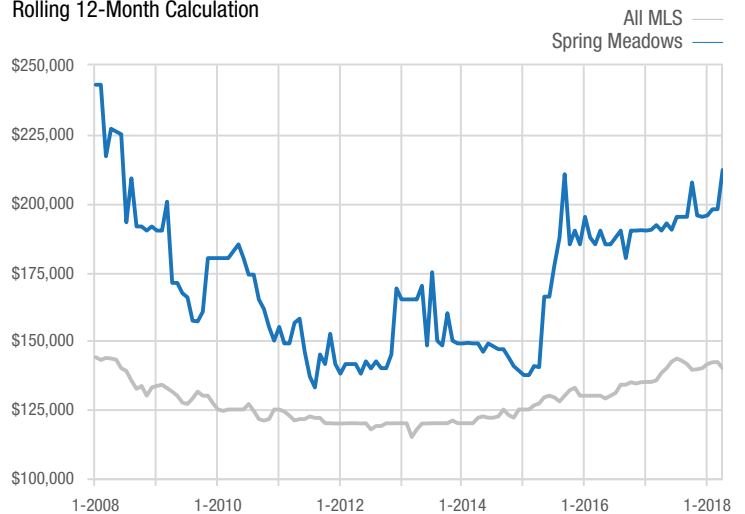
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

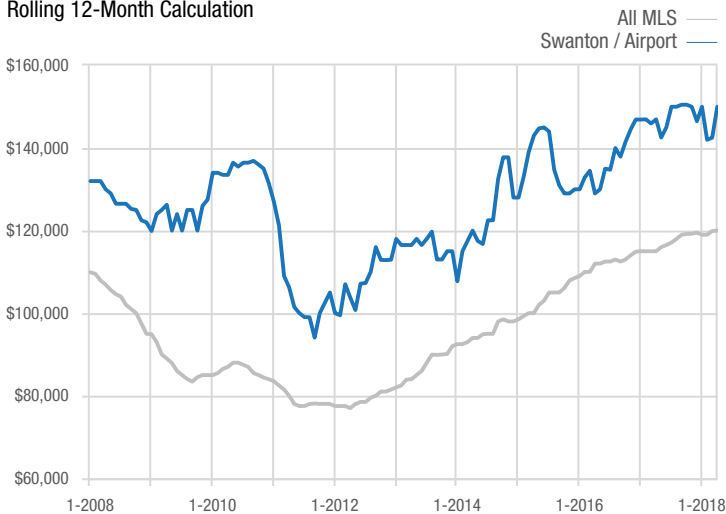
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	14	13	- 7.1%	52	54	+ 3.8%
Pending Sales	11	10	- 9.1%	37	40	+ 8.1%
Closed Sales	10	12	+ 20.0%	35	36	+ 2.9%
Days on Market Until Sale	127	94	- 26.0%	111	115	+ 3.6%
Median Sales Price*	\$131,750	\$155,030	+ 17.7%	\$158,000	\$154,000	- 2.5%
Average Sales Price*	\$137,351	\$169,477	+ 23.4%	\$151,997	\$161,377	+ 6.2%
Percent of List Price Received*	100.1%	95.5%	- 4.6%	97.1%	97.6%	+ 0.5%
Inventory of Homes for Sale	46	32	- 30.4%	—	—	—
Months Supply of Inventory	4.3	2.8	- 34.9%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	0	0	—	2	2	0.0%
Pending Sales	0	1	—	0	2	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	35	—
Median Sales Price*	—	—	—	—	\$196,000	—
Average Sales Price*	—	—	—	—	\$196,000	—
Percent of List Price Received*	—	—	—	—	99.0%	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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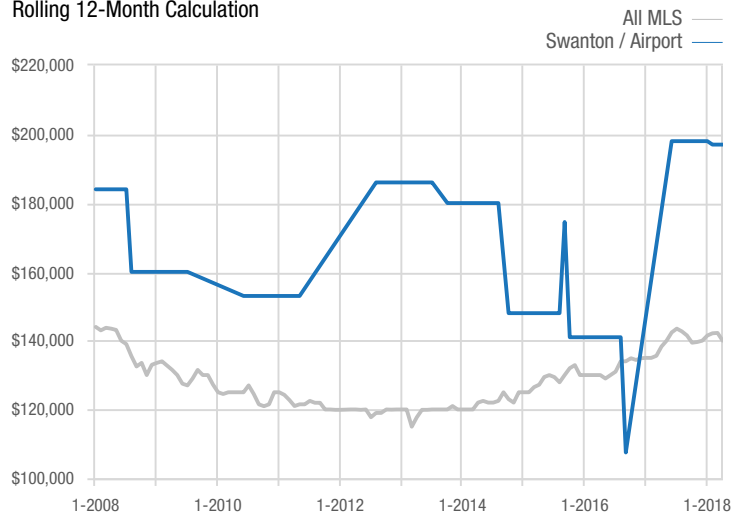
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

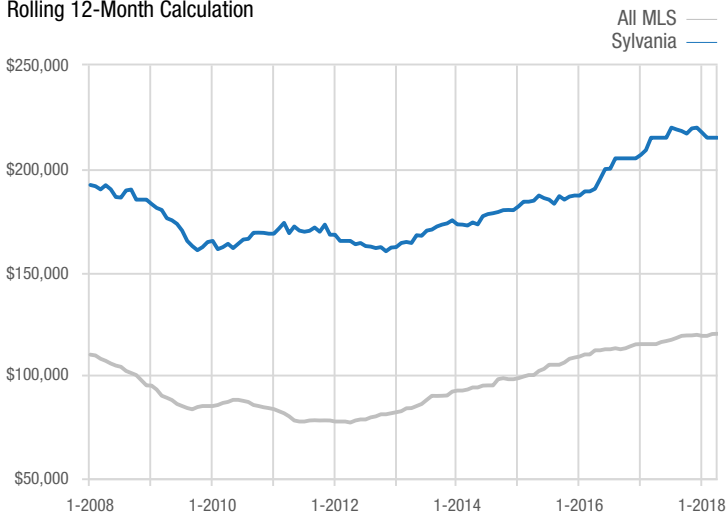
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	85	90	+ 5.9%	289	291	+ 0.7%
Pending Sales	58	51	- 12.1%	188	190	+ 1.1%
Closed Sales	51	53	+ 3.9%	174	174	0.0%
Days on Market Until Sale	87	88	+ 1.1%	103	104	+ 1.0%
Median Sales Price*	\$199,000	\$210,000	+ 5.5%	\$219,500	\$202,750	- 7.6%
Average Sales Price*	\$217,581	\$226,329	+ 4.0%	\$221,142	\$216,999	- 1.9%
Percent of List Price Received*	98.2%	98.7%	+ 0.5%	97.9%	97.8%	- 0.1%
Inventory of Homes for Sale	202	197	- 2.5%	—	—	—
Months Supply of Inventory	4.2	4.0	- 4.8%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	8	17	+ 112.5%	52	63	+ 21.2%
Pending Sales	10	8	- 20.0%	41	36	- 12.2%
Closed Sales	5	13	+ 160.0%	36	39	+ 8.3%
Days on Market Until Sale	128	108	- 15.6%	100	121	+ 21.0%
Median Sales Price*	\$169,900	\$154,900	- 8.8%	\$157,500	\$161,000	+ 2.2%
Average Sales Price*	\$182,180	\$153,395	- 15.8%	\$163,336	\$154,740	- 5.3%
Percent of List Price Received*	96.7%	95.1%	- 1.7%	96.2%	94.9%	- 1.4%
Inventory of Homes for Sale	42	41	- 2.4%	—	—	—
Months Supply of Inventory	3.7	3.9	+ 5.4%	—	—	—

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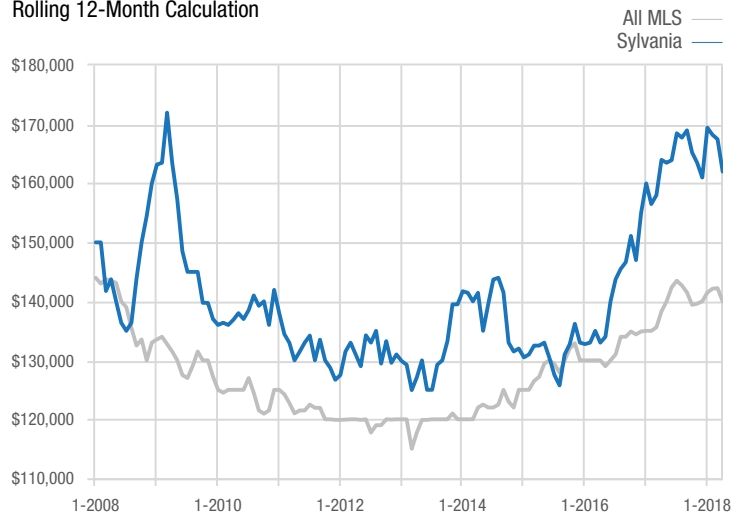
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

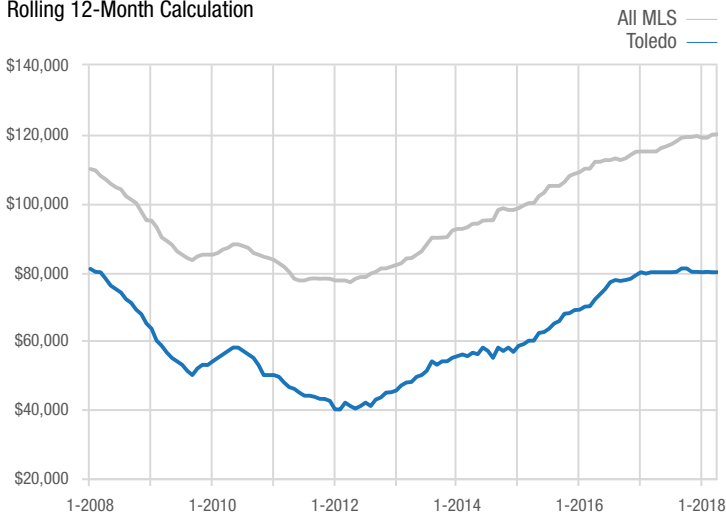
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	411	428	+ 4.1%	1,592	1,491	- 6.3%
Pending Sales	277	376	+ 35.7%	1,049	1,110	+ 5.8%
Closed Sales	277	332	+ 19.9%	998	1,009	+ 1.1%
Days on Market Until Sale	92	92	0.0%	101	97	- 4.0%
Median Sales Price*	\$79,950	\$87,000	+ 8.8%	\$74,900	\$74,000	- 1.2%
Average Sales Price*	\$98,785	\$98,946	+ 0.2%	\$89,700	\$89,792	+ 0.1%
Percent of List Price Received*	96.6%	96.7%	+ 0.1%	95.7%	95.4%	- 0.3%
Inventory of Homes for Sale	1,241	1,021	- 17.7%	—	—	—
Months Supply of Inventory	4.5	3.4	- 24.4%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	34	30	- 11.8%	98	104	+ 6.1%
Pending Sales	19	19	0.0%	68	77	+ 13.2%
Closed Sales	12	18	+ 50.0%	60	73	+ 21.7%
Days on Market Until Sale	100	69	- 31.0%	119	95	- 20.2%
Median Sales Price*	\$124,950	\$87,450	- 30.0%	\$115,000	\$103,000	- 10.4%
Average Sales Price*	\$148,900	\$104,539	- 29.8%	\$123,149	\$117,509	- 4.6%
Percent of List Price Received*	96.1%	95.4%	- 0.7%	95.0%	94.9%	- 0.1%
Inventory of Homes for Sale	78	77	- 1.3%	—	—	—
Months Supply of Inventory	3.9	3.7	- 5.1%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

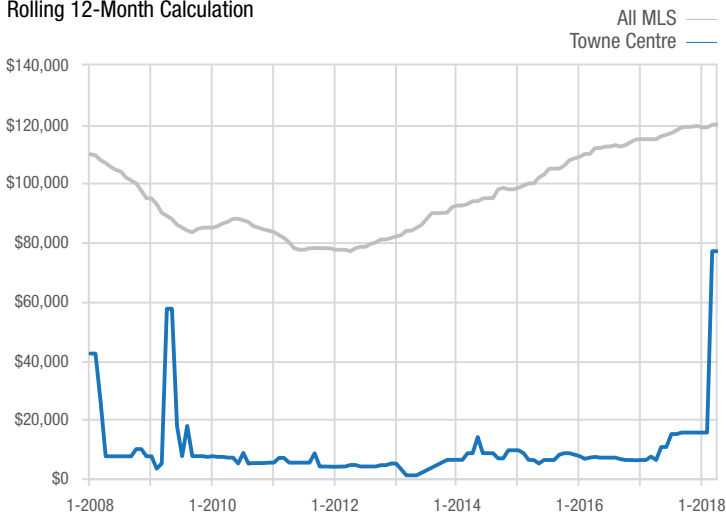
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	0	1	—	2	5	+ 150.0%
Pending Sales	0	1	—	3	3	0.0%
Closed Sales	0	0	—	3	2	- 33.3%
Days on Market Until Sale	—	—	—	133	58	- 56.4%
Median Sales Price*	—	—	—	\$15,000	\$153,500	+ 923.3%
Average Sales Price*	—	—	—	\$12,833	\$153,500	+ 1,096.1%
Percent of List Price Received*	—	—	—	66.7%	96.8%	+ 45.1%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.3	1.3	0.0%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	2	1	- 50.0%	6	2	- 66.7%
Pending Sales	1	1	0.0%	4	3	- 25.0%
Closed Sales	0	0	—	2	2	0.0%
Days on Market Until Sale	—	—	—	60	57	- 5.0%
Median Sales Price*	—	—	—	\$267,058	\$297,750	+ 11.5%
Average Sales Price*	—	—	—	\$267,058	\$297,750	+ 11.5%
Percent of List Price Received*	—	—	—	96.9%	95.3%	- 1.7%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	1.3	—	—	—	—	—

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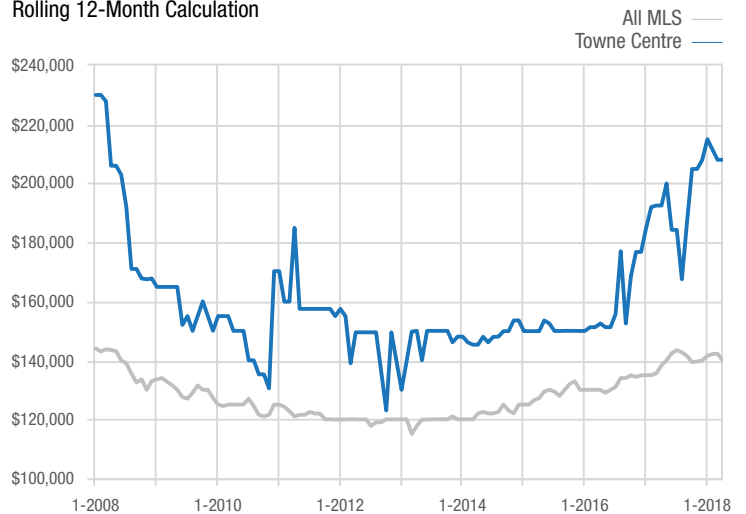
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

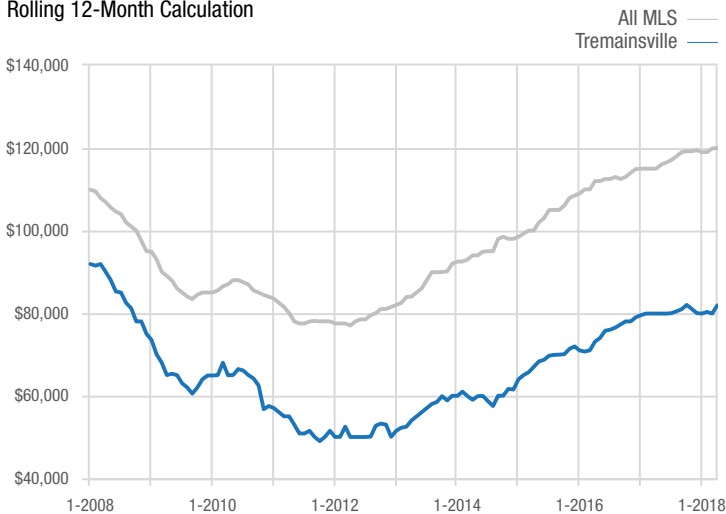
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	73	64	- 12.3%	282	234	- 17.0%
Pending Sales	47	58	+ 23.4%	170	171	+ 0.6%
Closed Sales	42	65	+ 54.8%	153	170	+ 11.1%
Days on Market Until Sale	72	104	+ 44.4%	93	111	+ 19.4%
Median Sales Price*	\$79,290	\$89,500	+ 12.9%	\$78,000	\$78,000	0.0%
Average Sales Price*	\$81,189	\$87,242	+ 7.5%	\$72,821	\$78,478	+ 7.8%
Percent of List Price Received*	95.8%	96.9%	+ 1.1%	96.5%	95.7%	- 0.8%
Inventory of Homes for Sale	193	171	- 11.4%	—	—	—
Months Supply of Inventory	4.3	3.6	- 16.3%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	3	+ 200.0%
Closed Sales	1	0	- 100.0%	1	3	+ 200.0%
Days on Market Until Sale	76	—	—	76	194	+ 155.3%
Median Sales Price*	\$67,900	—	—	\$67,900	\$77,500	+ 14.1%
Average Sales Price*	\$67,900	—	—	\$67,900	\$79,467	+ 17.0%
Percent of List Price Received*	97.1%	—	—	97.1%	95.8%	- 1.3%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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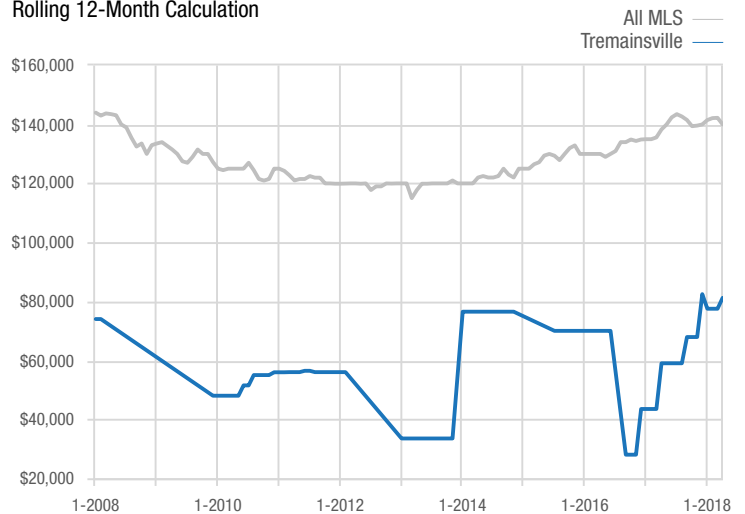
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

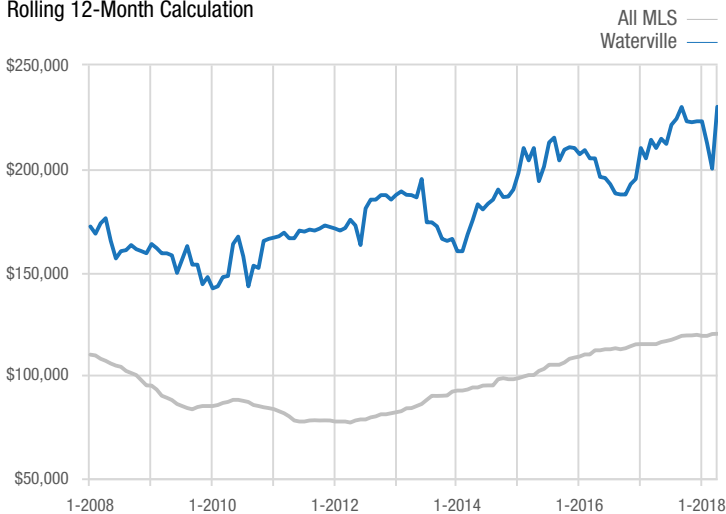
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	11	16	+ 45.5%	56	50	- 10.7%
Pending Sales	15	18	+ 20.0%	43	40	- 7.0%
Closed Sales	16	18	+ 12.5%	43	36	- 16.3%
Days on Market Until Sale	100	106	+ 6.0%	101	97	- 4.0%
Median Sales Price*	\$198,200	\$286,000	+ 44.3%	\$238,500	\$274,250	+ 15.0%
Average Sales Price*	\$204,481	\$261,747	+ 28.0%	\$225,348	\$255,091	+ 13.2%
Percent of List Price Received*	98.2%	98.7%	+ 0.5%	97.8%	98.5%	+ 0.7%
Inventory of Homes for Sale	37	39	+ 5.4%	—	—	—
Months Supply of Inventory	3.3	3.8	+ 15.2%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
Key Metrics						
New Listings	5	1	- 80.0%	11	9	- 18.2%
Pending Sales	5	1	- 80.0%	9	5	- 44.4%
Closed Sales	3	1	- 66.7%	7	4	- 42.9%
Days on Market Until Sale	59	41	- 30.5%	76	63	- 17.1%
Median Sales Price*	\$172,000	\$121,000	- 29.7%	\$162,000	\$113,000	- 30.2%
Average Sales Price*	\$170,133	\$121,000	- 28.9%	\$151,743	\$121,888	- 19.7%
Percent of List Price Received*	98.6%	100.9%	+ 2.3%	98.0%	94.0%	- 4.1%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	1.5	2.3	+ 53.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

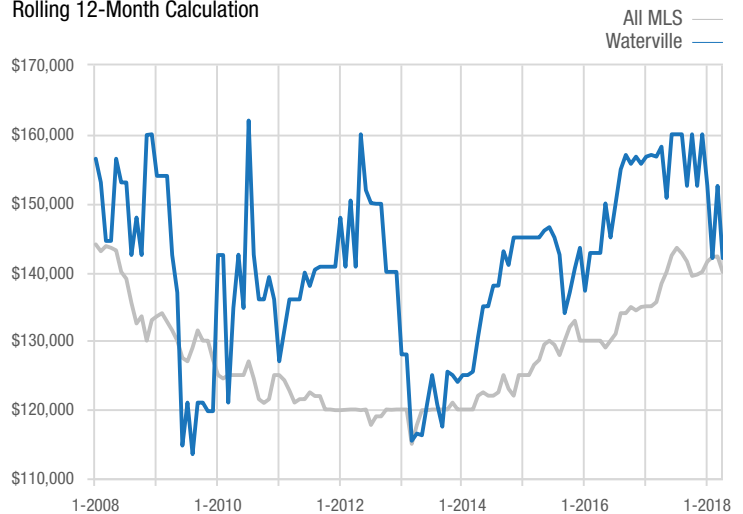
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – April 2018

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Whitehouse

MLS Area 08: 43571

Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	13	12	- 7.7%	46	51	+ 10.9%
Pending Sales	9	15	+ 66.7%	28	37	+ 32.1%
Closed Sales	10	13	+ 30.0%	28	35	+ 25.0%
Days on Market Until Sale	64	89	+ 39.1%	94	106	+ 12.8%
Median Sales Price*	\$208,000	\$282,500	+ 35.8%	\$208,000	\$239,800	+ 15.3%
Average Sales Price*	\$241,889	\$278,904	+ 15.3%	\$241,293	\$251,127	+ 4.1%
Percent of List Price Received*	94.4%	98.5%	+ 4.3%	96.7%	98.5%	+ 1.9%
Inventory of Homes for Sale	35	31	- 11.4%	—	—	—
Months Supply of Inventory	3.8	2.8	- 26.3%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	0	2	—	1	3	+ 200.0%
Pending Sales	1	0	- 100.0%	2	1	- 50.0%
Closed Sales	1	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	88	—	—	100	65	- 35.0%
Median Sales Price*	\$180,000	—	—	\$188,500	\$230,000	+ 22.0%
Average Sales Price*	\$180,000	—	—	\$188,500	\$230,000	+ 22.0%
Percent of List Price Received*	97.3%	—	—	97.9%	93.9%	- 4.1%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	1.5	—	—	—	—

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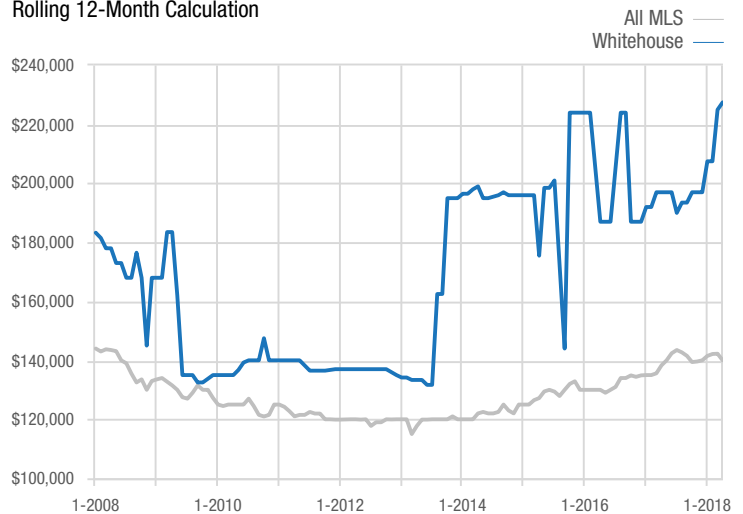
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – April 2018

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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

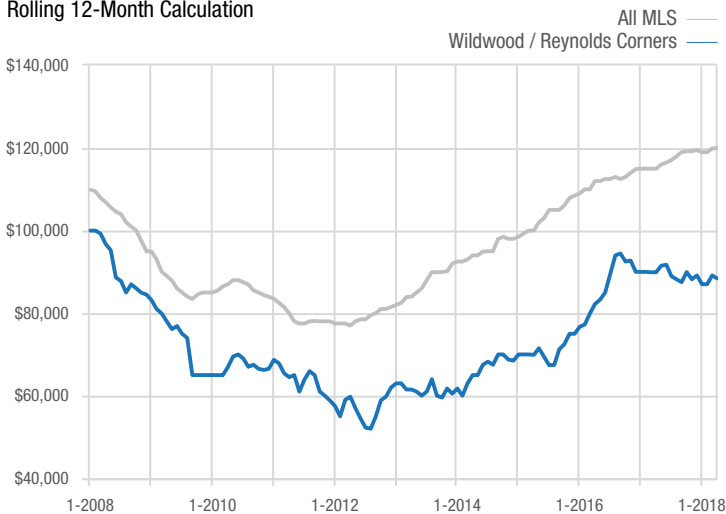
Single Family	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	42	50	+ 19.0%	151	142	- 6.0%
Pending Sales	31	39	+ 25.8%	112	119	+ 6.3%
Closed Sales	32	31	- 3.1%	112	108	- 3.6%
Days on Market Until Sale	92	110	+ 19.6%	105	92	- 12.4%
Median Sales Price*	\$88,450	\$87,000	- 1.6%	\$87,500	\$86,900	- 0.7%
Average Sales Price*	\$104,931	\$105,159	+ 0.2%	\$99,349	\$98,026	- 1.3%
Percent of List Price Received*	96.0%	99.3%	+ 3.4%	96.4%	97.3%	+ 0.9%
Inventory of Homes for Sale	122	97	- 20.5%	—	—	—
Months Supply of Inventory	4.2	3.0	- 28.6%	—	—	—

Condo-Villa	April			Year to Date		
	2017	2018	% Change	Thru 4-2017	Thru 4-2018	% Change
New Listings	10	11	+ 10.0%	25	36	+ 44.0%
Pending Sales	5	6	+ 20.0%	16	27	+ 68.8%
Closed Sales	1	5	+ 400.0%	15	27	+ 80.0%
Days on Market Until Sale	222	100	- 55.0%	112	121	+ 8.0%
Median Sales Price*	\$72,500	\$114,900	+ 58.5%	\$72,500	\$120,000	+ 65.5%
Average Sales Price*	\$72,500	\$102,880	+ 41.9%	\$97,763	\$116,311	+ 19.0%
Percent of List Price Received*	100.0%	97.8%	- 2.2%	95.2%	96.0%	+ 0.8%
Inventory of Homes for Sale	29	28	- 3.4%	—	—	—
Months Supply of Inventory	4.8	4.1	- 14.6%	—	—	—

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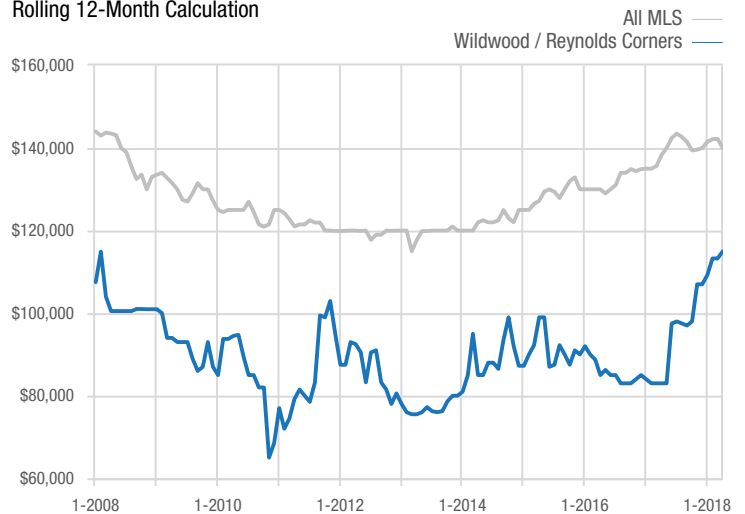
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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