

Local Market Update—July 2018

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of July 2018 to the month of July 2017

588

Home Sales

+1.7% Increase from
July 2017

\$132,000

Median Sales Price

-2.1% Decrease from
July 2017

\$157,518

Av. Sales Price

-2.5 Decrease from
July 2017

72

Av. Days on Mkt.

-17.2% Decrease from
July 2017

2,460

Active Listings

-8.0 Decrease from
July 2017

4.54%

Mthly Av. Interest Rate

+15.8% Increase from July 2017
According to FreddieMac.com as of 7/26/2018

Contact Your Realtor To Find Out What's
Happening In Your Neighborhood.

Monthly Indicators



July 2018

Housing price bubble chatter has increased this summer, as market observers attempt to predict the next residential real estate shift. It is too early to predict a change from higher prices and lower inventory, but the common markers that caused the last housing cooldown are present. Wages are up but not at the same pace as home prices, leading to the kind of affordability concerns that can cause fewer sales at lower prices. At the same time, demand is still outpacing what is available for sale in many markets.

New Listings increased 6.2 percent for Single Family homes and 3.2 percent for Condo-Villa homes. Pending Sales increased 15.1 percent for Single Family homes and 15.0 percent for Condo-Villa homes. Inventory decreased 12.1 percent for Single Family homes and 5.0 percent for Condo-Villa homes.

Median Sales Price decreased 1.3 percent to \$128,500 for Single Family homes but increased 13.3 percent to \$172,750 for Condo-Villa homes. Days on Market decreased 19.4 percent for Single Family homes and 1.1 percent for Condo-Villa homes. Months Supply of Inventory decreased 15.2 percent for Single Family homes and 4.5 percent for Condo-Villa homes.

Consumer spending on home goods and renovations are up, and more people are entering the workforce. Employed people spending money is good for the housing market. Meanwhile, GDP growth was 4.1% in the second quarter, the strongest showing since 2014. Housing starts are down, but that is more reflective of low supply than anything else. With a growing economy, solid lending practices and the potential for improved inventory from new listing and building activity, market balance is more likely than a bubble.

Quick Facts

+ 6.1%	- 1.5%	- 11.6%
Change in Number of Closed Sales All Properties	Change in Number of Median Sales Price All Properties	Change in Number of Homes for Sale All Properties

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Lucas County

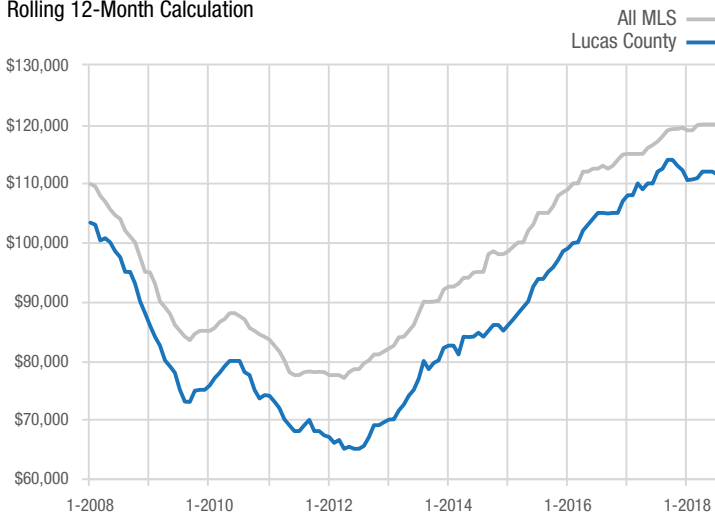
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	714	733	+ 2.7%	4,511	4,507	- 0.1%
Pending Sales	492	559	+ 13.6%	3,144	3,320	+ 5.6%
Closed Sales	484	498	+ 2.9%	3,054	3,198	+ 4.7%
Days on Market Until Sale	87	71	- 18.4%	96	87	- 9.4%
Median Sales Price*	\$129,900	\$121,400	- 6.5%	\$115,000	\$115,000	0.0%
Average Sales Price*	\$153,723	\$142,708	- 7.2%	\$137,516	\$137,588	+ 0.1%
Percent of List Price Received*	96.7%	96.2%	- 0.5%	96.6%	96.6%	0.0%
Inventory of Homes for Sale	1,943	1,747	- 10.1%	—	—	—
Months Supply of Inventory	4.5	3.9	- 13.3%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	63	75	+ 19.0%	361	415	+ 15.0%
Pending Sales	34	50	+ 47.1%	268	288	+ 7.5%
Closed Sales	29	49	+ 69.0%	260	283	+ 8.8%
Days on Market Until Sale	99	86	- 13.1%	102	88	- 13.7%
Median Sales Price*	\$142,500	\$169,900	+ 19.2%	\$140,398	\$140,123	- 0.2%
Average Sales Price*	\$169,386	\$164,896	- 2.7%	\$152,637	\$151,113	- 1.0%
Percent of List Price Received*	95.9%	97.0%	+ 1.1%	96.0%	96.0%	0.0%
Inventory of Homes for Sale	155	165	+ 6.5%	—	—	—
Months Supply of Inventory	4.1	4.3	+ 4.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

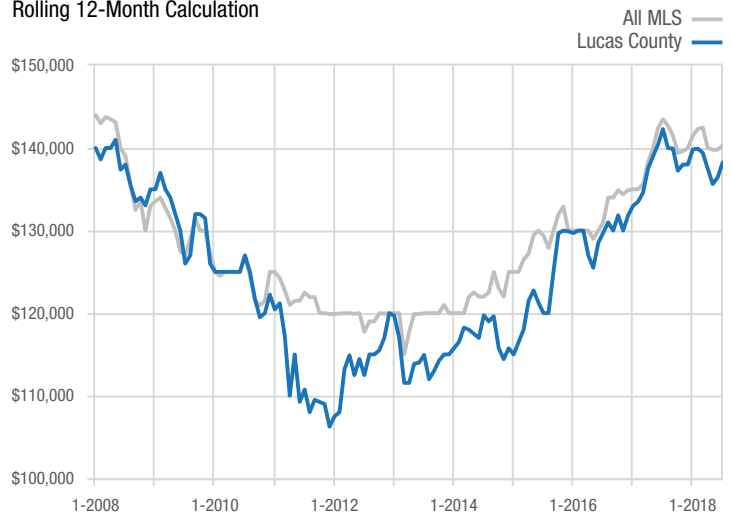
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

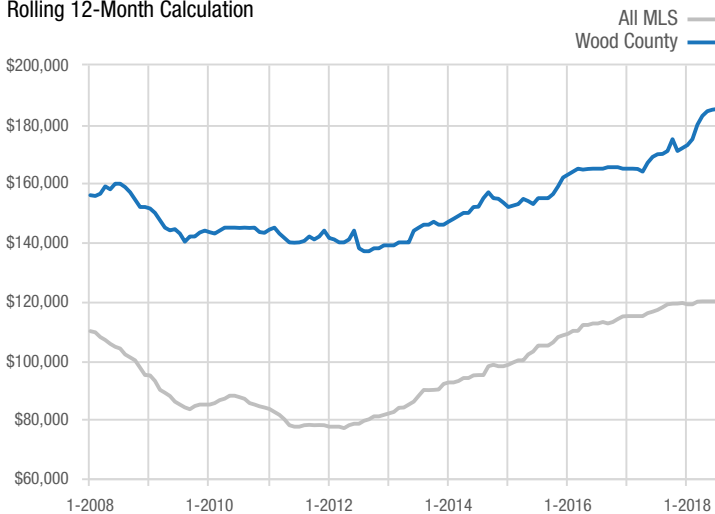
Single Family Key Metrics	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	151	140	- 7.3%	1,036	1,002	- 3.3%
Pending Sales	113	121	+ 7.1%	752	762	+ 1.3%
Closed Sales	132	123	- 6.8%	746	751	+ 0.7%
Days on Market Until Sale	85	76	- 10.6%	100	93	- 7.0%
Median Sales Price*	\$177,000	\$197,250	+ 11.4%	\$170,000	\$192,500	+ 13.2%
Average Sales Price*	\$197,948	\$227,472	+ 14.9%	\$190,468	\$218,472	+ 14.7%
Percent of List Price Received*	97.2%	97.3%	+ 0.1%	97.4%	98.1%	+ 0.7%
Inventory of Homes for Sale	460	390	- 15.2%	—	—	—
Months Supply of Inventory	4.3	3.6	- 16.3%	—	—	—

Condo-Villa Key Metrics	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	20	13	- 35.0%	94	77	- 18.1%
Pending Sales	17	11	- 35.3%	75	72	- 4.0%
Closed Sales	15	9	- 40.0%	78	69	- 11.5%
Days on Market Until Sale	70	46	- 34.3%	93	78	- 16.1%
Median Sales Price*	\$194,900	\$206,000	+ 5.7%	\$160,000	\$180,000	+ 12.5%
Average Sales Price*	\$232,313	\$239,528	+ 3.1%	\$176,931	\$188,206	+ 6.4%
Percent of List Price Received*	95.2%	98.7%	+ 3.7%	96.7%	97.9%	+ 1.2%
Inventory of Homes for Sale	33	23	- 30.3%	—	—	—
Months Supply of Inventory	3.0	2.5	- 16.7%	—	—	—

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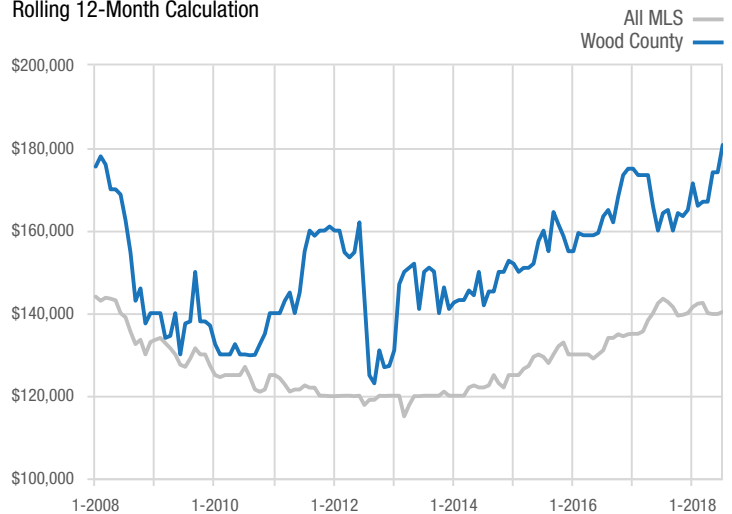
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

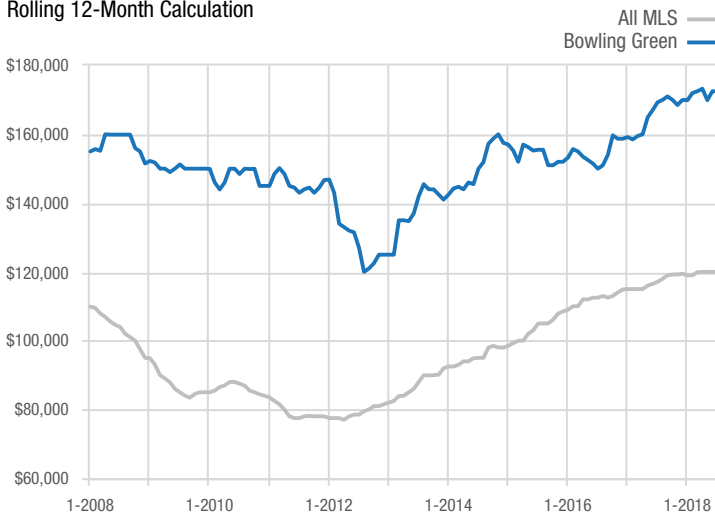
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	16	28	+ 75.0%	138	180	+ 30.4%
Pending Sales	14	21	+ 50.0%	114	141	+ 23.7%
Closed Sales	16	20	+ 25.0%	115	139	+ 20.9%
Days on Market Until Sale	76	58	- 23.7%	81	81	0.0%
Median Sales Price*	\$178,500	\$208,750	+ 16.9%	\$171,000	\$173,489	+ 1.5%
Average Sales Price*	\$192,888	\$222,600	+ 15.4%	\$193,150	\$194,190	+ 0.5%
Percent of List Price Received*	97.3%	96.4%	- 0.9%	97.0%	97.5%	+ 0.5%
Inventory of Homes for Sale	55	63	+ 14.5%	—	—	—
Months Supply of Inventory	3.6	3.4	- 5.6%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	3	1	- 66.7%	14	10	- 28.6%
Pending Sales	3	2	- 33.3%	15	10	- 33.3%
Closed Sales	3	2	- 33.3%	17	10	- 41.2%
Days on Market Until Sale	77	41	- 46.8%	83	68	- 18.1%
Median Sales Price*	\$210,000	\$161,000	- 23.3%	\$163,500	\$182,450	+ 11.6%
Average Sales Price*	\$207,800	\$161,000	- 22.5%	\$174,718	\$183,565	+ 5.1%
Percent of List Price Received*	99.2%	100.8%	+ 1.6%	97.9%	98.5%	+ 0.6%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	1.1	1.8	+ 63.6%	—	—	—

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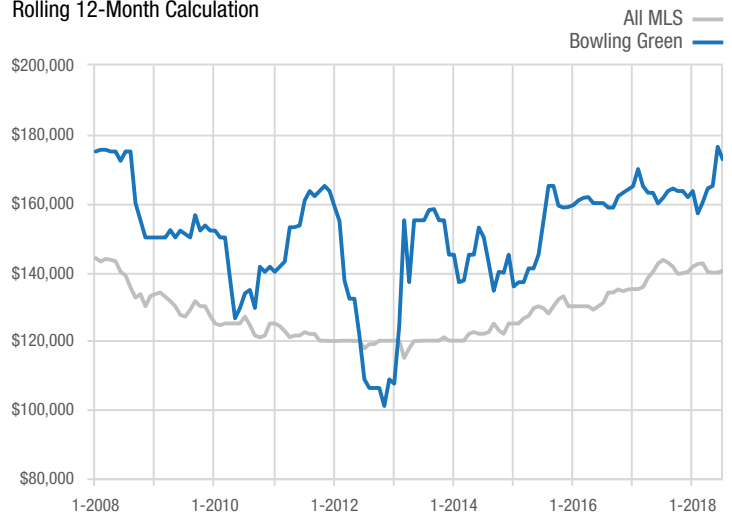
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East River

MLS Area 24: 43605

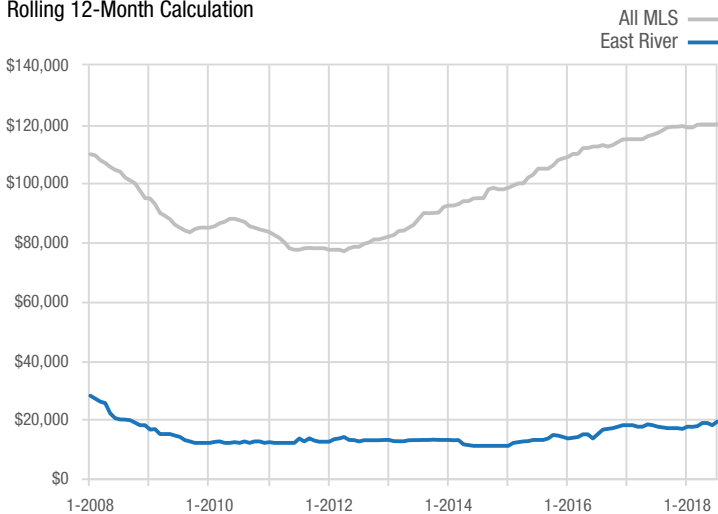
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	24	20	- 16.7%	164	174	+ 6.1%
Pending Sales	17	17	0.0%	110	132	+ 20.0%
Closed Sales	12	13	+ 8.3%	106	128	+ 20.8%
Days on Market Until Sale	109	69	- 36.7%	73	76	+ 4.1%
Median Sales Price*	\$12,250	\$20,100	+ 64.1%	\$16,000	\$18,500	+ 15.6%
Average Sales Price*	\$14,013	\$19,823	+ 41.5%	\$20,759	\$24,319	+ 17.1%
Percent of List Price Received*	94.1%	85.1%	- 9.6%	94.7%	91.2%	- 3.7%
Inventory of Homes for Sale	63	58	- 7.9%	—	—	—
Months Supply of Inventory	4.4	3.3	- 25.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	32	—
Median Sales Price*	—	—	—	—	\$226,000	—
Average Sales Price*	—	—	—	—	\$226,000	—
Percent of List Price Received*	—	—	—	—	97.5%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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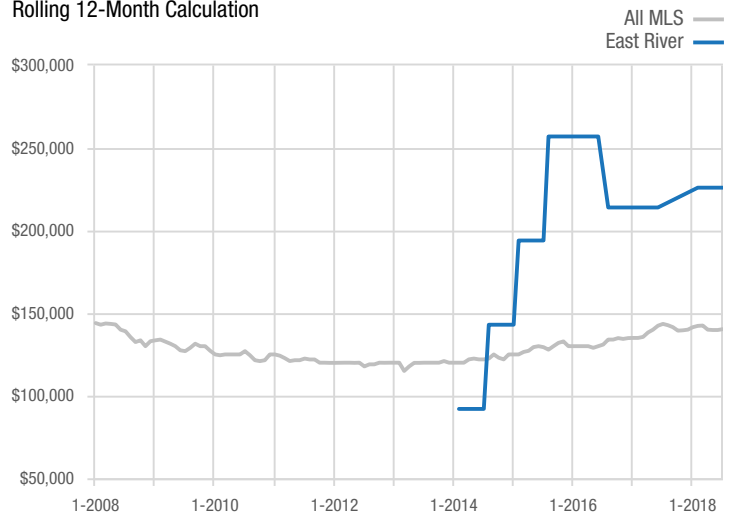
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

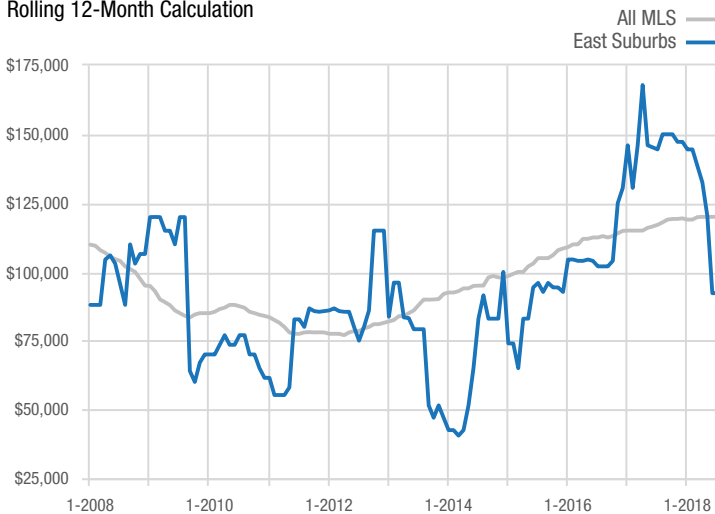
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	3	3	0.0%	28	20	- 28.6%
Pending Sales	3	2	- 33.3%	13	18	+ 38.5%
Closed Sales	2	0	- 100.0%	13	17	+ 30.8%
Days on Market Until Sale	170	—	—	129	152	+ 17.8%
Median Sales Price*	\$247,000	—	—	\$132,500	\$40,000	- 69.8%
Average Sales Price*	\$247,000	—	—	\$156,369	\$81,253	- 48.0%
Percent of List Price Received*	90.2%	—	—	93.9%	88.5%	- 5.8%
Inventory of Homes for Sale	17	13	- 23.5%	—	—	—
Months Supply of Inventory	9.6	5.0	- 47.9%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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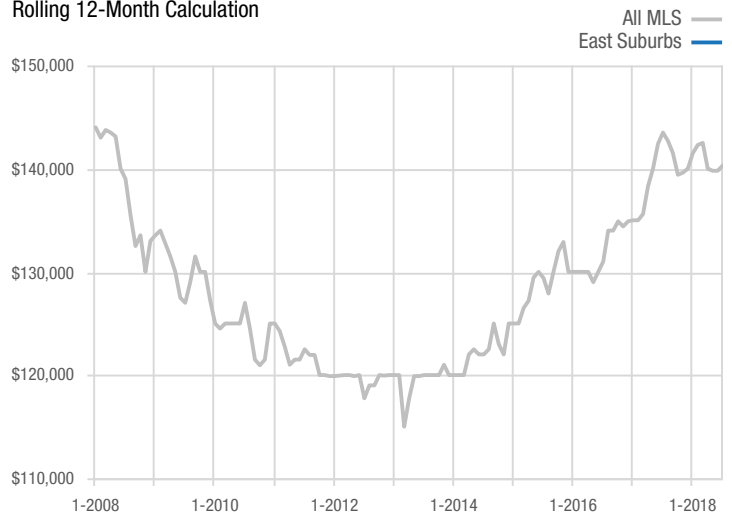
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Five Points / Northtowne

MLS Area 13: 43612

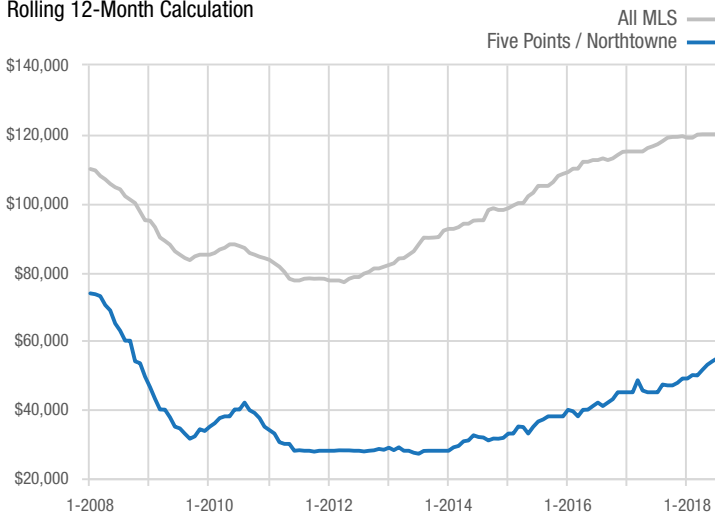
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	59	65	+ 10.2%	317	321	+ 1.3%
Pending Sales	27	39	+ 44.4%	216	244	+ 13.0%
Closed Sales	28	29	+ 3.6%	209	237	+ 13.4%
Days on Market Until Sale	87	50	- 42.5%	94	89	- 5.3%
Median Sales Price*	\$57,500	\$65,000	+ 13.0%	\$45,000	\$56,000	+ 24.4%
Average Sales Price*	\$57,105	\$60,653	+ 6.2%	\$49,681	\$56,924	+ 14.6%
Percent of List Price Received*	99.3%	95.5%	- 3.8%	95.4%	96.0%	+ 0.6%
Inventory of Homes for Sale	157	132	- 15.9%	—	—	—
Months Supply of Inventory	5.0	3.8	- 24.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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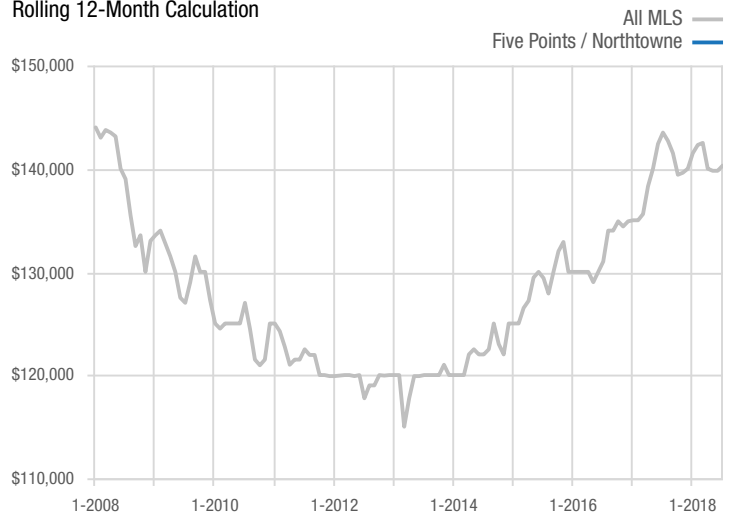
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

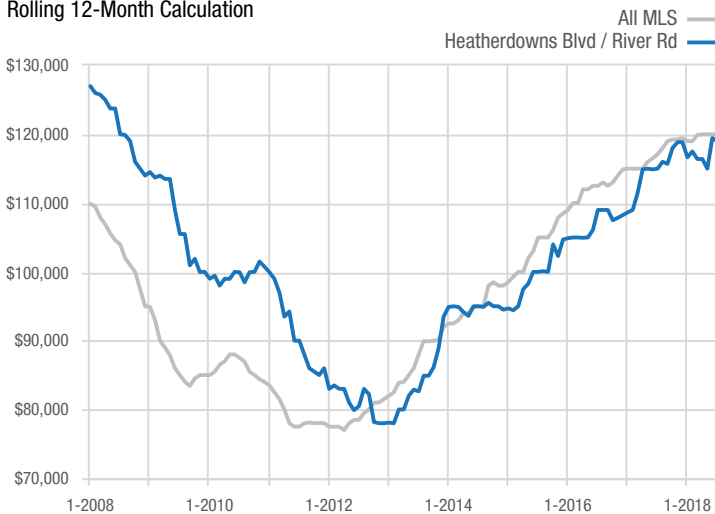
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	49	64	+ 30.6%	337	381	+ 13.1%
Pending Sales	37	57	+ 54.1%	262	302	+ 15.3%
Closed Sales	48	53	+ 10.4%	263	283	+ 7.6%
Days on Market Until Sale	98	71	- 27.6%	109	82	- 24.8%
Median Sales Price*	\$124,450	\$123,500	- 0.8%	\$119,000	\$120,000	+ 0.8%
Average Sales Price*	\$121,800	\$130,651	+ 7.3%	\$118,438	\$124,551	+ 5.2%
Percent of List Price Received*	97.7%	99.0%	+ 1.3%	97.4%	97.6%	+ 0.2%
Inventory of Homes for Sale	141	128	- 9.2%	—	—	—
Months Supply of Inventory	4.0	3.2	- 20.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	12	12	0.0%	45	44	- 2.2%
Pending Sales	5	3	- 40.0%	29	35	+ 20.7%
Closed Sales	2	2	0.0%	26	34	+ 30.8%
Days on Market Until Sale	41	18	- 56.1%	159	61	- 61.6%
Median Sales Price*	\$112,500	\$49,750	- 55.8%	\$87,500	\$75,950	- 13.2%
Average Sales Price*	\$112,500	\$49,750	- 55.8%	\$105,870	\$85,601	- 19.1%
Percent of List Price Received*	96.9%	86.7%	- 10.5%	94.8%	93.7%	- 1.2%
Inventory of Homes for Sale	24	16	- 33.3%	—	—	—
Months Supply of Inventory	5.5	3.3	- 40.0%	—	—	—

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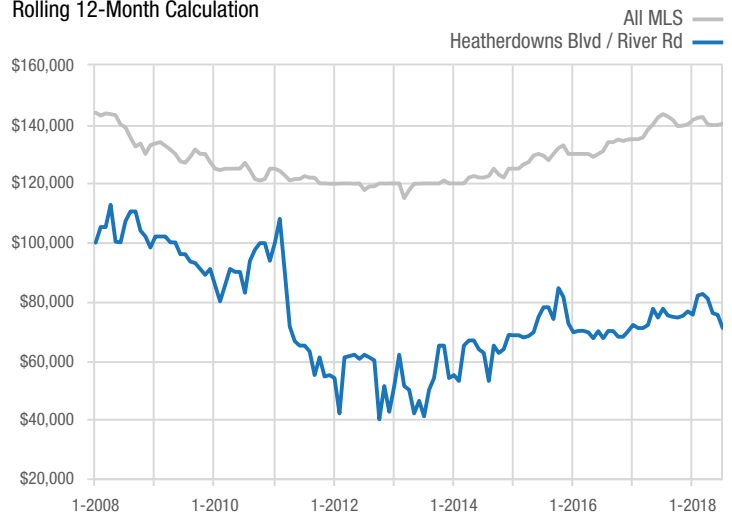
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Maumee

MLS Area 07: 43537

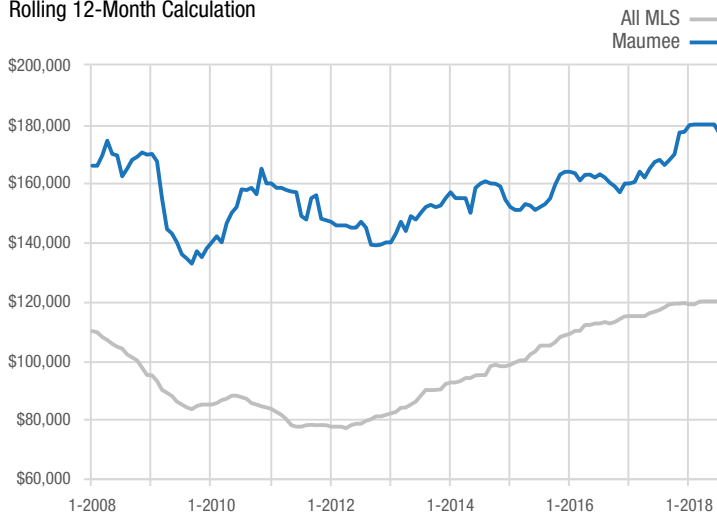
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	51	47	- 7.8%	364	327	- 10.2%
Pending Sales	47	49	+ 4.3%	266	251	- 5.6%
Closed Sales	54	39	- 27.8%	259	235	- 9.3%
Days on Market Until Sale	71	73	+ 2.8%	89	81	- 9.0%
Median Sales Price*	\$180,000	\$164,000	- 8.9%	\$178,000	\$177,000	- 0.6%
Average Sales Price*	\$213,208	\$199,456	- 6.5%	\$210,807	\$209,627	- 0.6%
Percent of List Price Received*	98.4%	97.6%	- 0.8%	98.0%	98.3%	+ 0.3%
Inventory of Homes for Sale	129	114	- 11.6%	—	—	—
Months Supply of Inventory	3.8	3.5	- 7.9%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	9	8	- 11.1%	41	53	+ 29.3%
Pending Sales	3	2	- 33.3%	31	29	- 6.5%
Closed Sales	2	4	+ 100.0%	31	28	- 9.7%
Days on Market Until Sale	69	48	- 30.4%	92	64	- 30.4%
Median Sales Price*	\$317,500	\$216,250	- 31.9%	\$169,000	\$175,900	+ 4.1%
Average Sales Price*	\$317,500	\$183,700	- 42.1%	\$204,864	\$218,296	+ 6.6%
Percent of List Price Received*	93.3%	97.8%	+ 4.8%	95.6%	97.7%	+ 2.2%
Inventory of Homes for Sale	17	26	+ 52.9%	—	—	—
Months Supply of Inventory	3.4	5.8	+ 70.6%	—	—	—

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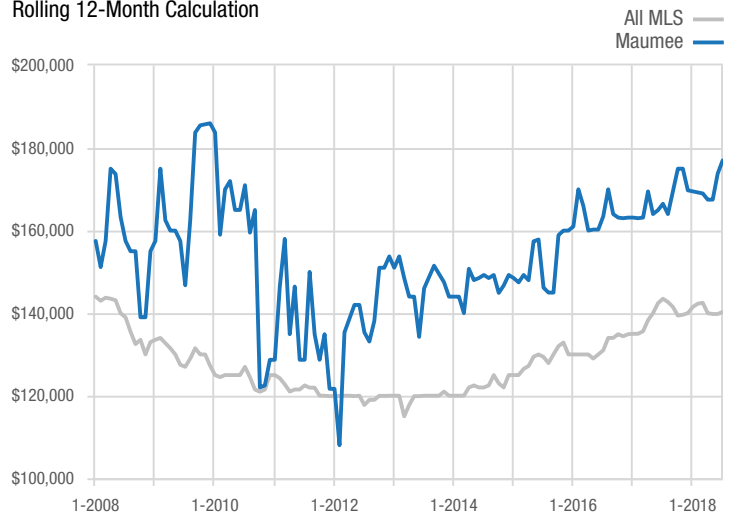
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – July 2018

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Monclova

MLS Area 06: 43542

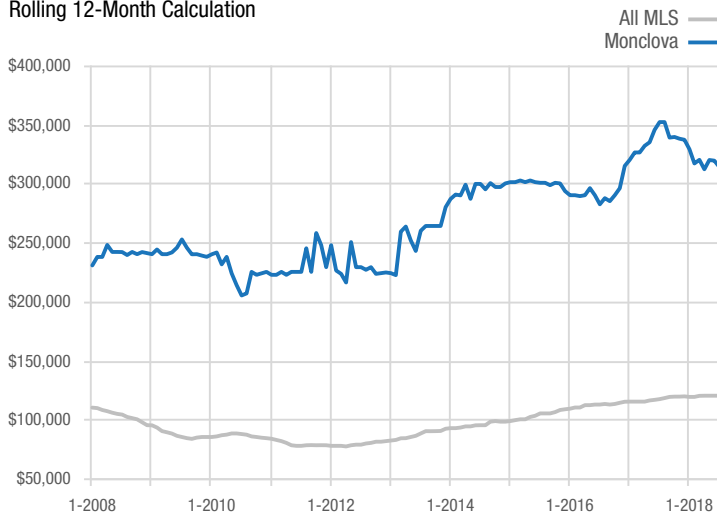
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	7	9	+ 28.6%	62	70	+ 12.9%
Pending Sales	9	8	- 11.1%	34	42	+ 23.5%
Closed Sales	12	8	- 33.3%	32	39	+ 21.9%
Days on Market Until Sale	103	58	- 43.7%	122	111	- 9.0%
Median Sales Price*	\$336,000	\$318,450	- 5.2%	\$352,950	\$319,575	- 9.5%
Average Sales Price*	\$292,767	\$324,838	+ 11.0%	\$338,025	\$332,704	- 1.6%
Percent of List Price Received*	98.5%	96.2%	- 2.3%	97.7%	97.5%	- 0.2%
Inventory of Homes for Sale	37	34	- 8.1%	—	—	—
Months Supply of Inventory	7.5	6.0	- 20.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	0	1	—	1	2	+ 100.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	71	124	+ 74.6%
Median Sales Price*	—	—	—	\$229,000	\$222,500	- 2.8%
Average Sales Price*	—	—	—	\$229,000	\$222,500	- 2.8%
Percent of List Price Received*	—	—	—	95.5%	98.9%	+ 3.6%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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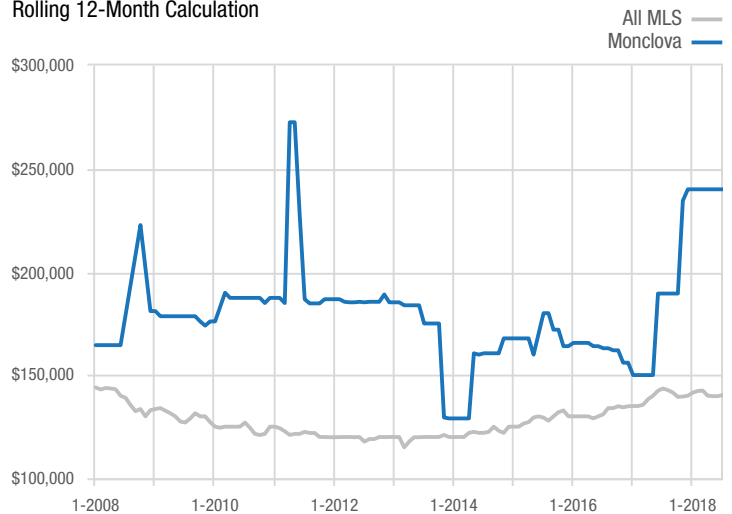
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

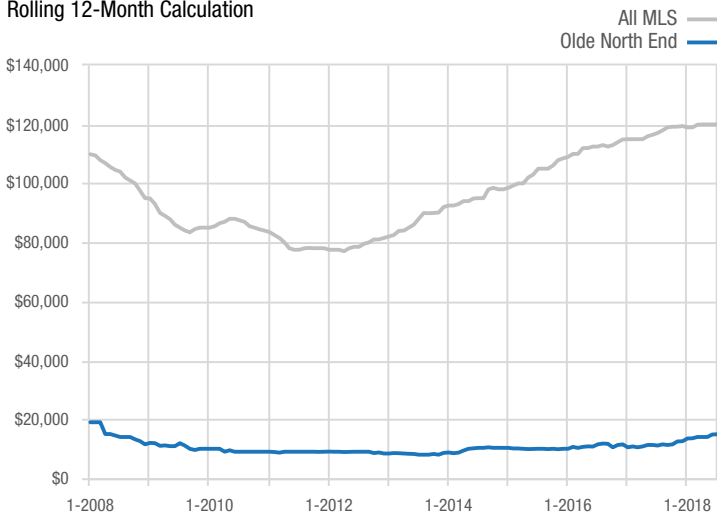
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	16	9	- 43.8%	104	70	- 32.7%
Pending Sales	9	9	0.0%	56	48	- 14.3%
Closed Sales	8	5	- 37.5%	53	47	- 11.3%
Days on Market Until Sale	76	48	- 36.8%	81	87	+ 7.4%
Median Sales Price*	\$12,750	\$11,000	- 13.7%	\$11,500	\$17,000	+ 47.8%
Average Sales Price*	\$39,588	\$23,840	- 39.8%	\$19,237	\$24,772	+ 28.8%
Percent of List Price Received*	85.8%	82.4%	- 4.0%	90.7%	92.6%	+ 2.1%
Inventory of Homes for Sale	52	27	- 48.1%	—	—	—
Months Supply of Inventory	5.9	3.0	- 49.2%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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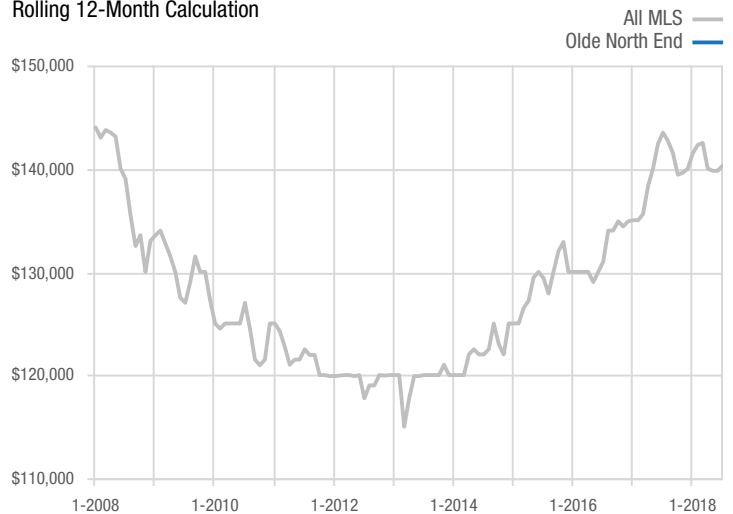
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

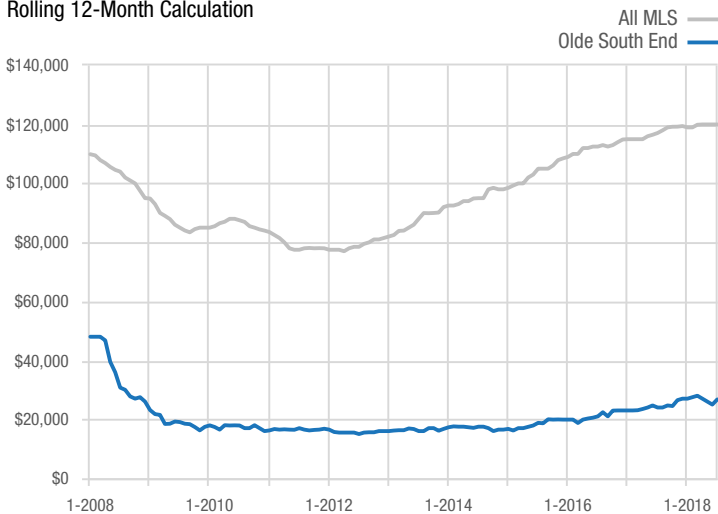
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	24	30	+ 25.0%	178	196	+ 10.1%
Pending Sales	12	16	+ 33.3%	104	118	+ 13.5%
Closed Sales	9	21	+ 133.3%	101	112	+ 10.9%
Days on Market Until Sale	78	94	+ 20.5%	85	84	- 1.2%
Median Sales Price*	\$32,056	\$34,000	+ 6.1%	\$27,000	\$27,500	+ 1.9%
Average Sales Price*	\$34,095	\$35,174	+ 3.2%	\$32,944	\$30,742	- 6.7%
Percent of List Price Received*	90.6%	83.0%	- 8.4%	93.4%	87.8%	- 6.0%
Inventory of Homes for Sale	79	89	+ 12.7%	—	—	—
Months Supply of Inventory	5.5	5.5	0.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	106	—	—
Median Sales Price*	—	—	—	\$142,900	—	—
Average Sales Price*	—	—	—	\$142,900	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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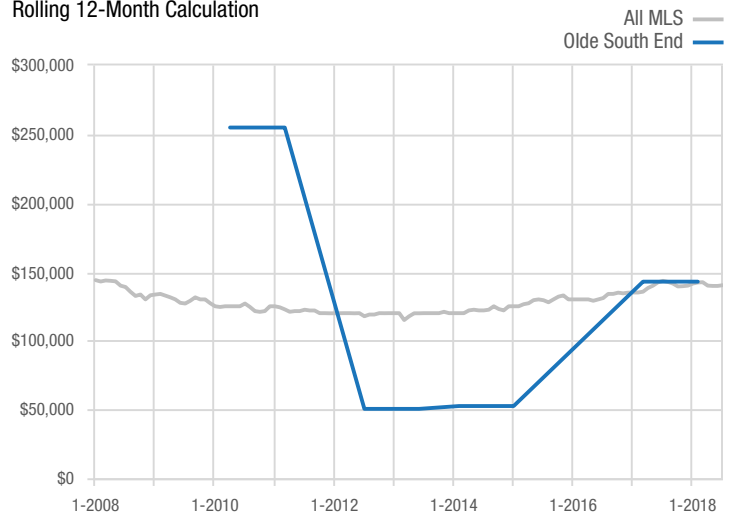
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

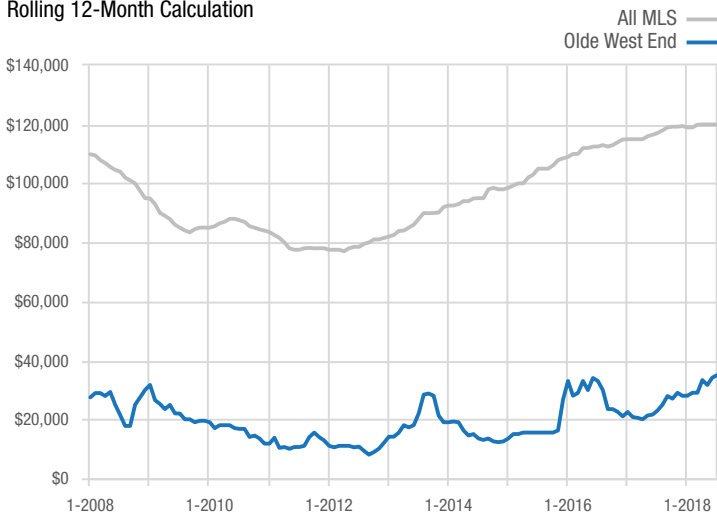
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	8	7	- 12.5%	58	38	- 34.5%
Pending Sales	5	1	- 80.0%	37	22	- 40.5%
Closed Sales	6	1	- 83.3%	34	24	- 29.4%
Days on Market Until Sale	125	37	- 70.4%	76	76	0.0%
Median Sales Price*	\$25,450	\$23,000	- 9.6%	\$26,000	\$35,950	+ 38.3%
Average Sales Price*	\$49,400	\$23,000	- 53.4%	\$52,686	\$67,800	+ 28.7%
Percent of List Price Received*	90.1%	79.3%	- 12.0%	94.9%	90.9%	- 4.2%
Inventory of Homes for Sale	25	22	- 12.0%	—	—	—
Months Supply of Inventory	5.8	6.1	+ 5.2%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	1	1	0.0%	7	2	- 71.4%
Pending Sales	0	0	—	4	3	- 25.0%
Closed Sales	0	0	—	4	4	0.0%
Days on Market Until Sale	—	—	—	88	66	- 25.0%
Median Sales Price*	—	—	—	\$44,750	\$49,784	+ 11.2%
Average Sales Price*	—	—	—	\$43,619	\$51,642	+ 18.4%
Percent of List Price Received*	—	—	—	87.9%	95.6%	+ 8.8%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.7	1.7	0.0%	—	—	—

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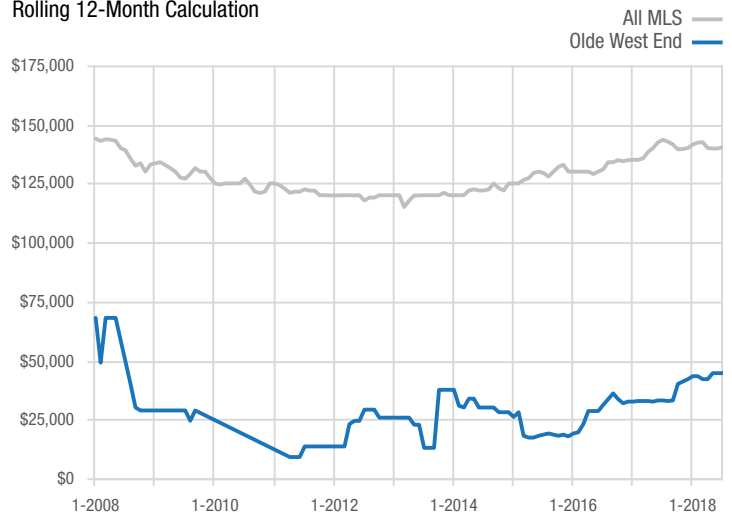
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

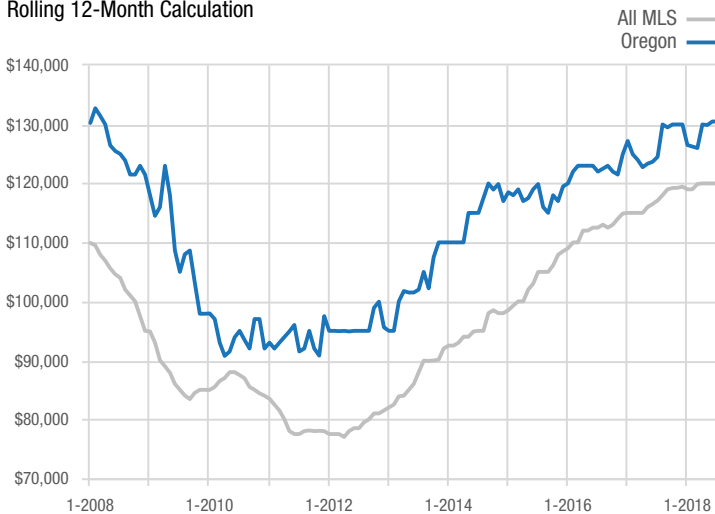
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	29	30	+ 3.4%	191	212	+ 11.0%
Pending Sales	21	23	+ 9.5%	143	151	+ 5.6%
Closed Sales	24	18	- 25.0%	141	148	+ 5.0%
Days on Market Until Sale	92	80	- 13.0%	102	89	- 12.7%
Median Sales Price*	\$136,450	\$152,000	+ 11.4%	\$125,000	\$129,900	+ 3.9%
Average Sales Price*	\$141,521	\$156,828	+ 10.8%	\$133,607	\$144,000	+ 7.8%
Percent of List Price Received*	97.0%	97.3%	+ 0.3%	96.6%	97.3%	+ 0.7%
Inventory of Homes for Sale	80	82	+ 2.5%	—	—	—
Months Supply of Inventory	4.1	4.1	0.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	2	—	8	6	- 25.0%
Pending Sales	2	1	- 50.0%	8	4	- 50.0%
Closed Sales	2	0	- 100.0%	8	3	- 62.5%
Days on Market Until Sale	42	—	—	45	48	+ 6.7%
Median Sales Price*	\$160,563	—	—	\$151,563	\$201,250	+ 32.8%
Average Sales Price*	\$160,563	—	—	\$151,995	\$180,750	+ 18.9%
Percent of List Price Received*	97.8%	—	—	97.2%	96.9%	- 0.3%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.7	1.7	+ 142.9%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

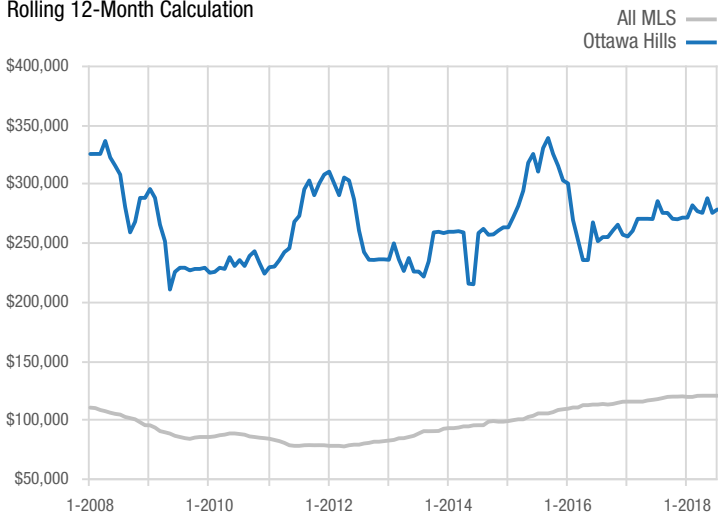
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	17	21	+ 23.5%	113	121	+ 7.1%
Pending Sales	8	10	+ 25.0%	59	64	+ 8.5%
Closed Sales	9	10	+ 11.1%	59	63	+ 6.8%
Days on Market Until Sale	88	51	- 42.0%	110	84	- 23.6%
Median Sales Price*	\$275,000	\$347,450	+ 26.3%	\$285,000	\$290,000	+ 1.8%
Average Sales Price*	\$312,146	\$403,820	+ 29.4%	\$340,545	\$322,255	- 5.4%
Percent of List Price Received*	97.7%	97.3%	- 0.4%	95.5%	97.3%	+ 1.9%
Inventory of Homes for Sale	59	66	+ 11.9%	—	—	—
Months Supply of Inventory	7.9	8.2	+ 3.8%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	3	2	- 33.3%	14	15	+ 7.1%
Pending Sales	2	2	0.0%	6	8	+ 33.3%
Closed Sales	3	3	0.0%	5	8	+ 60.0%
Days on Market Until Sale	61	126	+ 106.6%	67	143	+ 113.4%
Median Sales Price*	\$90,000	\$155,000	+ 72.2%	\$92,000	\$79,750	- 13.3%
Average Sales Price*	\$145,667	\$211,000	+ 44.9%	\$142,800	\$136,875	- 4.1%
Percent of List Price Received*	91.6%	93.9%	+ 2.5%	92.8%	92.9%	+ 0.1%
Inventory of Homes for Sale	8	10	+ 25.0%	—	—	—
Months Supply of Inventory	3.2	7.7	+ 140.6%	—	—	—

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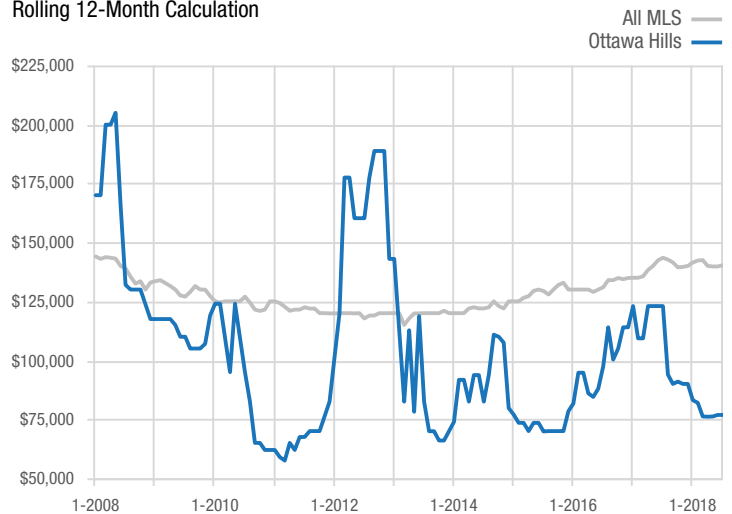
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	29	22	- 24.1%	195	194	- 0.5%
Pending Sales	32	27	- 15.6%	147	153	+ 4.1%
Closed Sales	29	24	- 17.2%	137	148	+ 8.0%
Days on Market Until Sale	75	53	- 29.3%	98	73	- 25.5%
Median Sales Price*	\$112,000	\$131,000	+ 17.0%	\$125,500	\$120,300	- 4.1%
Average Sales Price*	\$115,274	\$132,892	+ 15.3%	\$116,534	\$117,757	+ 1.0%
Percent of List Price Received*	92.7%	100.1%	+ 8.0%	95.2%	97.4%	+ 2.3%
Inventory of Homes for Sale	79	66	- 16.5%	—	—	—
Months Supply of Inventory	4.3	3.1	- 27.9%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	3	6	+ 100.0%
Pending Sales	0	2	—	4	6	+ 50.0%
Closed Sales	0	2	—	5	6	+ 20.0%
Days on Market Until Sale	—	74	—	108	69	- 36.1%
Median Sales Price*	—	\$130,750	—	\$111,500	\$109,500	- 1.8%
Average Sales Price*	—	\$130,750	—	\$83,060	\$95,750	+ 15.3%
Percent of List Price Received*	—	98.7%	—	95.1%	94.6%	- 0.5%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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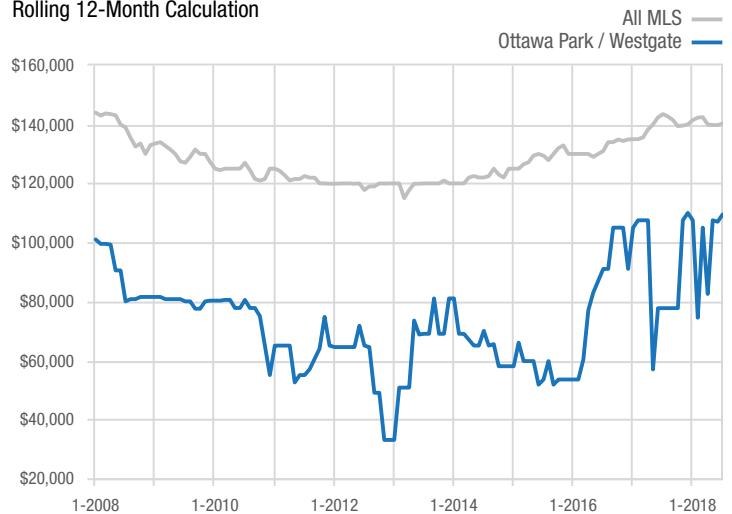
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

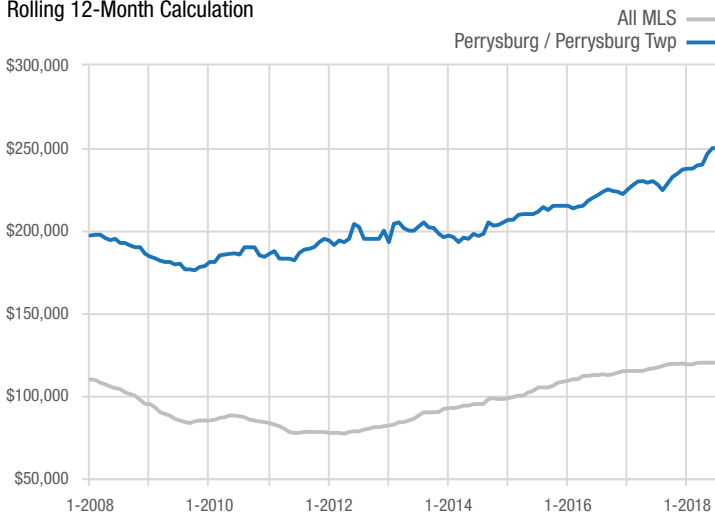
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	70	49	- 30.0%	471	429	- 8.9%
Pending Sales	49	45	- 8.2%	314	334	+ 6.4%
Closed Sales	57	50	- 12.3%	312	324	+ 3.8%
Days on Market Until Sale	92	95	+ 3.3%	110	101	- 8.2%
Median Sales Price*	\$225,000	\$249,050	+ 10.7%	\$228,250	\$255,900	+ 12.1%
Average Sales Price*	\$253,530	\$309,627	+ 22.1%	\$248,996	\$286,260	+ 15.0%
Percent of List Price Received*	96.9%	97.2%	+ 0.3%	98.0%	98.0%	0.0%
Inventory of Homes for Sale	216	170	- 21.3%	—	—	—
Months Supply of Inventory	4.7	3.7	- 21.3%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	14	9	- 35.7%	72	58	- 19.4%
Pending Sales	12	8	- 33.3%	55	54	- 1.8%
Closed Sales	10	6	- 40.0%	57	52	- 8.8%
Days on Market Until Sale	68	50	- 26.5%	98	80	- 18.4%
Median Sales Price*	\$196,450	\$249,500	+ 27.0%	\$155,000	\$189,675	+ 22.4%
Average Sales Price*	\$264,830	\$271,292	+ 2.4%	\$180,534	\$201,330	+ 11.5%
Percent of List Price Received*	95.4%	98.8%	+ 3.6%	96.7%	98.2%	+ 1.6%
Inventory of Homes for Sale	27	17	- 37.0%	—	—	—
Months Supply of Inventory	3.4	2.5	- 26.5%	—	—	—

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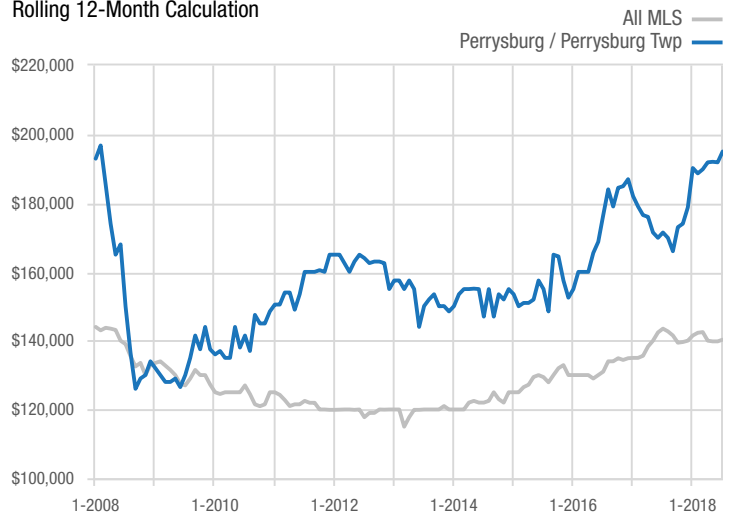
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

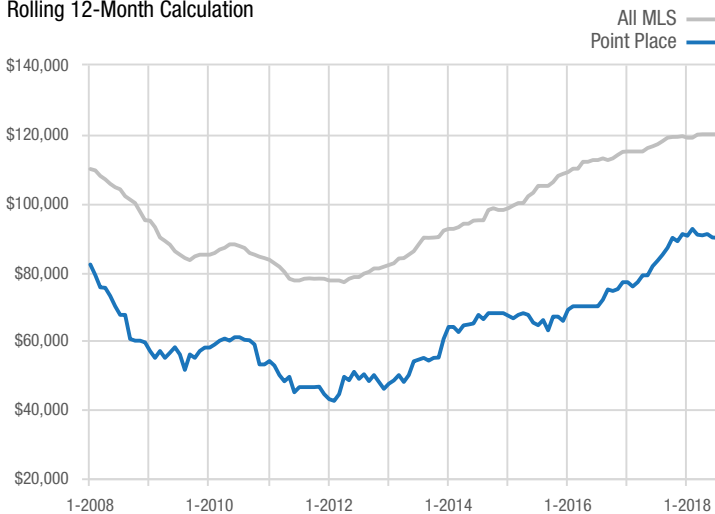
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	37	32	- 13.5%	221	200	- 9.5%
Pending Sales	27	33	+ 22.2%	176	153	- 13.1%
Closed Sales	24	31	+ 29.2%	167	147	- 12.0%
Days on Market Until Sale	100	68	- 32.0%	101	88	- 12.9%
Median Sales Price*	\$97,500	\$98,500	+ 1.0%	\$88,000	\$83,700	- 4.9%
Average Sales Price*	\$117,810	\$99,820	- 15.3%	\$92,679	\$88,531	- 4.5%
Percent of List Price Received*	95.8%	96.6%	+ 0.8%	95.3%	96.3%	+ 1.0%
Inventory of Homes for Sale	83	69	- 16.9%	—	—	—
Months Supply of Inventory	3.6	3.2	- 11.1%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	1	1	0.0%
Pending Sales	0	0	—	2	1	- 50.0%
Closed Sales	1	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	101	—	—	115	96	- 16.5%
Median Sales Price*	\$45,000	—	—	\$45,000	\$46,000	+ 2.2%
Average Sales Price*	\$45,000	—	—	\$45,000	\$46,000	+ 2.2%
Percent of List Price Received*	90.2%	—	—	95.1%	92.2%	- 3.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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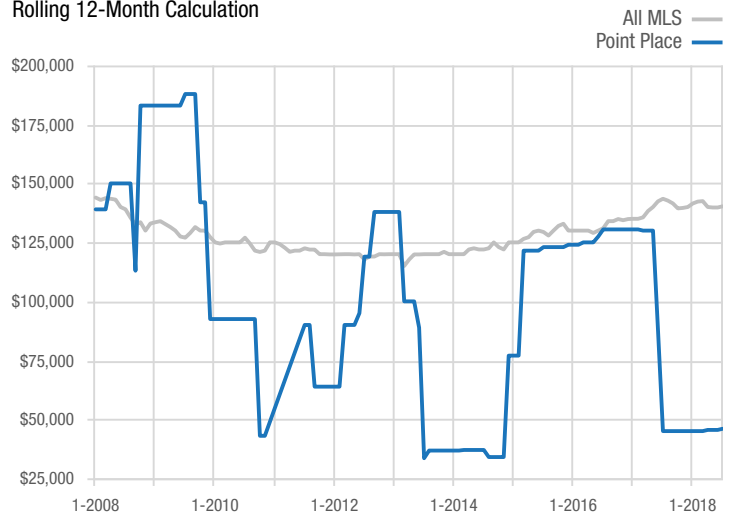
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

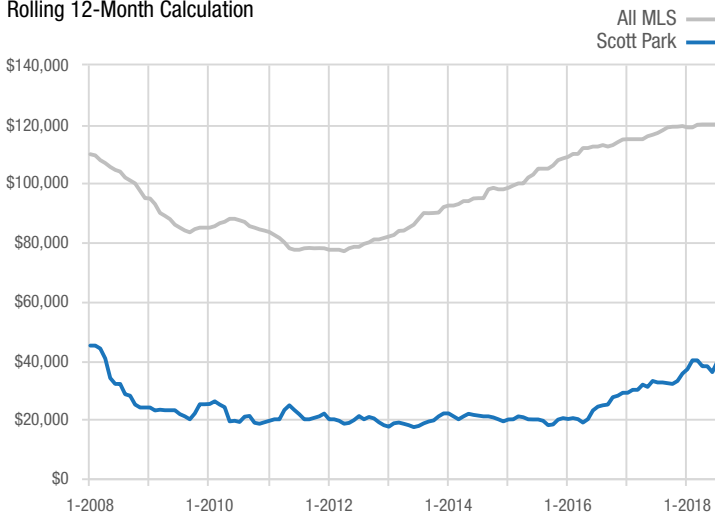
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	22	33	+ 50.0%	132	157	+ 18.9%
Pending Sales	9	16	+ 77.8%	88	111	+ 26.1%
Closed Sales	11	18	+ 63.6%	90	108	+ 20.0%
Days on Market Until Sale	87	93	+ 6.9%	92	87	- 5.4%
Median Sales Price*	\$27,900	\$45,500	+ 63.1%	\$33,200	\$42,000	+ 26.5%
Average Sales Price*	\$31,157	\$53,234	+ 70.9%	\$39,836	\$44,923	+ 12.8%
Percent of List Price Received*	86.1%	87.5%	+ 1.6%	93.4%	91.3%	- 2.2%
Inventory of Homes for Sale	60	70	+ 16.7%	—	—	—
Months Supply of Inventory	4.7	4.7	0.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	75	—	—
Median Sales Price*	—	—	—	\$20,000	—	—
Average Sales Price*	—	—	—	\$20,000	—	—
Percent of List Price Received*	—	—	—	83.7%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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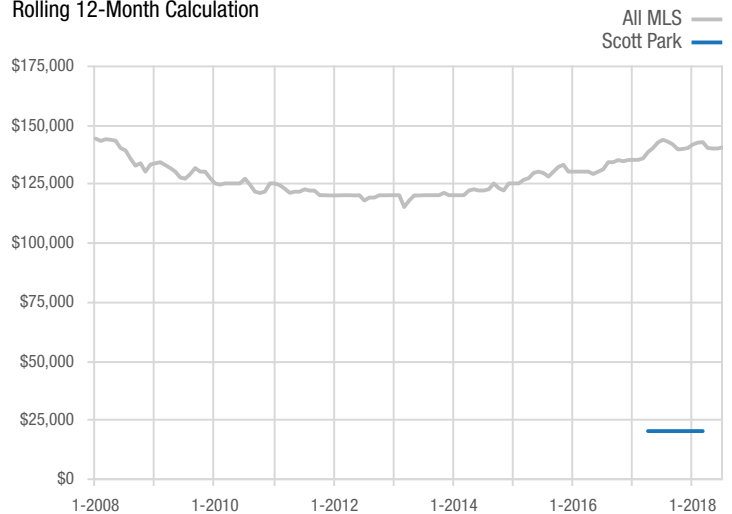
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

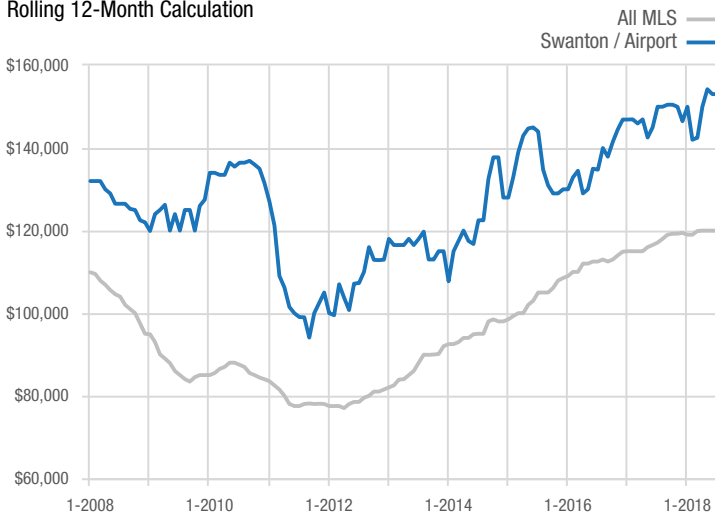
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	13	17	+ 30.8%	111	102	- 8.1%
Pending Sales	8	9	+ 12.5%	71	71	0.0%
Closed Sales	15	8	- 46.7%	73	69	- 5.5%
Days on Market Until Sale	81	66	- 18.5%	95	89	- 6.3%
Median Sales Price*	\$150,000	\$143,000	- 4.7%	\$140,500	\$153,059	+ 8.9%
Average Sales Price*	\$162,460	\$180,000	+ 10.8%	\$152,578	\$173,457	+ 13.7%
Percent of List Price Received*	98.7%	94.6%	- 4.2%	97.8%	99.1%	+ 1.3%
Inventory of Homes for Sale	55	44	- 20.0%	—	—	—
Months Supply of Inventory	5.5	3.9	- 29.1%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	2	4	+ 100.0%
Pending Sales	0	0	—	1	4	+ 300.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	128	35	- 72.7%
Median Sales Price*	—	—	—	\$198,000	\$196,000	- 1.0%
Average Sales Price*	—	—	—	\$198,000	\$196,000	- 1.0%
Percent of List Price Received*	—	—	—	100.0%	99.0%	- 1.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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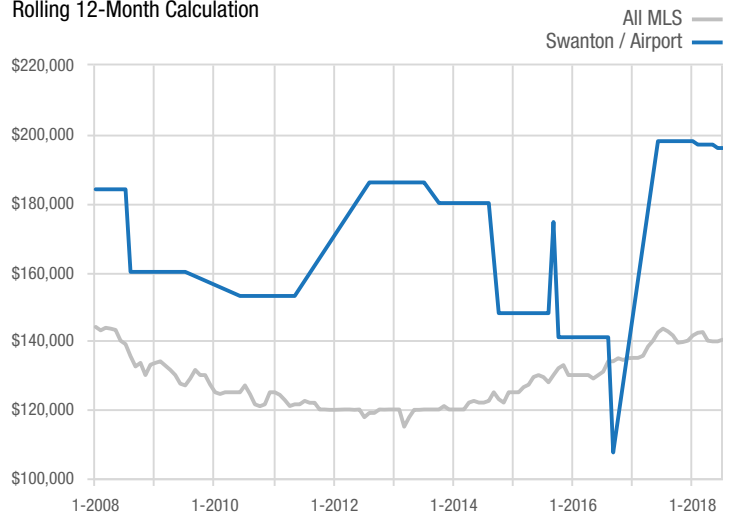
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

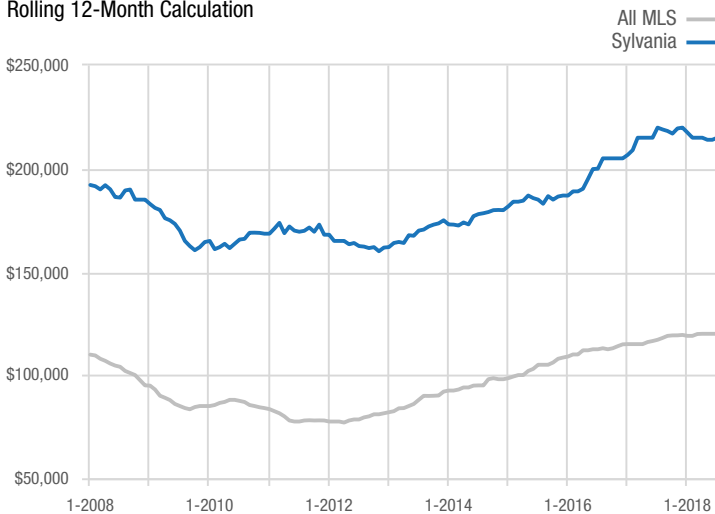
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	78	90	+ 15.4%	538	568	+ 5.6%
Pending Sales	66	73	+ 10.6%	378	417	+ 10.3%
Closed Sales	56	61	+ 8.9%	361	397	+ 10.0%
Days on Market Until Sale	83	72	- 13.3%	96	87	- 9.4%
Median Sales Price*	\$230,000	\$231,750	+ 0.8%	\$225,000	\$217,050	- 3.5%
Average Sales Price*	\$249,270	\$240,022	- 3.7%	\$229,889	\$228,674	- 0.5%
Percent of List Price Received*	98.1%	98.0%	- 0.1%	98.1%	98.3%	+ 0.2%
Inventory of Homes for Sale	213	201	- 5.6%	—	—	—
Months Supply of Inventory	4.3	3.9	- 9.3%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	12	26	+ 116.7%	95	133	+ 40.0%
Pending Sales	11	16	+ 45.5%	79	80	+ 1.3%
Closed Sales	7	14	+ 100.0%	75	81	+ 8.0%
Days on Market Until Sale	81	104	+ 28.4%	100	102	+ 2.0%
Median Sales Price*	\$220,000	\$195,950	- 10.9%	\$162,000	\$170,000	+ 4.9%
Average Sales Price*	\$211,000	\$215,686	+ 2.2%	\$171,362	\$175,935	+ 2.7%
Percent of List Price Received*	96.7%	97.9%	+ 1.2%	96.7%	96.1%	- 0.6%
Inventory of Homes for Sale	41	58	+ 41.5%	—	—	—
Months Supply of Inventory	3.8	5.3	+ 39.5%	—	—	—

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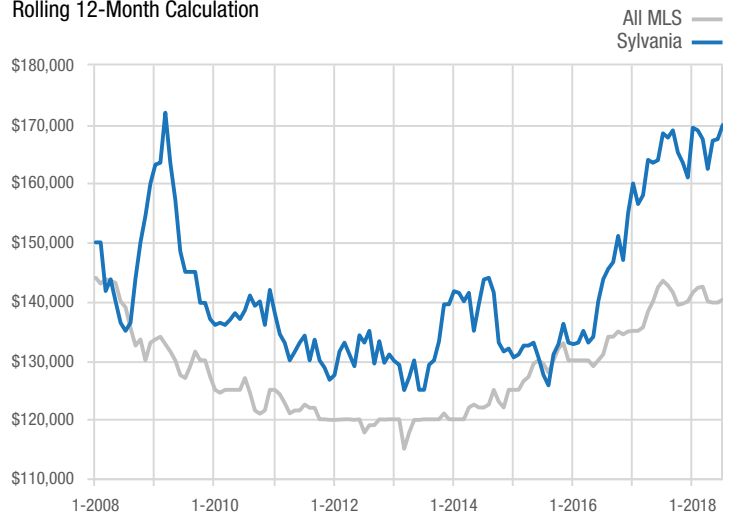
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

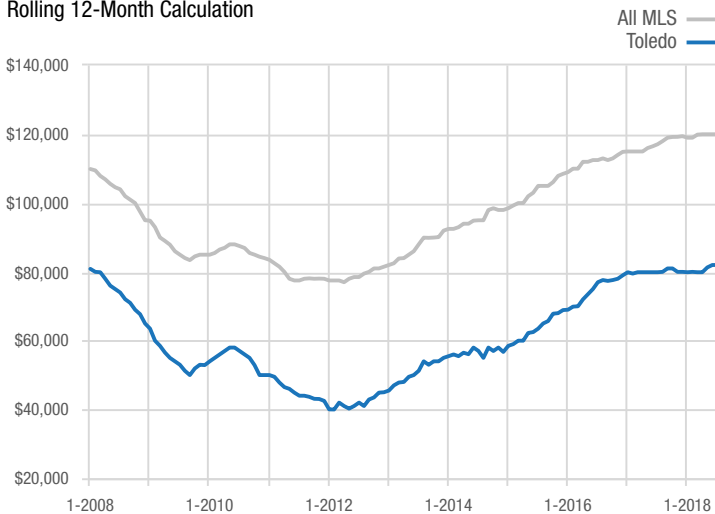
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	487	492	+ 1.0%	2,984	2,974	- 0.3%
Pending Sales	304	368	+ 21.1%	2,054	2,213	+ 7.7%
Closed Sales	291	342	+ 17.5%	1,990	2,144	+ 7.7%
Days on Market Until Sale	88	69	- 21.6%	96	85	- 11.5%
Median Sales Price*	\$90,000	\$91,535	+ 1.7%	\$82,000	\$84,000	+ 2.4%
Average Sales Price*	\$106,843	\$107,931	+ 1.0%	\$96,865	\$99,855	+ 3.1%
Percent of List Price Received*	95.9%	95.5%	- 0.4%	95.9%	95.7%	- 0.2%
Inventory of Homes for Sale	1,321	1,149	- 13.0%	—	—	—
Months Supply of Inventory	4.7	3.8	- 19.1%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	41	36	- 12.2%	202	214	+ 5.9%
Pending Sales	17	30	+ 76.5%	136	166	+ 22.1%
Closed Sales	16	32	+ 100.0%	132	165	+ 25.0%
Days on Market Until Sale	117	99	- 15.4%	109	89	- 18.3%
Median Sales Price*	\$123,587	\$145,000	+ 17.3%	\$120,000	\$107,500	- 10.4%
Average Sales Price*	\$140,848	\$152,380	+ 8.2%	\$126,197	\$121,806	- 3.5%
Percent of List Price Received*	95.6%	96.7%	+ 1.2%	95.7%	95.6%	- 0.1%
Inventory of Homes for Sale	96	79	- 17.7%	—	—	—
Months Supply of Inventory	5.0	3.5	- 30.0%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

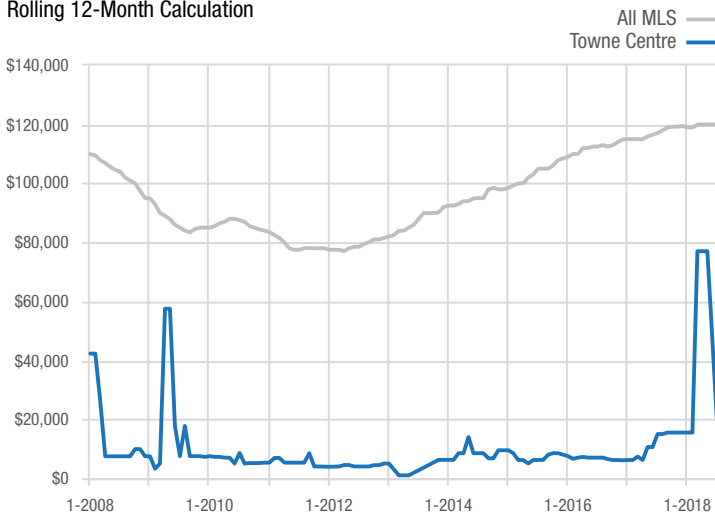
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	5	2	- 60.0%	8	10	+ 25.0%
Pending Sales	2	2	0.0%	5	6	+ 20.0%
Closed Sales	1	3	+ 200.0%	4	6	+ 50.0%
Days on Market Until Sale	1	94	+ 9,300.0%	100	74	- 26.0%
Median Sales Price*	\$231,695	\$15,000	- 93.5%	\$18,000	\$22,332	+ 24.1%
Average Sales Price*	\$231,695	\$17,333	- 92.5%	\$67,549	\$62,777	- 7.1%
Percent of List Price Received*	100.7%	106.1%	+ 5.4%	75.2%	100.8%	+ 34.0%
Inventory of Homes for Sale	4	4	0.0%	—	—	—
Months Supply of Inventory	2.7	2.7	0.0%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	0	0	—	9	5	- 44.4%
Pending Sales	0	0	—	6	4	- 33.3%
Closed Sales	0	0	—	6	4	- 33.3%
Days on Market Until Sale	—	—	—	108	54	- 50.0%
Median Sales Price*	—	—	—	\$209,950	\$233,750	+ 11.3%
Average Sales Price*	—	—	—	\$212,253	\$253,888	+ 19.6%
Percent of List Price Received*	—	—	—	94.9%	95.4%	+ 0.5%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	2.2	1.7	- 22.7%	—	—	—

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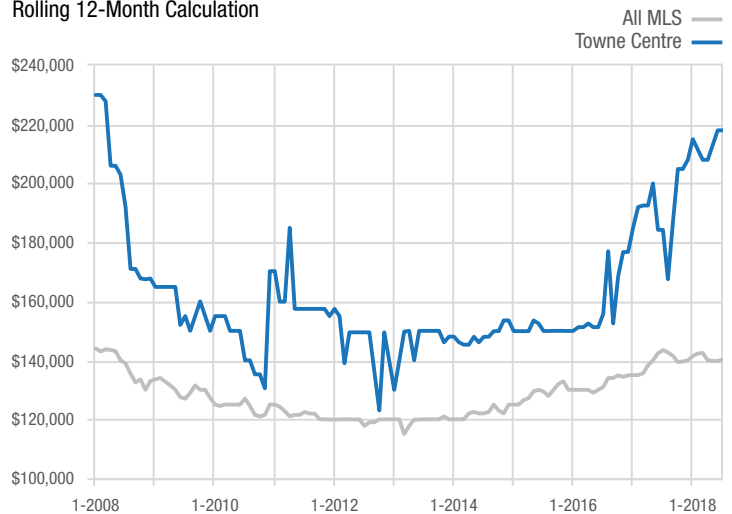
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

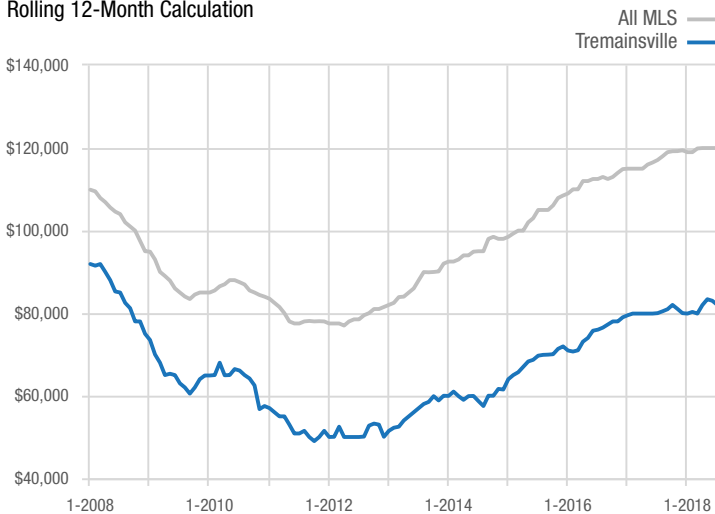
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	94	84	- 10.6%	523	469	- 10.3%
Pending Sales	42	64	+ 52.4%	325	368	+ 13.2%
Closed Sales	42	65	+ 54.8%	313	365	+ 16.6%
Days on Market Until Sale	78	66	- 15.4%	91	95	+ 4.4%
Median Sales Price*	\$89,900	\$83,750	- 6.8%	\$80,950	\$85,263	+ 5.3%
Average Sales Price*	\$86,876	\$88,100	+ 1.4%	\$80,805	\$84,141	+ 4.1%
Percent of List Price Received*	96.8%	97.4%	+ 0.6%	97.1%	96.9%	- 0.2%
Inventory of Homes for Sale	245	180	- 26.5%	—	—	—
Months Supply of Inventory	5.5	3.5	- 36.4%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	1	0	- 100.0%	5	0	- 100.0%
Pending Sales	0	0	—	1	3	+ 200.0%
Closed Sales	0	0	—	1	3	+ 200.0%
Days on Market Until Sale	—	—	—	76	194	+ 155.3%
Median Sales Price*	—	—	—	\$67,900	\$77,500	+ 14.1%
Average Sales Price*	—	—	—	\$67,900	\$79,467	+ 17.0%
Percent of List Price Received*	—	—	—	97.1%	95.8%	- 1.3%
Inventory of Homes for Sale	4	0	- 100.0%	—	—	—
Months Supply of Inventory	4.0	—	—	—	—	—

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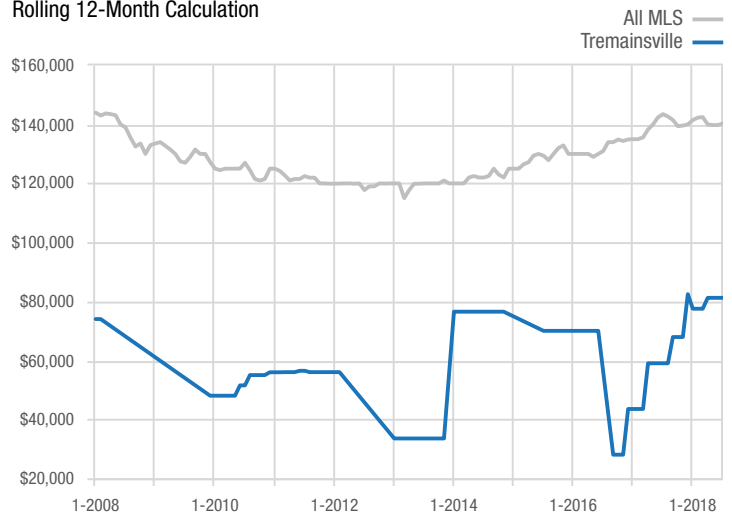
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

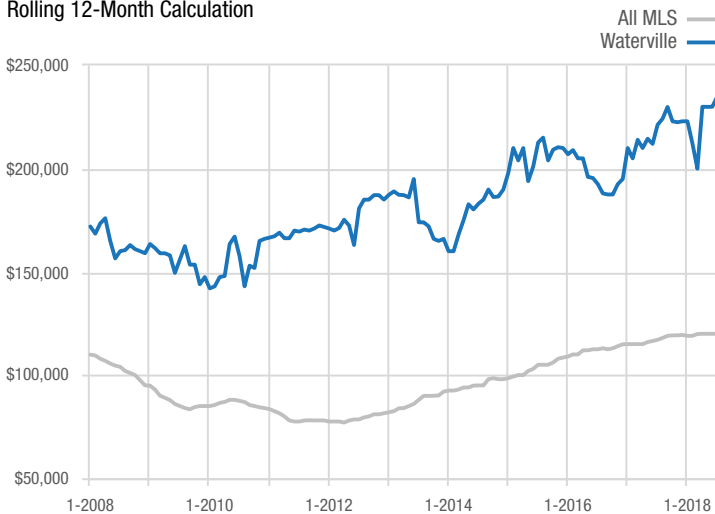
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	21	13	- 38.1%	100	91	- 9.0%
Pending Sales	9	7	- 22.2%	73	72	- 1.4%
Closed Sales	6	10	+ 66.7%	74	71	- 4.1%
Days on Market Until Sale	176	127	- 27.8%	106	112	+ 5.7%
Median Sales Price*	\$259,400	\$245,250	- 5.5%	\$226,203	\$250,000	+ 10.5%
Average Sales Price*	\$272,201	\$227,111	- 16.6%	\$230,673	\$244,454	+ 6.0%
Percent of List Price Received*	99.6%	98.4%	- 1.2%	98.4%	98.7%	+ 0.3%
Inventory of Homes for Sale	45	40	- 11.1%	—	—	—
Months Supply of Inventory	4.4	3.9	- 11.4%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	13	14	+ 7.7%
Pending Sales	0	3	—	13	9	- 30.8%
Closed Sales	2	3	+ 50.0%	14	9	- 35.7%
Days on Market Until Sale	55	31	- 43.6%	65	47	- 27.7%
Median Sales Price*	\$157,000	\$175,050	+ 11.5%	\$152,500	\$162,000	+ 6.2%
Average Sales Price*	\$157,000	\$134,350	- 14.4%	\$148,311	\$138,289	- 6.8%
Percent of List Price Received*	98.8%	99.7%	+ 0.9%	97.8%	96.9%	- 0.9%
Inventory of Homes for Sale	1	5	+ 400.0%	—	—	—
Months Supply of Inventory	0.5	2.9	+ 480.0%	—	—	—

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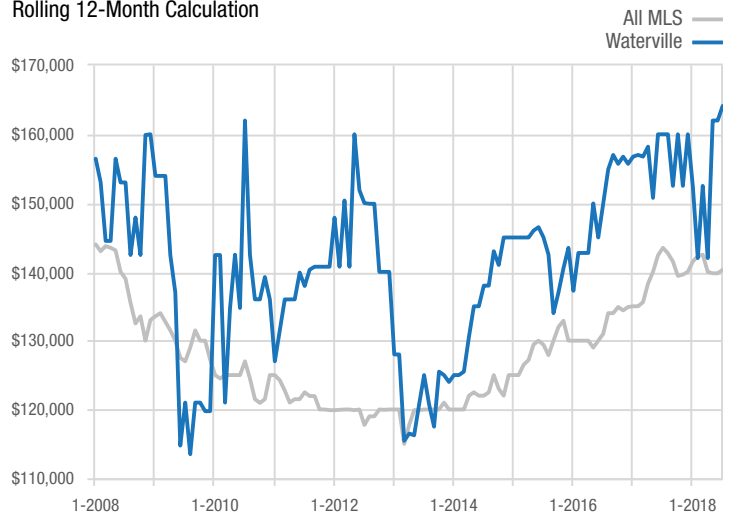
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Whitehouse

MLS Area 08: 43571

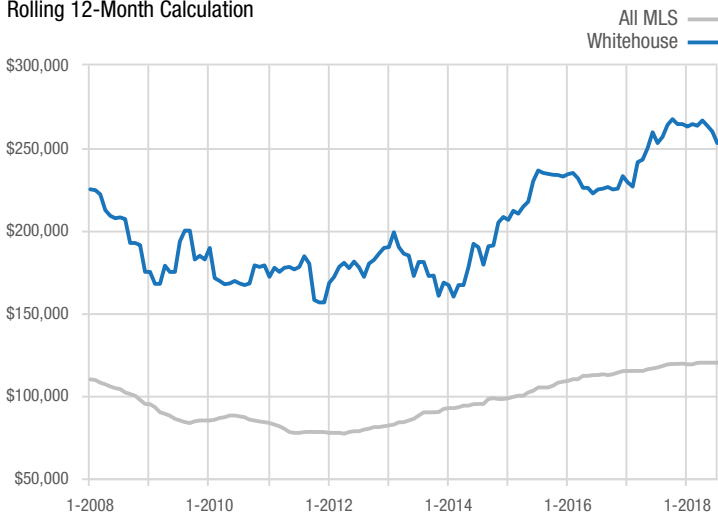
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	19	14	- 26.3%	94	104	+ 10.6%
Pending Sales	9	14	+ 55.6%	67	72	+ 7.5%
Closed Sales	10	10	0.0%	66	71	+ 7.6%
Days on Market Until Sale	102	56	- 45.1%	97	85	- 12.4%
Median Sales Price*	\$283,200	\$210,500	- 25.7%	\$265,900	\$237,350	- 10.7%
Average Sales Price*	\$281,170	\$235,570	- 16.2%	\$269,079	\$246,604	- 8.4%
Percent of List Price Received*	97.2%	97.8%	+ 0.6%	97.2%	98.3%	+ 1.1%
Inventory of Homes for Sale	41	43	+ 4.9%	—	—	—
Months Supply of Inventory	4.4	4.0	- 9.1%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
New Listings	1	1	0.0%	4	6	+ 50.0%
Pending Sales	2	2	0.0%	4	4	0.0%
Closed Sales	1	2	+ 100.0%	3	4	+ 33.3%
Days on Market Until Sale	42	55	+ 31.0%	81	56	- 30.9%
Median Sales Price*	\$190,000	\$212,500	+ 11.8%	\$190,000	\$228,000	+ 20.0%
Average Sales Price*	\$190,000	\$212,500	+ 11.8%	\$189,000	\$220,250	+ 16.5%
Percent of List Price Received*	96.0%	98.6%	+ 2.7%	97.3%	98.5%	+ 1.2%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

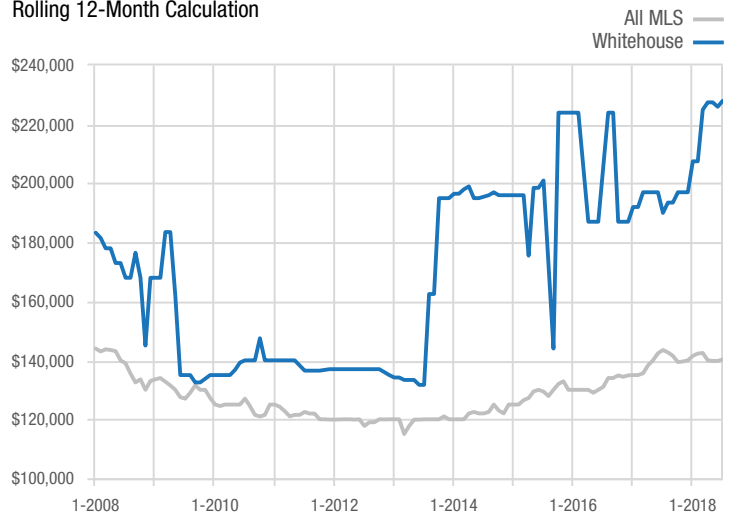
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – July 2018

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

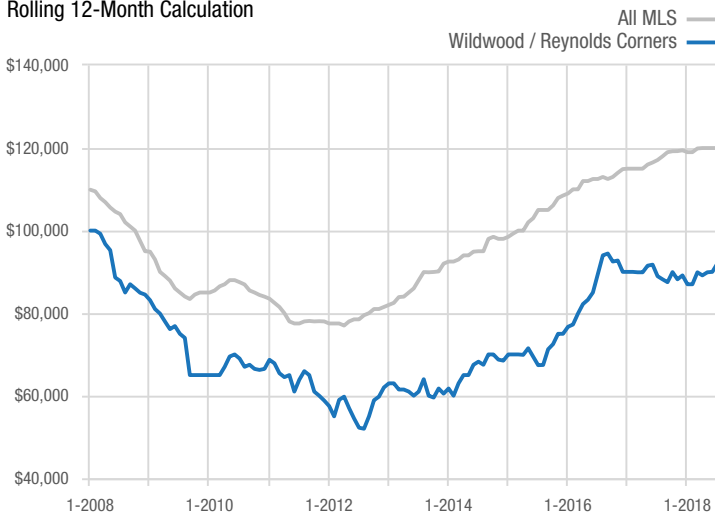
Single Family	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	50	37	- 26.0%	291	267	- 8.2%
Pending Sales	34	33	- 2.9%	216	221	+ 2.3%
Closed Sales	25	30	+ 20.0%	210	215	+ 2.4%
Days on Market Until Sale	78	79	+ 1.3%	104	84	- 19.2%
Median Sales Price*	\$90,000	\$114,500	+ 27.2%	\$90,500	\$95,000	+ 5.0%
Average Sales Price*	\$142,143	\$118,263	- 16.8%	\$106,452	\$113,165	+ 6.3%
Percent of List Price Received*	97.3%	99.5%	+ 2.3%	96.7%	98.0%	+ 1.3%
Inventory of Homes for Sale	135	97	- 28.1%	—	—	—
Months Supply of Inventory	4.5	3.0	- 33.3%	—	—	—

Condo-Villa	July			Year to Date		
	2017	2018	% Change	Thru 7-2017	Thru 7-2018	% Change
Key Metrics						
New Listings	14	8	- 42.9%	61	68	+ 11.5%
Pending Sales	6	9	+ 50.0%	40	60	+ 50.0%
Closed Sales	7	13	+ 85.7%	40	60	+ 50.0%
Days on Market Until Sale	201	95	- 52.7%	114	103	- 9.6%
Median Sales Price*	\$107,000	\$95,900	- 10.4%	\$102,500	\$104,950	+ 2.4%
Average Sales Price*	\$106,867	\$108,508	+ 1.5%	\$106,722	\$110,470	+ 3.5%
Percent of List Price Received*	96.9%	95.9%	- 1.0%	96.4%	96.2%	- 0.2%
Inventory of Homes for Sale	33	20	- 39.4%	—	—	—
Months Supply of Inventory	5.9	2.6	- 55.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

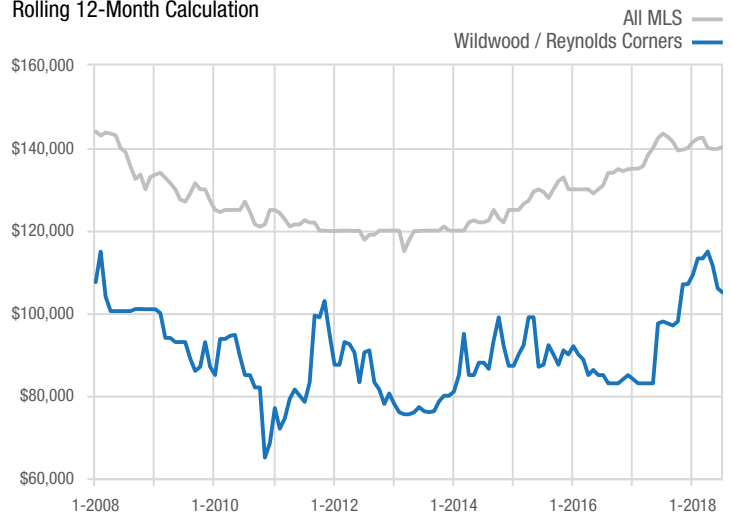
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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