

# Real Estate Trend Indicator

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**Property Type:** Residential  
**Prop Sub Type:** Single Family  
**Date Range:** Between 12/01/2018 and 12/31/2018  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Single Family'

## Sold Listings

| Price Class               | <2 Beds | 3 Beds  | 4+ Beds | Total   | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under          | 8       | 17      | 3       | 28      | 77      | 21      | 13      | 3        |
| \$20,000-\$29,999         | 6       | 13      | 2       | 21      | 43      | 7       | 4       | 0        |
| \$30,000-\$39,999         | 3       | 18      | 2       | 23      | 67      | 6       | 7       | 2        |
| \$40,000-\$49,999         | 6       | 13      | 4       | 23      | 61      | 6       | 16      | 5        |
| \$50,000-\$59,999         | 4       | 16      | 2       | 22      | 76      | 11      | 5       | 6        |
| \$60,000-\$69,999         | 9       | 18      | 1       | 28      | 75      | 0       | 9       | 3        |
| \$70,000-\$79,999         | 4       | 18      | 6       | 28      | 92      | 7       | 18      | 5        |
| \$80,000-\$89,999         | 11      | 21      | 3       | 35      | 87      | 9       | 11      | 2        |
| \$90,000-\$99,999         | 4       | 25      | 7       | 36      | 82      | 5       | 10      | 6        |
| \$100,000-\$119,999       | 6       | 35      | 12      | 53      | 142     | 12      | 13      | 5        |
| \$120,000-\$139,999       | 0       | 40      | 12      | 52      | 146     | 7       | 9       | 7        |
| \$140,000-\$159,999       | 5       | 36      | 10      | 51      | 76      | 9       | 12      | 6        |
| \$160,000-\$179,999       | 2       | 17      | 15      | 34      | 82      | 2       | 5       | 5        |
| \$180,000-\$199,999       | 2       | 17      | 11      | 30      | 63      | 0       | 8       | 1        |
| \$200,000-\$249,999       | 1       | 15      | 24      | 40      | 119     | 10      | 18      | 10       |
| \$250,000-\$299,999       | 0       | 9       | 16      | 25      | 149     | 8       | 9       | 8        |
| \$300,000-\$399,999       | 0       | 5       | 23      | 28      | 149     | 6       | 13      | 6        |
| \$400,000-\$499,999       | 0       | 2       | 12      | 14      | 65      | 3       | 13      | 1        |
| \$500,000-\$749,999       | 0       | 0       | 5       | 5       | 50      | 1       | 8       | 2        |
| \$750,000-\$999,999       | 0       | 0       | 0       | 0       | 20      | 0       | 3       | 1        |
| \$1,000,000 & over        | 0       | 0       | 0       | 0       | 17      | 0       | 1       | 0        |
| <b>Total Units</b>        | 71      | 335     | 170     | 576     | 1,738   | 130     | 205     | 84       |
| <b>Average Price</b>      | 75,423  | 114,098 | 216,038 | 139,417 | 195,562 | 122,885 | 185,639 | 171,983  |
| <b>Volume (in 1000's)</b> | 5,355   | 38,223  | 36,727  | 80,304  | 339,888 | 15,975  | 38,056  | 14,447   |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 57           | Cash             | 154          |
| 31-60                 | 207          | Conventional     | 284          |
| 61-90                 | 108          | FHA              | 90           |
| 91-120                | 83           | Other            | 12           |
| 121-180               | 48           | Owner Financing  | 1            |
| 181-365               | 23           | VA               | 35           |
| 366+                  | 50           |                  |              |

# Real Estate Trend Indicator

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**Property Type:** Residential  
**Prop Sub Type:** Condo-Villa  
**Date Range:** Between 12/01/2018 and 12/31/2018  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Condo-Villa'

## Sold Listings

| Price Class               | <2 Beds | 3 Beds  | 4+ Beds | Total   | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under          | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$20,000-\$29,999         | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$30,000-\$39,999         | 0       | 0       | 0       | 0       | 5       | 0       | 0       | 0        |
| \$40,000-\$49,999         | 0       | 0       | 0       | 0       | 3       | 0       | 0       | 0        |
| \$50,000-\$59,999         | 1       | 0       | 0       | 1       | 6       | 0       | 0       | 0        |
| \$60,000-\$69,999         | 3       | 1       | 0       | 4       | 4       | 1       | 0       | 0        |
| \$70,000-\$79,999         | 4       | 0       | 0       | 4       | 1       | 2       | 0       | 0        |
| \$80,000-\$89,999         | 0       | 0       | 0       | 0       | 6       | 2       | 0       | 0        |
| \$90,000-\$99,999         | 2       | 0       | 0       | 2       | 7       | 1       | 1       | 0        |
| \$100,000-\$119,999       | 3       | 1       | 0       | 4       | 6       | 0       | 0       | 1        |
| \$120,000-\$139,999       | 0       | 1       | 0       | 1       | 6       | 0       | 1       | 0        |
| \$140,000-\$159,999       | 4       | 2       | 0       | 6       | 4       | 0       | 0       | 0        |
| \$160,000-\$179,999       | 1       | 2       | 0       | 3       | 10      | 0       | 2       | 1        |
| \$180,000-\$199,999       | 1       | 2       | 0       | 3       | 10      | 0       | 5       | 2        |
| \$200,000-\$249,999       | 2       | 4       | 0       | 6       | 26      | 3       | 5       | 0        |
| \$250,000-\$299,999       | 0       | 0       | 0       | 0       | 18      | 0       | 1       | 1        |
| \$300,000-\$399,999       | 0       | 0       | 0       | 0       | 14      | 0       | 3       | 0        |
| \$400,000-\$499,999       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$500,000-\$749,999       | 0       | 0       | 0       | 0       | 1       | 0       | 1       | 0        |
| \$750,000-\$999,999       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$1,000,000 & over        | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| <b>Total Units</b>        | 21      | 13      | 0       | 34      | 127     | 9       | 19      | 5        |
| <b>Average Price</b>      | 115,576 | 172,277 | 0       | 137,256 | 189,473 | 131,922 | 235,693 | 189,980  |
| <b>Volume (in 1000's)</b> | 2,427   | 2,240   | 0       | 4,667   | 24,063  | 1,187   | 4,478   | 950      |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 4            | Cash             | 15           |
| 31-60                 | 13           | Conventional     | 16           |
| 61-90                 | 6            | FHA              | 2            |
| 91-120                | 4            | VA               | 1            |
| 121-180               | 2            |                  |              |
| 181-365               | 3            |                  |              |
| 366+                  | 2            |                  |              |