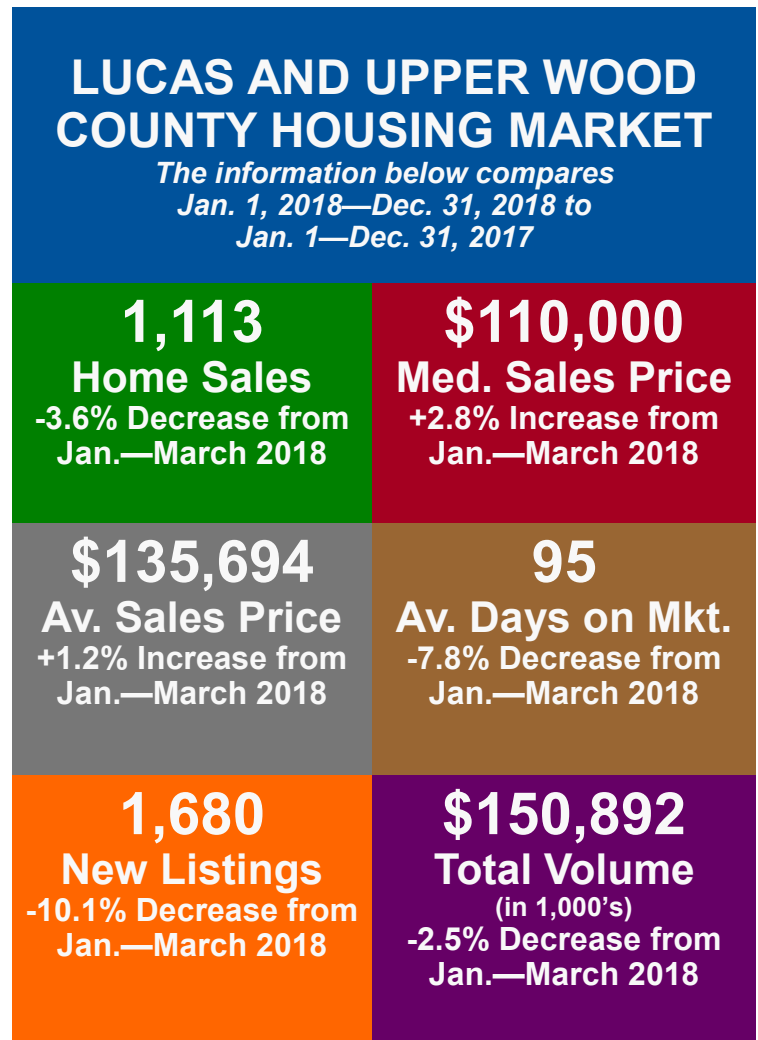
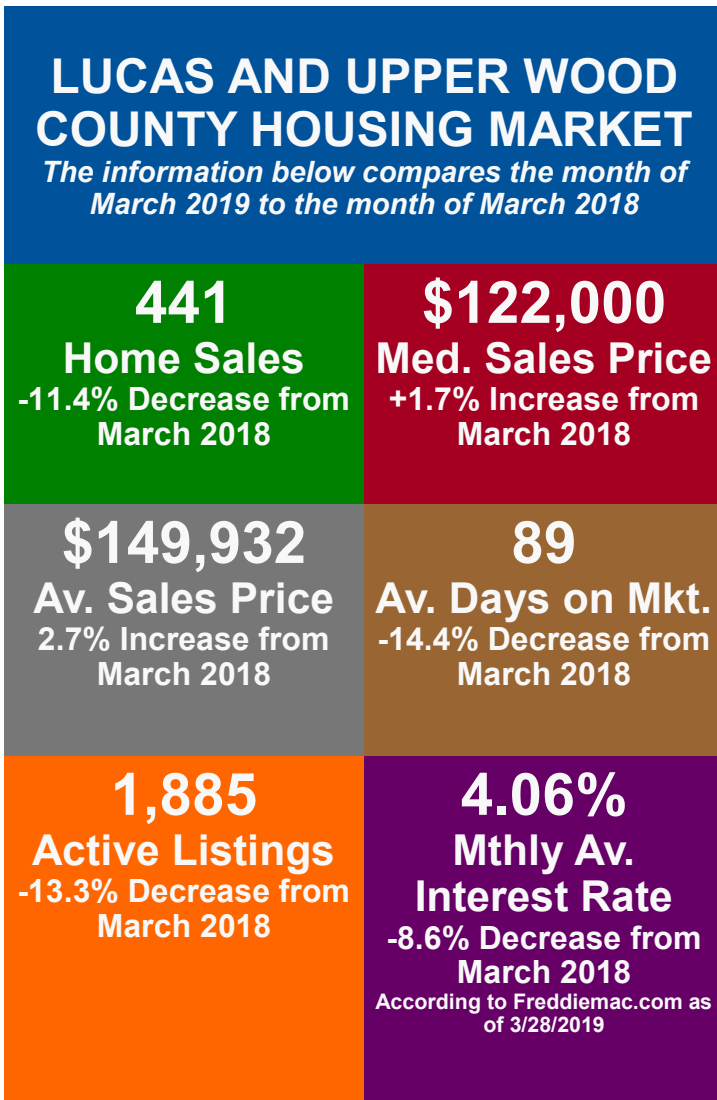


Local Market Update—March 2019

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Monthly Indicators



March 2019

In addition to the quandary of ongoing housing price increases and affordability concerns in many U.S. markets, the first quarter of 2019 saw a fair share of adverse weather as well. Sales totals were mixed across the nation and sometimes dependent on what was a persistent wintry mix, especially in the Great Plains, Midwest and Northeast. Meanwhile, new listings and total homes for sale have been trending lower in year-over-year comparisons in many areas, and last year's marks were already quite low.

New Listings decreased 12.4 percent for Single Family homes but remained flat for Condo-Villa homes. Pending Sales decreased 15.9 percent for Single Family homes and 6.5 percent for Condo-Villa homes. Inventory decreased 10.5 percent for Single Family homes and 4.6 percent for Condo-Villa homes.

Median Sales Price remained flat at \$119,000 for Single Family homes but increased 12.0 percent to \$168,000 for Condo-Villa properties. Days on Market decreased 14.8 percent for Single Family homes and 15.4 percent for Condo-Villa homes. Months Supply of Inventory decreased 13.5 percent for Single Family homes and 8.3 percent for Condo-Villa homes.

The Federal Reserve recently announced that no further interest rate hikes are planned for 2019. Given the fact that the federal funds rate has increased nine times over the past three years, this was welcome news for U.S. consumers, which carry an approximate average of \$6,000 in revolving credit card debt per household. Fed actions also tend to affect mortgage rates, so the pause in rate hikes was also welcome news to the residential real estate industry.

Quick Facts

- 13.0%

Change in Number of
Closed Sales
All Properties

+ 2.7%

Change in Number of
Median Sales
All Properties

- 10.1%

Change in Number of
Homes for Sale
All Properties

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Local Market Update – March 2019

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Lucas County

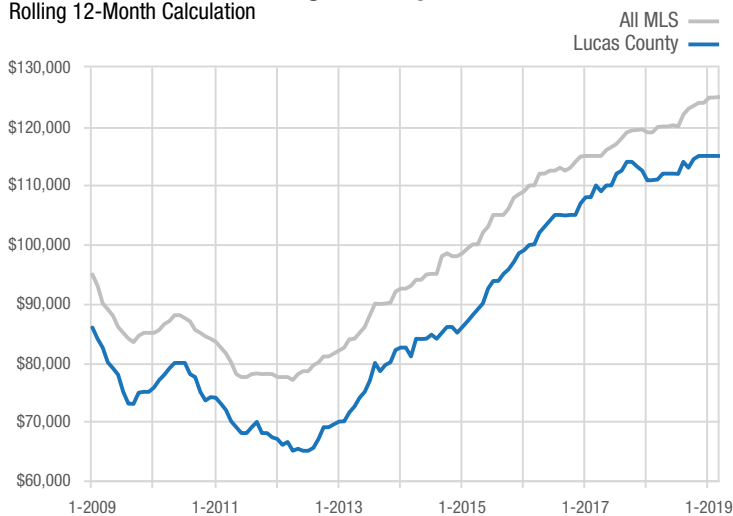
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	682	562	- 17.6%	1,619	1,438	- 11.2%
Pending Sales	498	398	- 20.1%	1,090	1,012	- 7.2%
Closed Sales	430	371	- 13.7%	996	957	- 3.9%
Days on Market Until Sale	99	85	- 14.1%	101	92	- 8.9%
Median Sales Price*	\$110,000	\$111,200	+ 1.1%	\$96,000	\$100,000	+ 4.2%
Average Sales Price*	\$131,029	\$135,323	+ 3.3%	\$121,674	\$123,772	+ 1.7%
Percent of List Price Received*	96.2%	96.0%	- 0.2%	95.8%	95.2%	- 0.6%
Inventory of Homes for Sale	1,605	1,383	- 13.8%	—	—	—
Months Supply of Inventory	3.7	3.1	- 16.2%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	54	44	- 18.5%	143	118	- 17.5%
Pending Sales	40	38	- 5.0%	112	92	- 17.9%
Closed Sales	37	39	+ 5.4%	105	83	- 21.0%
Days on Market Until Sale	100	91	- 9.0%	103	110	+ 6.8%
Median Sales Price*	\$133,000	\$190,000	+ 42.9%	\$140,000	\$168,000	+ 20.0%
Average Sales Price*	\$166,150	\$184,384	+ 11.0%	\$153,577	\$171,567	+ 11.7%
Percent of List Price Received*	96.0%	97.6%	+ 1.7%	95.2%	96.7%	+ 1.6%
Inventory of Homes for Sale	129	117	- 9.3%	—	—	—
Months Supply of Inventory	3.4	3.0	- 11.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – March 2019

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Wood County

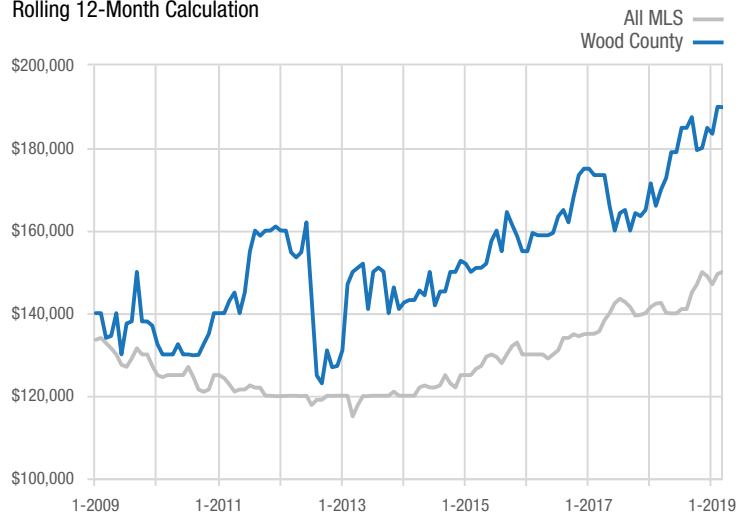
Single Family Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	157	132	- 15.9%	359	310	- 13.6%
Pending Sales	101	94	- 6.9%	244	244	0.0%
Closed Sales	100	87	- 13.0%	224	229	+ 2.2%
Days on Market Until Sale	121	117	- 3.3%	109	107	- 1.8%
Median Sales Price*	\$198,000	\$195,000	- 1.5%	\$187,500	\$179,900	- 4.1%
Average Sales Price*	\$223,957	\$219,598	- 1.9%	\$209,233	\$200,853	- 4.0%
Percent of List Price Received*	98.3%	97.8%	- 0.5%	97.7%	97.3%	- 0.4%
Inventory of Homes for Sale	351	296	- 15.7%	—	—	—
Months Supply of Inventory	3.2	2.7	- 15.6%	—	—	—

Condo-Villa Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	12	14	+ 16.7%	31	35	+ 12.9%
Pending Sales	12	7	- 41.7%	29	20	- 31.0%
Closed Sales	11	9	- 18.2%	27	19	- 29.6%
Days on Market Until Sale	62	112	+ 80.6%	68	94	+ 38.2%
Median Sales Price*	\$197,000	\$176,624	- 10.3%	\$160,000	\$192,000	+ 20.0%
Average Sales Price*	\$200,665	\$180,032	- 10.3%	\$177,088	\$205,791	+ 16.2%
Percent of List Price Received*	97.9%	94.2%	- 3.8%	97.2%	95.4%	- 1.9%
Inventory of Homes for Sale	24	33	+ 37.5%	—	—	—
Months Supply of Inventory	2.4	3.8	+ 58.3%	—	—	—

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Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

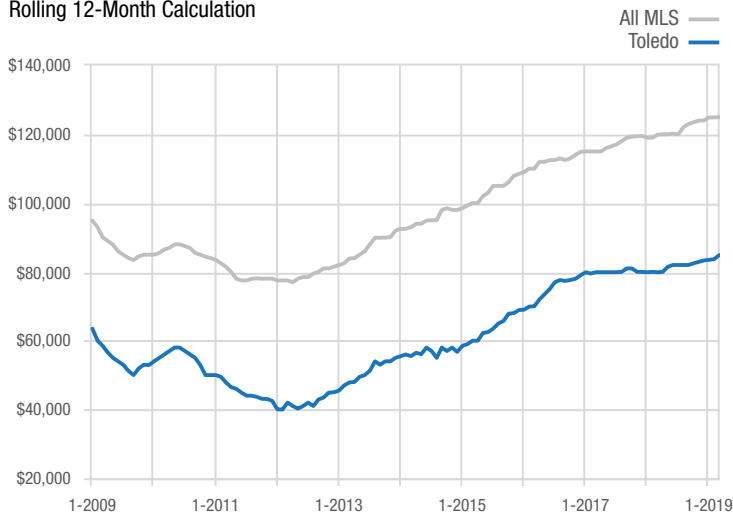
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	432	358	- 17.1%	1,065	954	- 10.4%
Pending Sales	327	276	- 15.6%	728	712	- 2.2%
Closed Sales	282	253	- 10.3%	680	683	+ 0.4%
Days on Market Until Sale	95	84	- 11.6%	98	91	- 7.1%
Median Sales Price*	\$75,000	\$87,000	+ 16.0%	\$69,477	\$75,000	+ 7.9%
Average Sales Price*	\$90,777	\$98,714	+ 8.7%	\$85,248	\$90,023	+ 5.6%
Percent of List Price Received*	94.9%	95.3%	+ 0.4%	94.8%	94.2%	- 0.6%
Inventory of Homes for Sale	1,070	859	- 19.7%	—	—	—
Months Supply of Inventory	3.7	2.8	- 24.3%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	29	32	+ 10.3%	73	77	+ 5.5%
Pending Sales	22	27	+ 22.7%	58	55	- 5.2%
Closed Sales	18	27	+ 50.0%	55	49	- 10.9%
Days on Market Until Sale	109	93	- 14.7%	104	98	- 5.8%
Median Sales Price*	\$107,450	\$185,000	+ 72.2%	\$105,000	\$112,500	+ 7.1%
Average Sales Price*	\$119,643	\$161,465	+ 35.0%	\$121,754	\$133,511	+ 9.7%
Percent of List Price Received*	95.2%	97.6%	+ 2.5%	94.8%	96.6%	+ 1.9%
Inventory of Homes for Sale	71	70	- 1.4%	—	—	—
Months Supply of Inventory	3.4	3.0	- 11.8%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

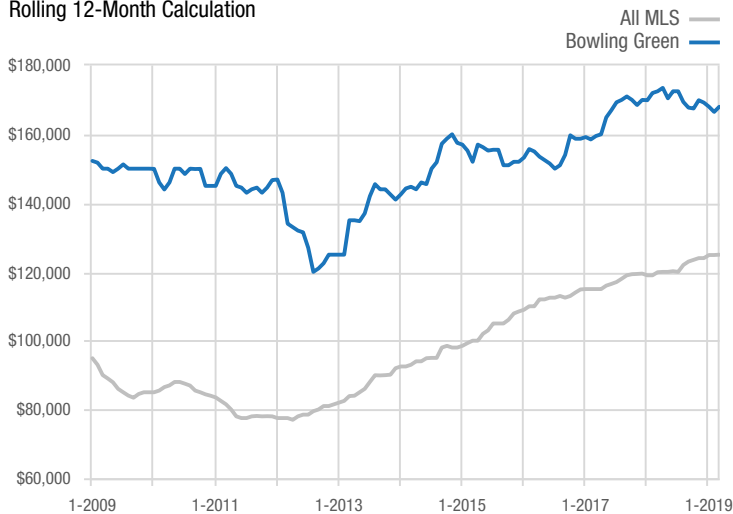
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	29	12	- 58.6%	66	38	- 42.4%
Pending Sales	13	10	- 23.1%	42	37	- 11.9%
Closed Sales	18	10	- 44.4%	40	39	- 2.5%
Days on Market Until Sale	90	169	+ 87.8%	104	107	+ 2.9%
Median Sales Price*	\$157,150	\$179,950	+ 14.5%	\$166,250	\$156,000	- 6.2%
Average Sales Price*	\$181,761	\$173,340	- 4.6%	\$192,670	\$192,551	- 0.1%
Percent of List Price Received*	99.4%	97.7%	- 1.7%	97.7%	97.2%	- 0.5%
Inventory of Homes for Sale	61	33	- 45.9%	—	—	—
Months Supply of Inventory	3.6	1.7	- 52.8%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	5	1	- 80.0%	6	2	- 66.7%
Pending Sales	3	0	- 100.0%	4	0	- 100.0%
Closed Sales	3	0	- 100.0%	4	0	- 100.0%
Days on Market Until Sale	31	—	—	31	—	—
Median Sales Price*	\$326,019	—	—	\$253,010	—	—
Average Sales Price*	\$284,638	—	—	\$248,729	—	—
Percent of List Price Received*	98.2%	—	—	98.0%	—	—
Inventory of Homes for Sale	5	6	+ 20.0%	—	—	—
Months Supply of Inventory	2.4	2.5	+ 4.2%	—	—	—

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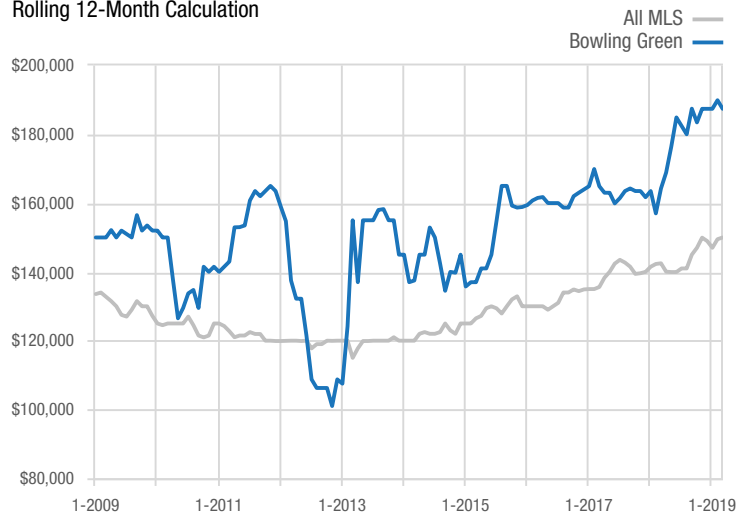
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East River

MLS Area 24: 43605

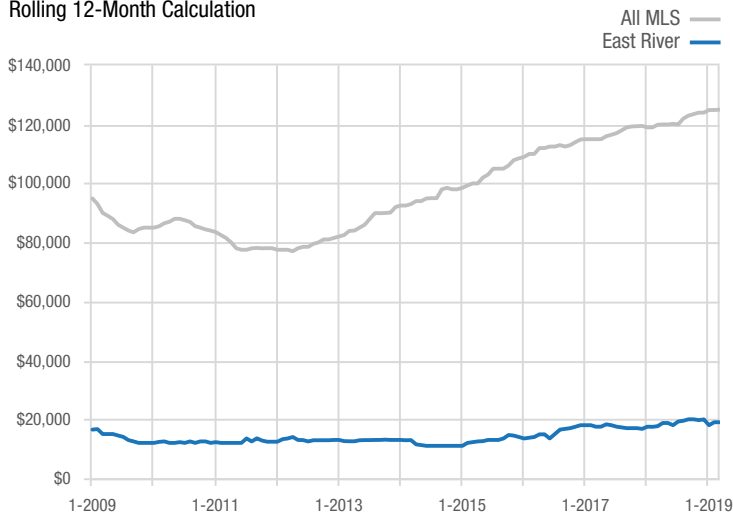
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	22	18	- 18.2%	78	59	- 24.4%
Pending Sales	19	12	- 36.8%	49	38	- 22.4%
Closed Sales	17	13	- 23.5%	46	42	- 8.7%
Days on Market Until Sale	65	96	+ 47.7%	76	79	+ 3.9%
Median Sales Price*	\$18,000	\$21,250	+ 18.1%	\$18,500	\$17,500	- 5.4%
Average Sales Price*	\$24,900	\$22,449	- 9.8%	\$21,991	\$22,747	+ 3.4%
Percent of List Price Received*	88.8%	86.5%	- 2.6%	90.9%	89.1%	- 2.0%
Inventory of Homes for Sale	74	52	- 29.7%	—	—	—
Months Supply of Inventory	4.6	3.1	- 32.6%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	32	—	—
Median Sales Price*	—	—	—	\$226,000	—	—
Average Sales Price*	—	—	—	\$226,000	—	—
Percent of List Price Received*	—	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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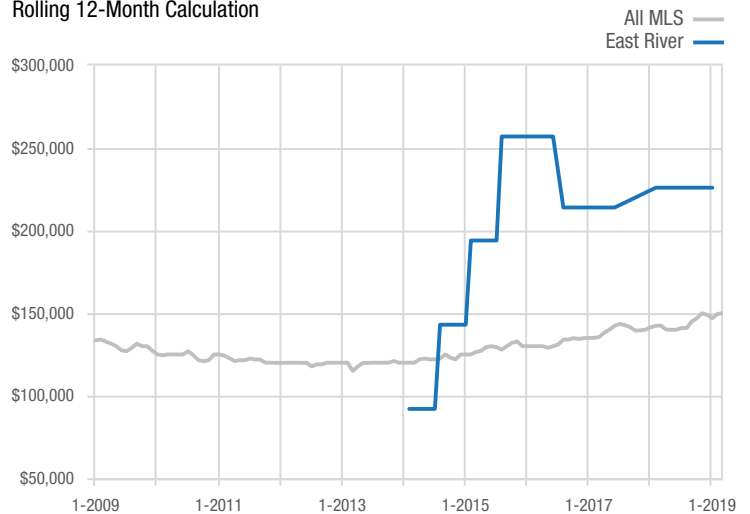
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

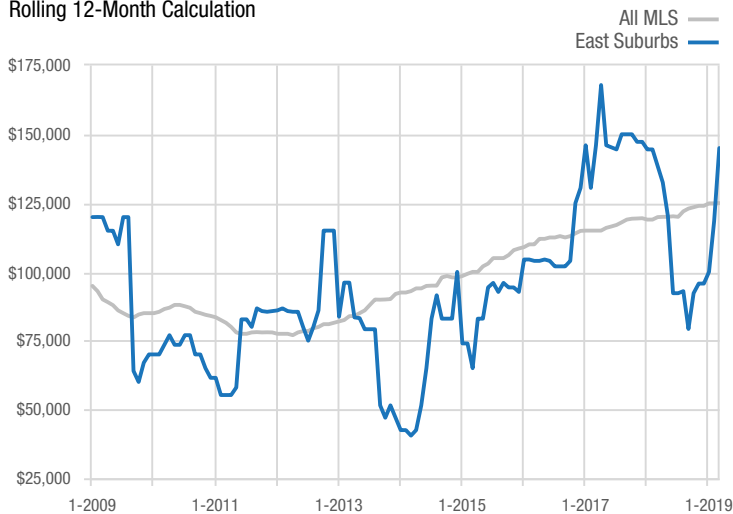
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	5	2	- 60.0%	7	2	- 71.4%
Pending Sales	3	0	- 100.0%	10	4	- 60.0%
Closed Sales	2	1	- 50.0%	9	4	- 55.6%
Days on Market Until Sale	127	77	- 39.4%	113	82	- 27.4%
Median Sales Price*	\$34,000	\$302,000	+ 788.2%	\$40,000	\$180,000	+ 350.0%
Average Sales Price*	\$34,000	\$302,000	+ 788.2%	\$73,255	\$180,500	+ 146.4%
Percent of List Price Received*	88.2%	86.9%	- 1.5%	84.9%	91.9%	+ 8.2%
Inventory of Homes for Sale	11	6	- 45.5%	—	—	—
Months Supply of Inventory	3.9	2.3	- 41.0%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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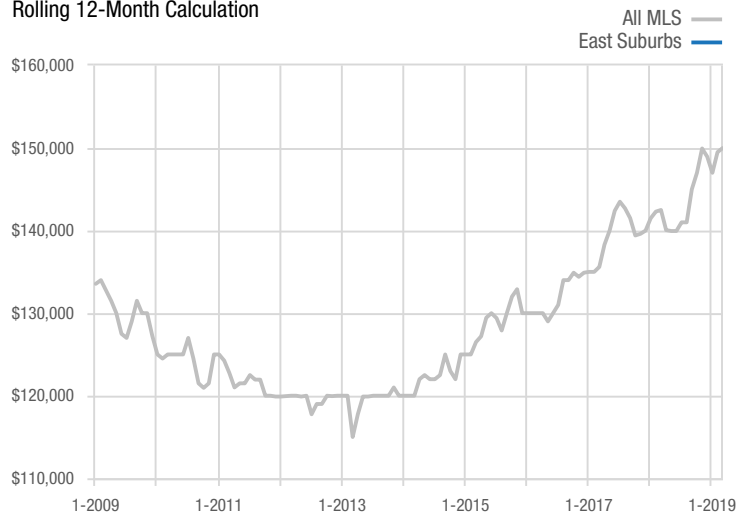
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Five Points / Northtowne

MLS Area 13: 43612

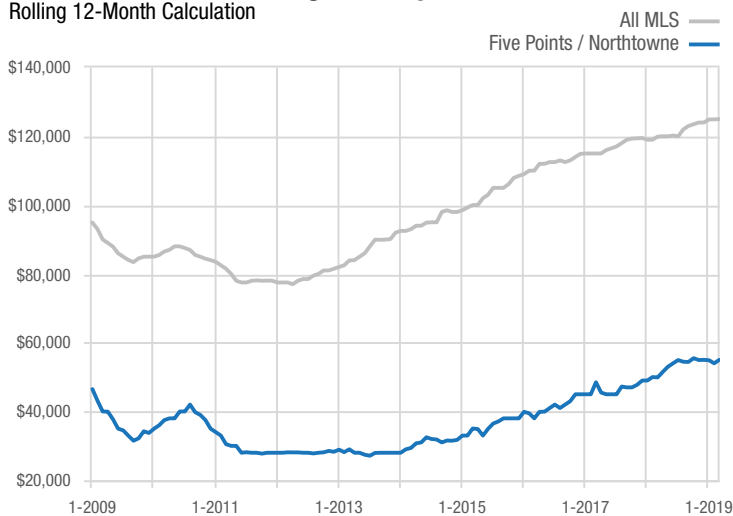
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	49	34	- 30.6%	122	104	- 14.8%
Pending Sales	45	35	- 22.2%	91	92	+ 1.1%
Closed Sales	39	33	- 15.4%	84	87	+ 3.6%
Days on Market Until Sale	90	101	+ 12.2%	98	105	+ 7.1%
Median Sales Price*	\$40,500	\$57,500	+ 42.0%	\$48,500	\$50,200	+ 3.5%
Average Sales Price*	\$47,719	\$66,652	+ 39.7%	\$52,226	\$56,915	+ 9.0%
Percent of List Price Received*	94.6%	93.4%	- 1.3%	94.6%	92.7%	- 2.0%
Inventory of Homes for Sale	127	82	- 35.4%	—	—	—
Months Supply of Inventory	3.8	2.5	- 34.2%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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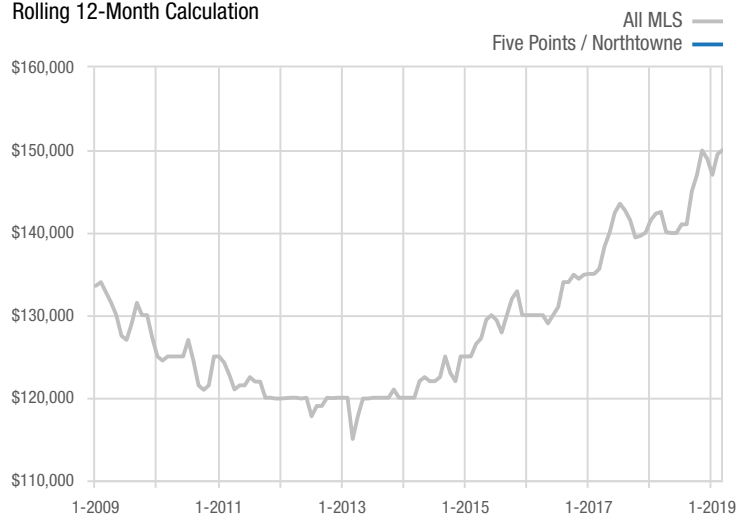
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Franklin Park / Trilby

MLS Area 11: 43623

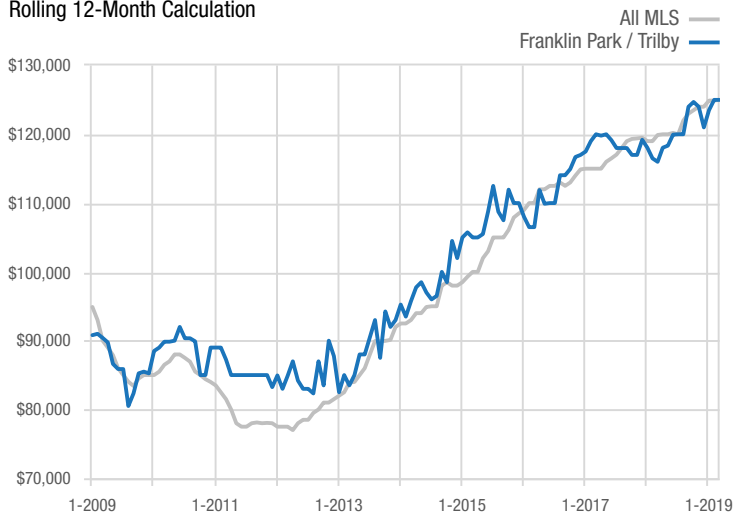
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	33	20	- 39.4%	77	60	- 22.1%
Pending Sales	27	22	- 18.5%	57	47	- 17.5%
Closed Sales	17	20	+ 17.6%	46	44	- 4.3%
Days on Market Until Sale	87	85	- 2.3%	97	85	- 12.4%
Median Sales Price*	\$114,000	\$123,750	+ 8.6%	\$96,700	\$127,000	+ 31.3%
Average Sales Price*	\$133,759	\$163,718	+ 22.4%	\$124,719	\$152,223	+ 22.1%
Percent of List Price Received*	96.3%	95.9%	- 0.4%	94.9%	98.0%	+ 3.3%
Inventory of Homes for Sale	63	46	- 27.0%	—	—	—
Months Supply of Inventory	3.0	2.1	- 30.0%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	2	2	0.0%	5	6	+ 20.0%
Pending Sales	2	4	+ 100.0%	4	6	+ 50.0%
Closed Sales	0	4	—	2	5	+ 150.0%
Days on Market Until Sale	—	57	—	8	53	+ 562.5%
Median Sales Price*	—	\$105,250	—	\$93,750	\$95,000	+ 1.3%
Average Sales Price*	—	\$115,450	—	\$93,750	\$111,360	+ 18.8%
Percent of List Price Received*	—	99.5%	—	97.6%	101.2%	+ 3.7%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.7	0.5	- 28.6%	—	—	—

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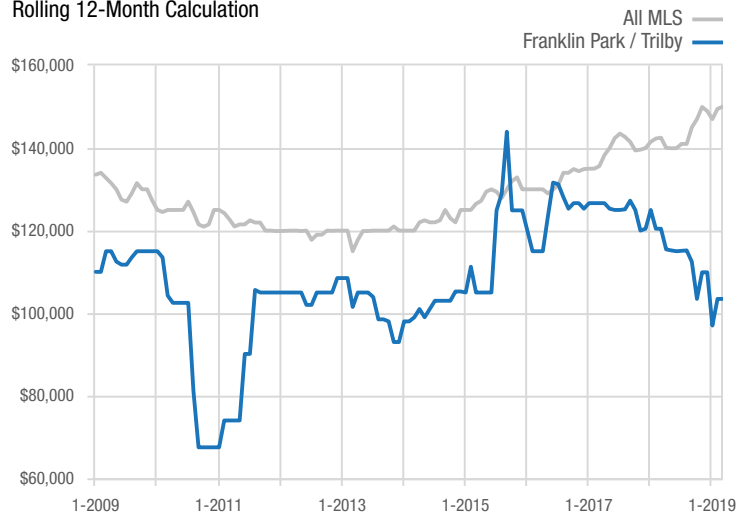
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – March 2019

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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

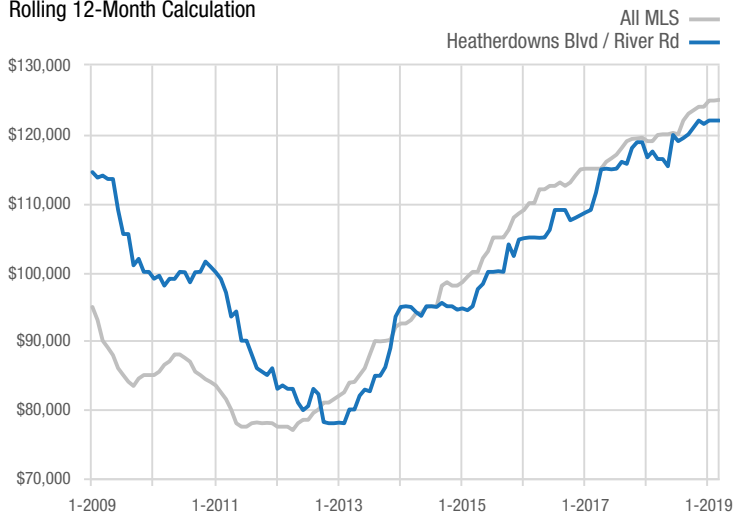
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	57	32	- 43.9%	128	80	- 37.5%
Pending Sales	35	25	- 28.6%	88	73	- 17.0%
Closed Sales	30	23	- 23.3%	75	73	- 2.7%
Days on Market Until Sale	114	91	- 20.2%	104	92	- 11.5%
Median Sales Price*	\$123,500	\$127,000	+ 2.8%	\$114,500	\$125,000	+ 9.2%
Average Sales Price*	\$114,288	\$120,520	+ 5.5%	\$118,299	\$124,141	+ 4.9%
Percent of List Price Received*	96.7%	99.0%	+ 2.4%	96.4%	97.9%	+ 1.6%
Inventory of Homes for Sale	121	81	- 33.1%	—	—	—
Months Supply of Inventory	3.3	2.1	- 36.4%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	8	4	- 50.0%	17	16	- 5.9%
Pending Sales	5	4	- 20.0%	12	7	- 41.7%
Closed Sales	3	3	0.0%	10	6	- 40.0%
Days on Market Until Sale	100	47	- 53.0%	81	108	+ 33.3%
Median Sales Price*	\$115,000	\$76,900	- 33.1%	\$109,000	\$84,700	- 22.3%
Average Sales Price*	\$145,667	\$67,967	- 53.3%	\$136,350	\$81,150	- 40.5%
Percent of List Price Received*	92.6%	91.4%	- 1.3%	94.2%	92.2%	- 2.1%
Inventory of Homes for Sale	14	19	+ 35.7%	—	—	—
Months Supply of Inventory	3.2	4.1	+ 28.1%	—	—	—

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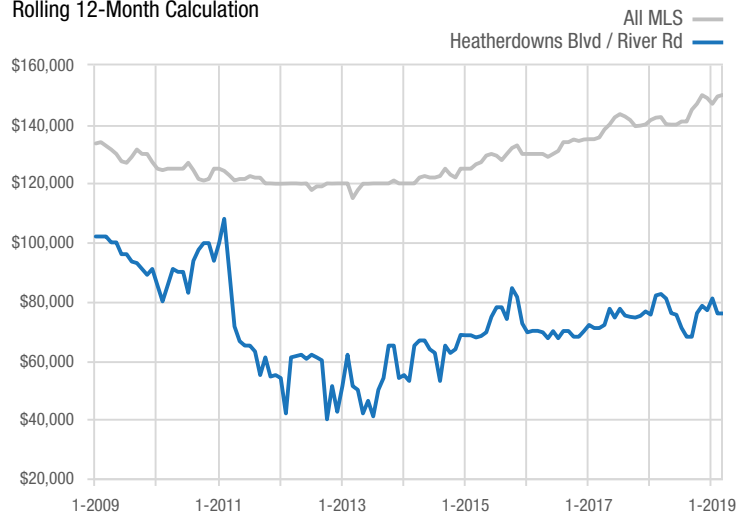
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – March 2019

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Maumee

MLS Area 07: 43537

Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	49	55	+ 12.2%	110	125	+ 13.6%
Pending Sales	40	31	- 22.5%	79	73	- 7.6%
Closed Sales	34	26	- 23.5%	66	66	0.0%
Days on Market Until Sale	88	73	- 17.0%	98	75	- 23.5%
Median Sales Price*	\$182,000	\$166,250	- 8.7%	\$180,000	\$165,000	- 8.3%
Average Sales Price*	\$202,076	\$191,531	- 5.2%	\$210,251	\$192,537	- 8.4%
Percent of List Price Received*	99.2%	98.5%	- 0.7%	98.1%	98.3%	+ 0.2%
Inventory of Homes for Sale	96	119	+ 24.0%	—	—	—
Months Supply of Inventory	2.8	3.7	+ 32.1%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	2	5	+ 150.0%	12	11	- 8.3%
Pending Sales	5	3	- 40.0%	12	11	- 8.3%
Closed Sales	8	3	- 62.5%	12	11	- 8.3%
Days on Market Until Sale	70	66	- 5.7%	76	97	+ 27.6%
Median Sales Price*	\$189,125	\$350,000	+ 85.1%	\$170,650	\$186,000	+ 9.0%
Average Sales Price*	\$274,989	\$332,667	+ 21.0%	\$224,143	\$228,000	+ 1.7%
Percent of List Price Received*	96.8%	99.1%	+ 2.4%	96.3%	96.9%	+ 0.6%
Inventory of Homes for Sale	11	11	0.0%	—	—	—
Months Supply of Inventory	2.5	2.5	0.0%	—	—	—

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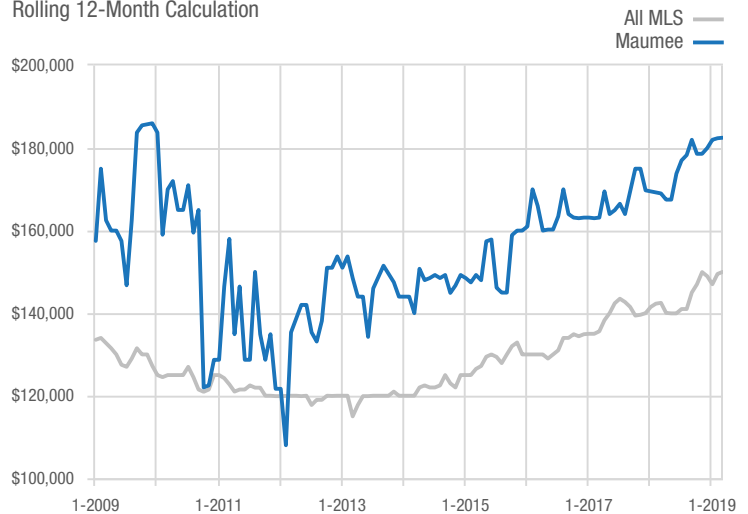
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	17	13	- 23.5%	28	28	0.0%
Pending Sales	6	5	- 16.7%	12	9	- 25.0%
Closed Sales	3	7	+ 133.3%	9	10	+ 11.1%
Days on Market Until Sale	216	147	- 31.9%	154	140	- 9.1%
Median Sales Price*	\$405,000	\$349,000	- 13.8%	\$295,000	\$349,000	+ 18.3%
Average Sales Price*	\$457,100	\$355,857	- 22.1%	\$325,533	\$342,428	+ 5.2%
Percent of List Price Received*	98.0%	96.5%	- 1.5%	96.4%	96.5%	+ 0.1%
Inventory of Homes for Sale	30	37	+ 23.3%	—	—	—
Months Supply of Inventory	5.7	6.7	+ 17.5%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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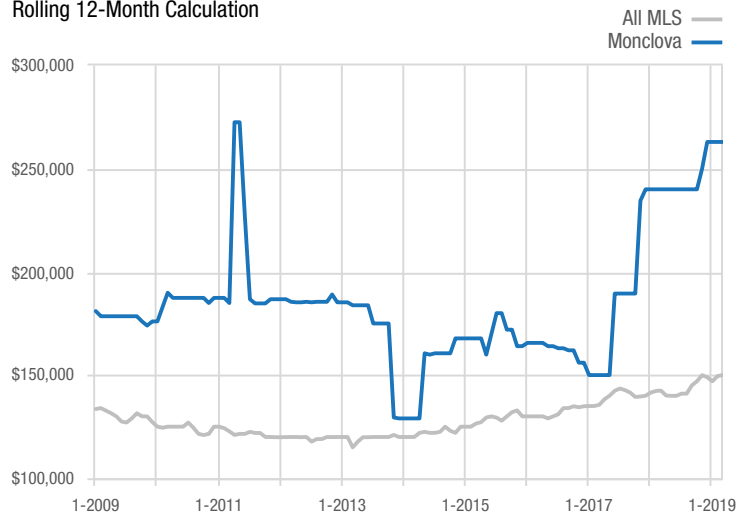
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

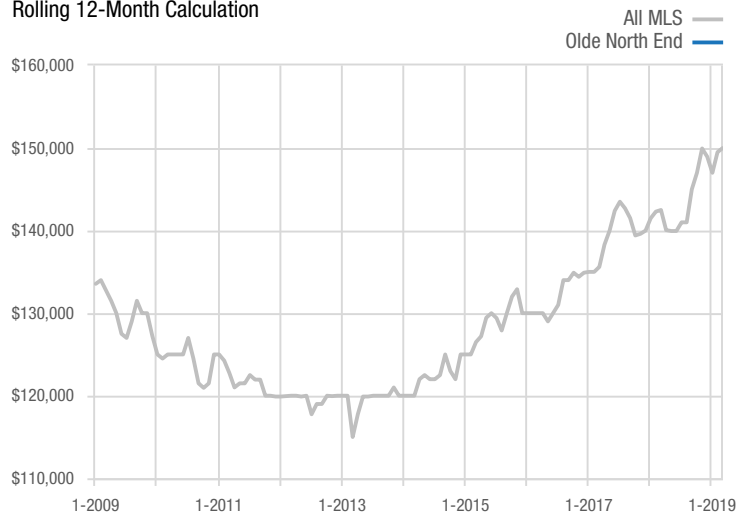
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	5	16	+ 220.0%	24	53	+ 120.8%
Pending Sales	6	13	+ 116.7%	20	23	+ 15.0%
Closed Sales	4	5	+ 25.0%	21	18	- 14.3%
Days on Market Until Sale	68	30	- 55.9%	93	49	- 47.3%
Median Sales Price*	\$27,500	\$7,650	- 72.2%	\$17,500	\$14,000	- 20.0%
Average Sales Price*	\$29,833	\$9,150	- 69.3%	\$28,153	\$17,429	- 38.1%
Percent of List Price Received*	96.7%	84.1%	- 13.0%	95.2%	81.1%	- 14.8%
Inventory of Homes for Sale	33	41	+ 24.2%	—	—	—
Months Supply of Inventory	3.4	5.0	+ 47.1%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

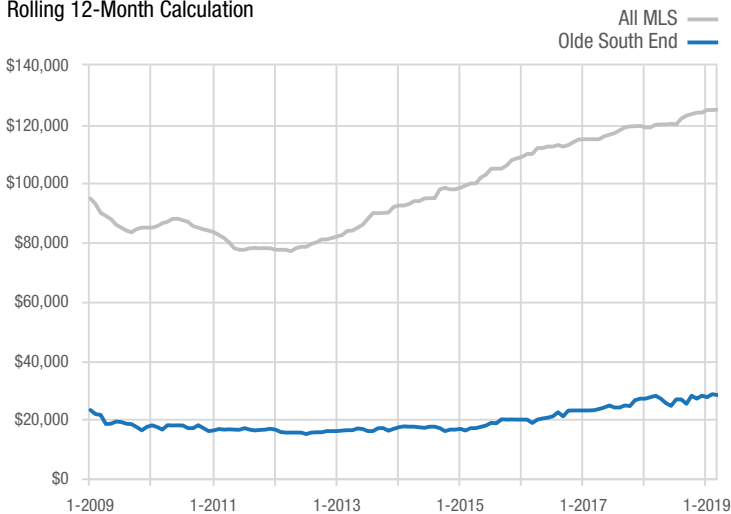
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	31	24	- 22.6%	87	76	- 12.6%
Pending Sales	13	15	+ 15.4%	34	51	+ 50.0%
Closed Sales	12	15	+ 25.0%	33	57	+ 72.7%
Days on Market Until Sale	97	59	- 39.2%	91	72	- 20.9%
Median Sales Price*	\$27,825	\$22,900	- 17.7%	\$22,150	\$27,000	+ 21.9%
Average Sales Price*	\$30,808	\$25,900	- 15.9%	\$25,979	\$31,245	+ 20.3%
Percent of List Price Received*	91.9%	100.3%	+ 9.1%	92.2%	93.2%	+ 1.1%
Inventory of Homes for Sale	92	56	- 39.1%	—	—	—
Months Supply of Inventory	6.6	2.7	- 59.1%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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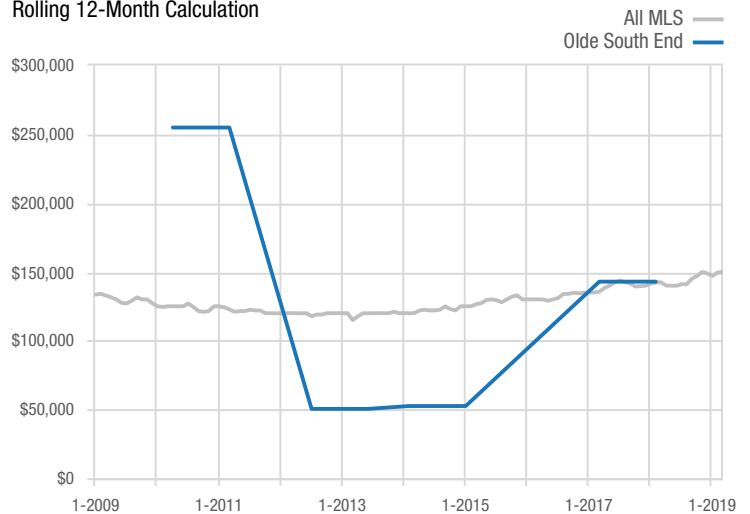
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

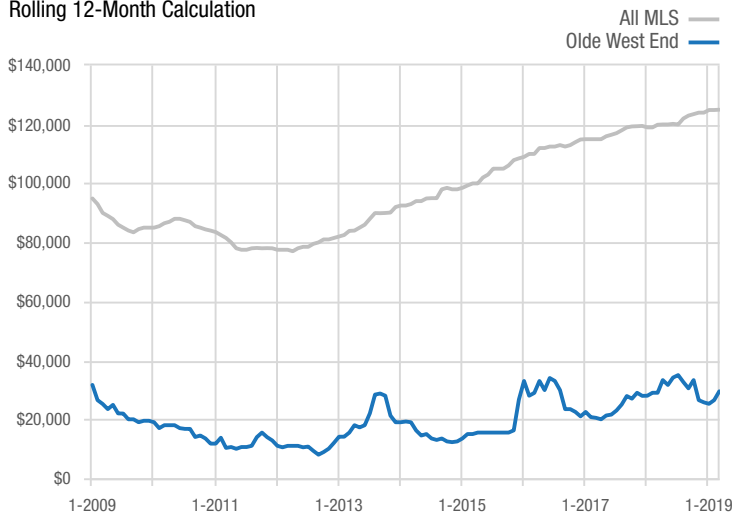
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	5	8	+ 60.0%	13	21	+ 61.5%
Pending Sales	4	6	+ 50.0%	12	11	- 8.3%
Closed Sales	1	2	+ 100.0%	9	7	- 22.2%
Days on Market Until Sale	122	25	- 79.5%	121	89	- 26.4%
Median Sales Price*	\$7,000	\$94,625	+ 1,251.8%	\$18,050	\$32,550	+ 80.3%
Average Sales Price*	\$7,000	\$94,625	+ 1,251.8%	\$28,183	\$52,694	+ 87.0%
Percent of List Price Received*	63.6%	94.9%	+ 49.2%	90.5%	85.6%	- 5.4%
Inventory of Homes for Sale	12	25	+ 108.3%	—	—	—
Months Supply of Inventory	2.6	6.4	+ 146.2%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	2	0	- 100.0%
Closed Sales	0	0	—	3	2	- 33.3%
Days on Market Until Sale	—	—	—	78	117	+ 50.0%
Median Sales Price*	—	—	—	\$44,567	\$69,000	+ 54.8%
Average Sales Price*	—	—	—	\$47,022	\$69,000	+ 46.7%
Percent of List Price Received*	—	—	—	100.1%	89.2%	- 10.9%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	2.3	1.0	- 56.5%	—	—	—

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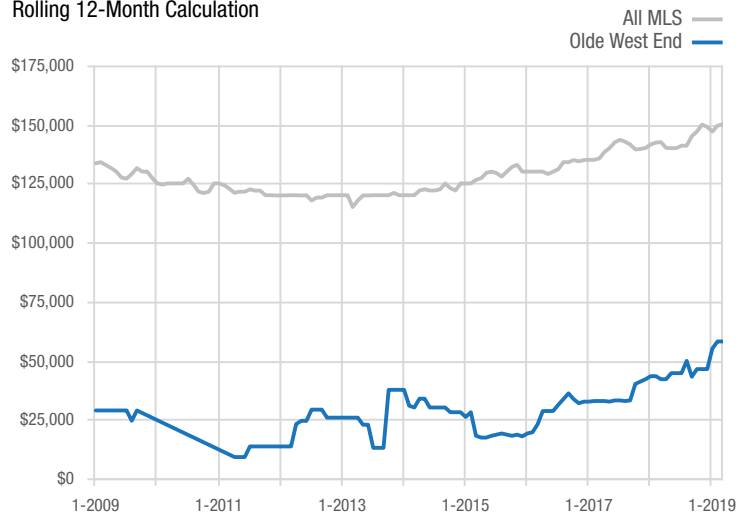
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

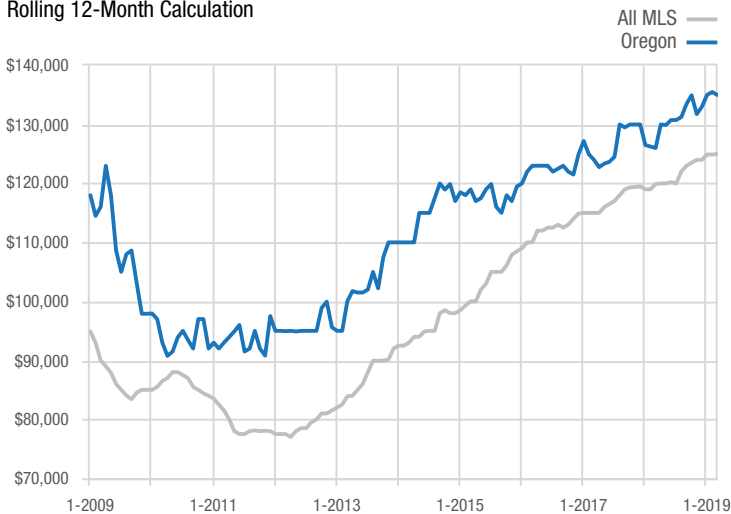
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	42	20	- 52.4%	85	52	- 38.8%
Pending Sales	26	19	- 26.9%	47	45	- 4.3%
Closed Sales	16	21	+ 31.3%	42	41	- 2.4%
Days on Market Until Sale	75	91	+ 21.3%	96	103	+ 7.3%
Median Sales Price*	\$127,450	\$129,000	+ 1.2%	\$124,250	\$131,500	+ 5.8%
Average Sales Price*	\$128,444	\$139,795	+ 8.8%	\$128,802	\$149,553	+ 16.1%
Percent of List Price Received*	98.1%	97.0%	- 1.1%	98.0%	96.9%	- 1.1%
Inventory of Homes for Sale	84	60	- 28.6%	—	—	—
Months Supply of Inventory	4.4	2.9	- 34.1%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	3	0	- 100.0%	3	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	44	—	—
Median Sales Price*	—	—	—	\$136,000	—	—
Average Sales Price*	—	—	—	\$136,000	—	—
Percent of List Price Received*	—	—	—	100.8%	—	—
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

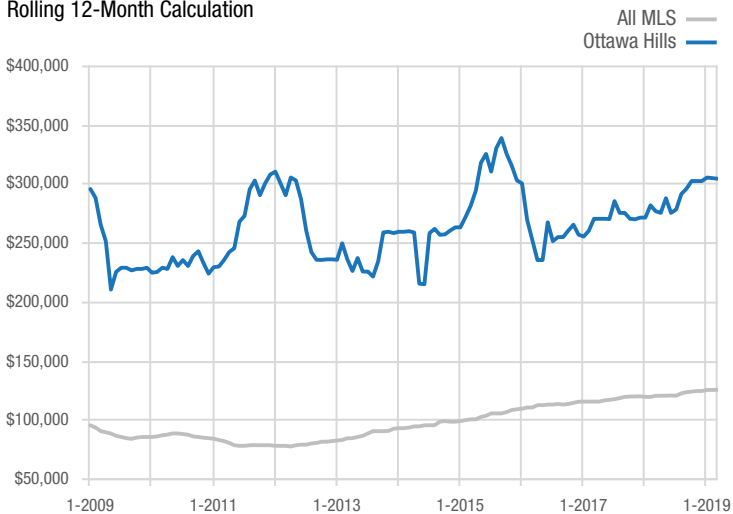
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	20	18	- 10.0%	37	37	0.0%
Pending Sales	8	6	- 25.0%	19	14	- 26.3%
Closed Sales	8	8	0.0%	19	14	- 26.3%
Days on Market Until Sale	101	83	- 17.8%	118	137	+ 16.1%
Median Sales Price*	\$277,500	\$210,000	- 24.3%	\$280,000	\$264,000	- 5.7%
Average Sales Price*	\$274,563	\$229,429	- 16.4%	\$277,268	\$327,762	+ 18.2%
Percent of List Price Received*	93.8%	97.0%	+ 3.4%	96.8%	95.6%	- 1.2%
Inventory of Homes for Sale	46	49	+ 6.5%	—	—	—
Months Supply of Inventory	5.7	6.0	+ 5.3%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	1	0	- 100.0%	4	3	- 25.0%
Pending Sales	0	2	—	2	5	+ 150.0%
Closed Sales	0	1	—	2	4	+ 100.0%
Days on Market Until Sale	—	186	—	148	113	- 23.6%
Median Sales Price*	—	\$83,000	—	\$71,750	\$76,500	+ 6.6%
Average Sales Price*	—	\$83,000	—	\$71,750	\$79,500	+ 10.8%
Percent of List Price Received*	—	100.6%	—	86.3%	98.1%	+ 13.7%
Inventory of Homes for Sale	10	3	- 70.0%	—	—	—
Months Supply of Inventory	7.3	1.7	- 76.7%	—	—	—

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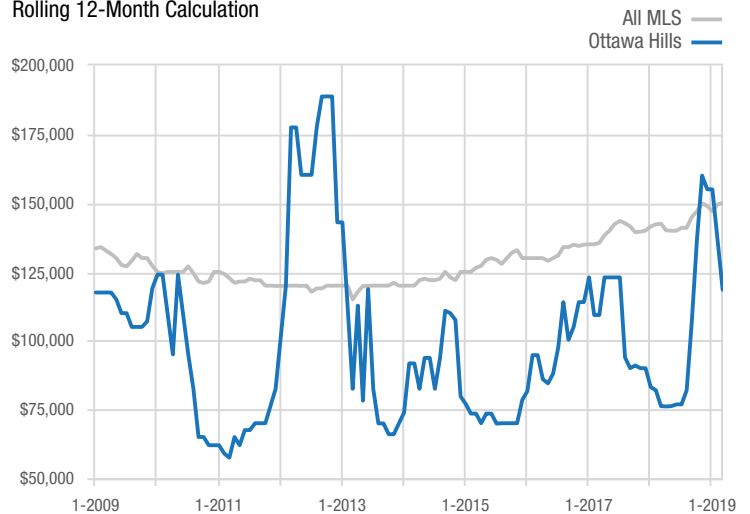
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	30	27	- 10.0%	62	66	+ 6.5%
Pending Sales	23	18	- 21.7%	50	54	+ 8.0%
Closed Sales	19	16	- 15.8%	47	50	+ 6.4%
Days on Market Until Sale	84	52	- 38.1%	92	97	+ 5.4%
Median Sales Price*	\$110,000	\$115,000	+ 4.5%	\$100,950	\$110,000	+ 9.0%
Average Sales Price*	\$107,758	\$119,307	+ 10.7%	\$97,733	\$107,052	+ 9.5%
Percent of List Price Received*	100.8%	99.9%	- 0.9%	97.1%	94.5%	- 2.7%
Inventory of Homes for Sale	53	60	+ 13.2%	—	—	—
Months Supply of Inventory	2.6	2.7	+ 3.8%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	1	1	0.0%	4	1	- 75.0%
Pending Sales	1	2	+ 100.0%	2	3	+ 50.0%
Closed Sales	1	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	41	—	—	43	74	+ 72.1%
Median Sales Price*	\$110,000	—	—	\$72,000	\$125,000	+ 73.6%
Average Sales Price*	\$110,000	—	—	\$72,000	\$125,000	+ 73.6%
Percent of List Price Received*	90.9%	—	—	88.1%	96.9%	+ 10.0%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	1.7	—	—	—	—	—

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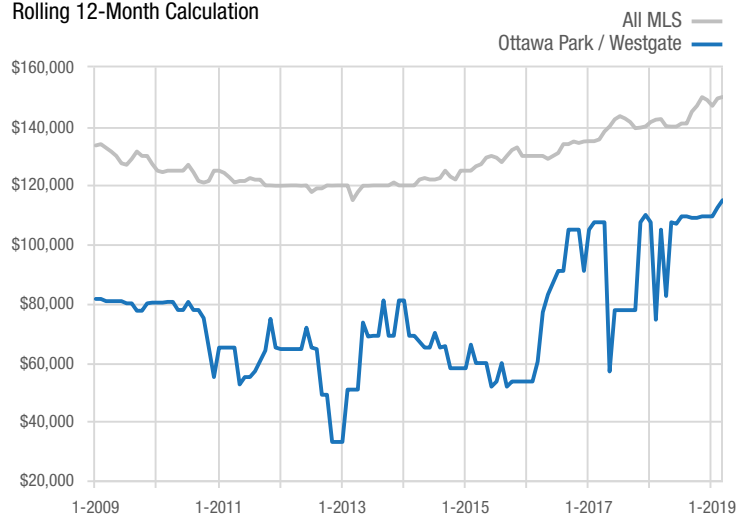
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

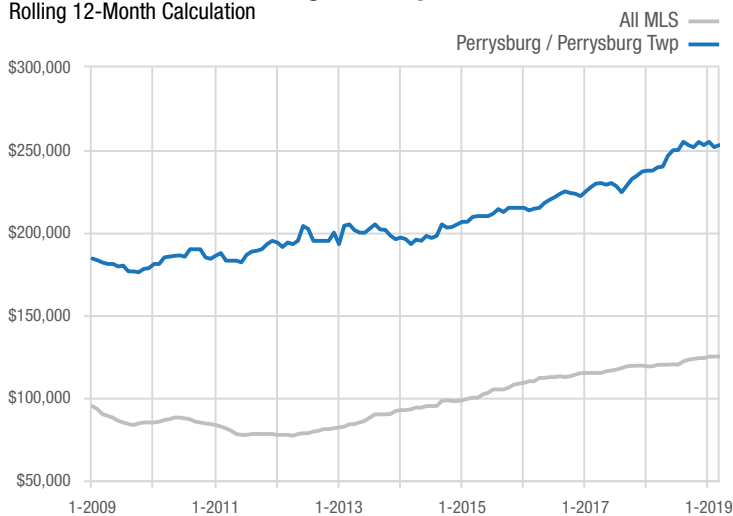
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	77	65	- 15.6%	162	150	- 7.4%
Pending Sales	43	45	+ 4.7%	104	108	+ 3.8%
Closed Sales	41	41	0.0%	91	91	0.0%
Days on Market Until Sale	154	123	- 20.1%	123	119	- 3.3%
Median Sales Price*	\$281,000	\$268,500	- 4.4%	\$240,000	\$249,750	+ 4.1%
Average Sales Price*	\$304,499	\$290,904	- 4.5%	\$275,050	\$268,148	- 2.5%
Percent of List Price Received*	96.7%	98.2%	+ 1.6%	97.2%	97.5%	+ 0.3%
Inventory of Homes for Sale	170	143	- 15.9%	—	—	—
Months Supply of Inventory	3.8	3.1	- 18.4%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	6	11	+ 83.3%	23	25	+ 8.7%
Pending Sales	8	7	- 12.5%	22	20	- 9.1%
Closed Sales	7	8	+ 14.3%	20	18	- 10.0%
Days on Market Until Sale	76	111	+ 46.1%	67	93	+ 38.8%
Median Sales Price*	\$197,000	\$187,512	- 4.8%	\$173,750	\$193,500	+ 11.4%
Average Sales Price*	\$186,629	\$191,911	+ 2.8%	\$182,523	\$212,502	+ 16.4%
Percent of List Price Received*	98.3%	94.1%	- 4.3%	97.4%	95.5%	- 2.0%
Inventory of Homes for Sale	17	20	+ 17.6%	—	—	—
Months Supply of Inventory	2.3	3.4	+ 47.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

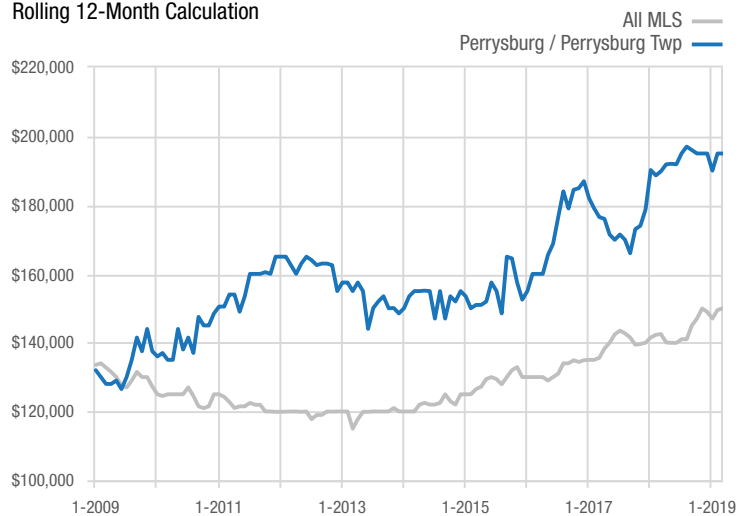
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – March 2019

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Point Place

MLS Area 14: 43611

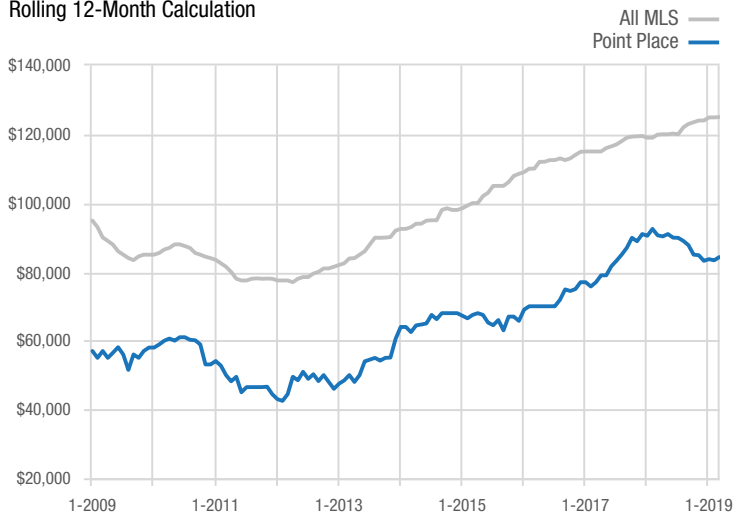
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	25	17	- 32.0%	62	64	+ 3.2%
Pending Sales	19	16	- 15.8%	42	53	+ 26.2%
Closed Sales	22	19	- 13.6%	47	51	+ 8.5%
Days on Market Until Sale	126	74	- 41.3%	129	79	- 38.8%
Median Sales Price*	\$74,900	\$69,000	- 7.9%	\$75,000	\$79,200	+ 5.6%
Average Sales Price*	\$78,296	\$63,695	- 18.6%	\$83,241	\$75,138	- 9.7%
Percent of List Price Received*	96.5%	92.0%	- 4.7%	95.1%	93.9%	- 1.3%
Inventory of Homes for Sale	66	50	- 24.2%	—	—	—
Months Supply of Inventory	3.1	2.2	- 29.0%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	38	—
Median Sales Price*	—	—	—	—	\$54,000	—
Average Sales Price*	—	—	—	—	\$54,000	—
Percent of List Price Received*	—	—	—	—	90.2%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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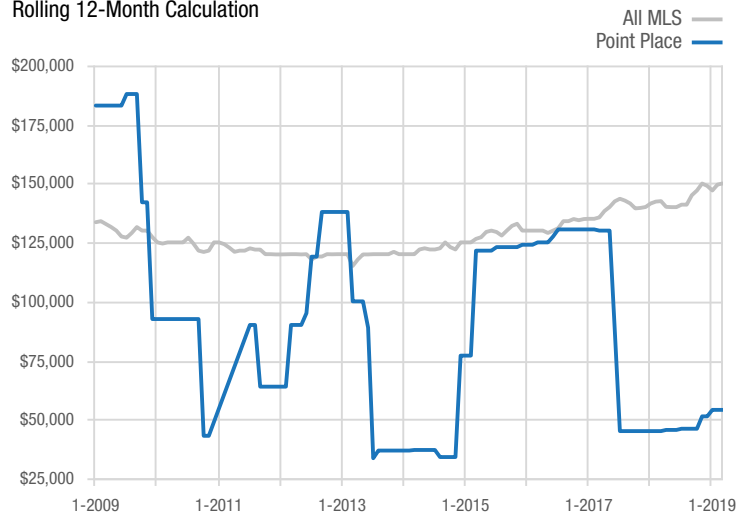
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

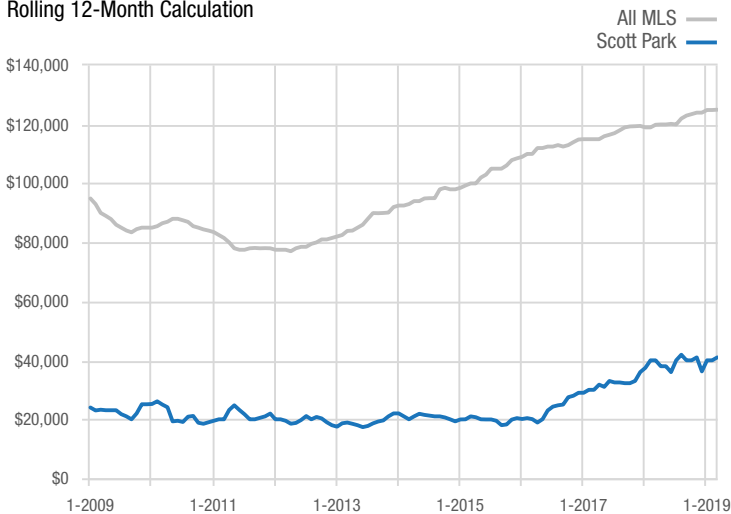
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	24	17	- 29.2%	57	51	- 10.5%
Pending Sales	16	10	- 37.5%	43	44	+ 2.3%
Closed Sales	20	15	- 25.0%	41	47	+ 14.6%
Days on Market Until Sale	85	97	+ 14.1%	85	100	+ 17.6%
Median Sales Price*	\$41,000	\$46,000	+ 12.2%	\$40,000	\$47,750	+ 19.4%
Average Sales Price*	\$38,347	\$47,307	+ 23.4%	\$41,597	\$46,885	+ 12.7%
Percent of List Price Received*	89.5%	90.8%	+ 1.5%	90.7%	91.4%	+ 0.8%
Inventory of Homes for Sale	57	53	- 7.0%	—	—	—
Months Supply of Inventory	4.1	3.5	- 14.6%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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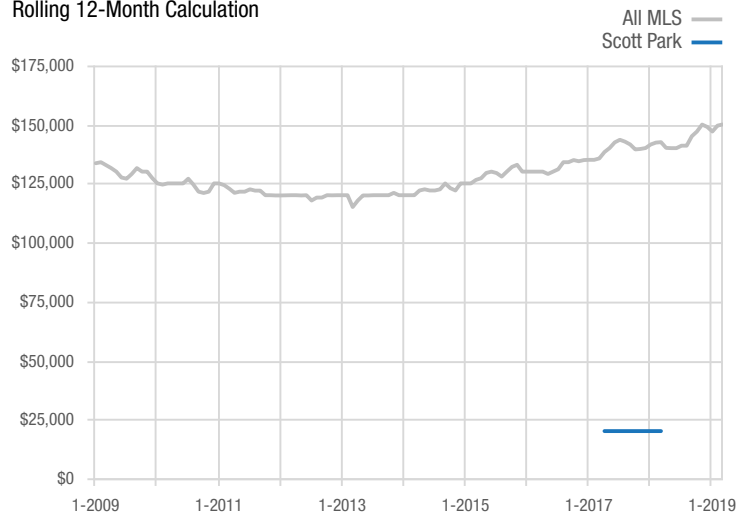
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

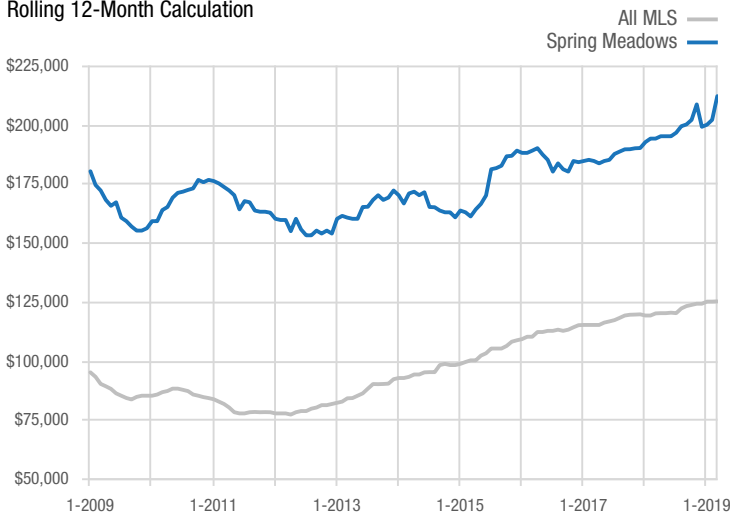
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	32	32	0.0%	78	65	- 16.7%
Pending Sales	25	17	- 32.0%	46	42	- 8.7%
Closed Sales	23	15	- 34.8%	43	36	- 16.3%
Days on Market Until Sale	110	92	- 16.4%	95	93	- 2.1%
Median Sales Price*	\$132,500	\$235,500	+ 77.7%	\$142,500	\$223,000	+ 56.5%
Average Sales Price*	\$171,462	\$209,674	+ 22.3%	\$163,926	\$207,016	+ 26.3%
Percent of List Price Received*	99.2%	97.9%	- 1.3%	100.3%	98.6%	- 1.7%
Inventory of Homes for Sale	88	66	- 25.0%	—	—	—
Months Supply of Inventory	4.4	3.2	- 27.3%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	3	3	0.0%	10	8	- 20.0%
Pending Sales	2	1	- 50.0%	10	7	- 30.0%
Closed Sales	3	2	- 33.3%	9	7	- 22.2%
Days on Market Until Sale	140	111	- 20.7%	118	150	+ 27.1%
Median Sales Price*	\$287,500	\$210,532	- 26.8%	\$228,750	\$230,000	+ 0.5%
Average Sales Price*	\$243,467	\$210,532	- 13.5%	\$228,350	\$248,609	+ 8.9%
Percent of List Price Received*	98.6%	94.7%	- 4.0%	96.7%	93.3%	- 3.5%
Inventory of Homes for Sale	12	11	- 8.3%	—	—	—
Months Supply of Inventory	4.4	4.2	- 4.5%	—	—	—

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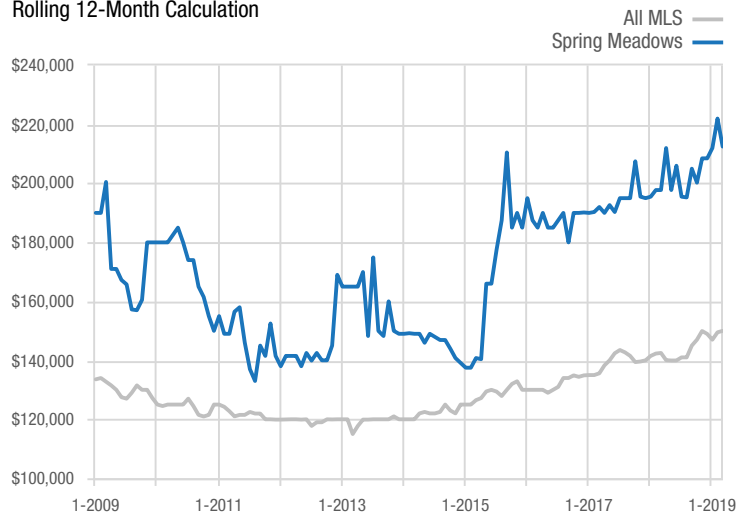
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

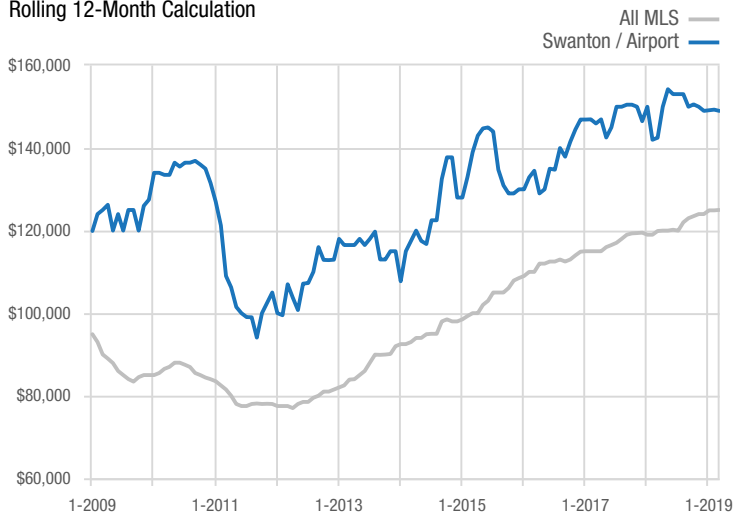
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	17	9	- 47.1%	41	24	- 41.5%
Pending Sales	11	9	- 18.2%	30	14	- 53.3%
Closed Sales	9	10	+ 11.1%	24	15	- 37.5%
Days on Market Until Sale	127	86	- 32.3%	125	96	- 23.2%
Median Sales Price*	\$157,250	\$139,003	- 11.6%	\$154,000	\$163,005	+ 5.8%
Average Sales Price*	\$153,863	\$172,351	+ 12.0%	\$156,748	\$174,414	+ 11.3%
Percent of List Price Received*	98.0%	95.4%	- 2.7%	98.8%	96.5%	- 2.3%
Inventory of Homes for Sale	30	32	+ 6.7%	—	—	—
Months Supply of Inventory	2.6	3.4	+ 30.8%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	35	—	—
Median Sales Price*	—	—	—	\$196,000	—	—
Average Sales Price*	—	—	—	\$196,000	—	—
Percent of List Price Received*	—	—	—	99.0%	—	—
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	1.0	3.0	+ 200.0%	—	—	—

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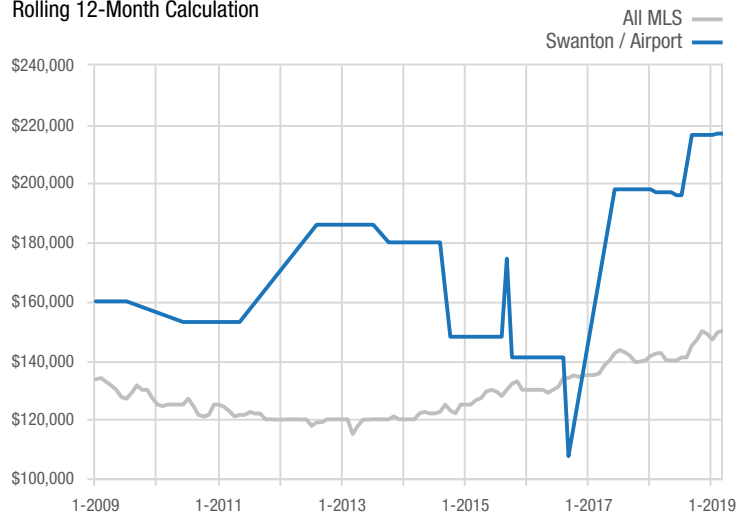
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

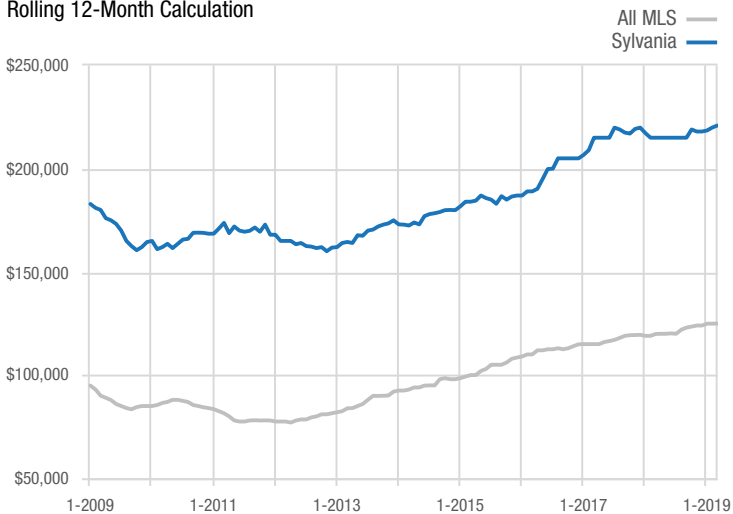
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	90	65	- 27.8%	203	143	- 29.6%
Pending Sales	63	37	- 41.3%	139	90	- 35.3%
Closed Sales	58	31	- 46.6%	123	80	- 35.0%
Days on Market Until Sale	110	85	- 22.7%	109	97	- 11.0%
Median Sales Price*	\$217,000	\$226,000	+ 4.1%	\$200,835	\$224,450	+ 11.8%
Average Sales Price*	\$238,479	\$241,229	+ 1.2%	\$215,808	\$229,574	+ 6.4%
Percent of List Price Received*	98.2%	97.7%	- 0.5%	97.4%	98.1%	+ 0.7%
Inventory of Homes for Sale	178	168	- 5.6%	—	—	—
Months Supply of Inventory	3.6	3.4	- 5.6%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	19	14	- 26.3%	47	35	- 25.5%
Pending Sales	9	7	- 22.2%	29	19	- 34.5%
Closed Sales	7	9	+ 28.6%	27	18	- 33.3%
Days on Market Until Sale	112	85	- 24.1%	123	129	+ 4.9%
Median Sales Price*	\$112,500	\$207,000	+ 84.0%	\$167,500	\$213,450	+ 27.4%
Average Sales Price*	\$116,343	\$204,222	+ 75.5%	\$158,916	\$217,022	+ 36.6%
Percent of List Price Received*	95.7%	98.7%	+ 3.1%	95.0%	98.0%	+ 3.2%
Inventory of Homes for Sale	43	36	- 16.3%	—	—	—
Months Supply of Inventory	4.0	3.2	- 20.0%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

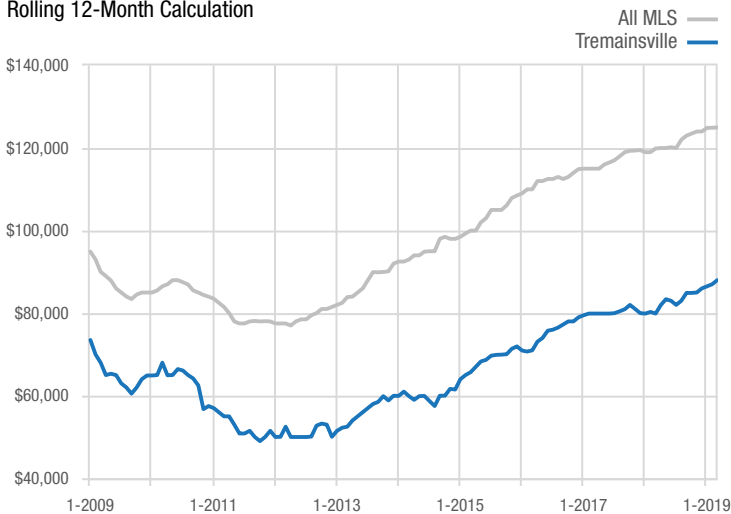
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	74	70	- 5.4%	170	151	- 11.2%
Pending Sales	60	46	- 23.3%	112	112	0.0%
Closed Sales	45	44	- 2.2%	106	106	0.0%
Days on Market Until Sale	108	102	- 5.6%	114	105	- 7.9%
Median Sales Price*	\$76,950	\$96,500	+ 25.4%	\$72,000	\$84,500	+ 17.4%
Average Sales Price*	\$77,205	\$94,013	+ 21.8%	\$73,308	\$85,496	+ 16.6%
Percent of List Price Received*	94.4%	96.0%	+ 1.7%	95.0%	96.0%	+ 1.1%
Inventory of Homes for Sale	183	145	- 20.8%	—	—	—
Months Supply of Inventory	3.9	2.9	- 25.6%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	1	0	- 100.0%	3	0	- 100.0%
Closed Sales	2	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	189	—	—	194	—	—
Median Sales Price*	\$80,450	—	—	\$77,500	—	—
Average Sales Price*	\$80,450	—	—	\$79,467	—	—
Percent of List Price Received*	97.6%	—	—	95.8%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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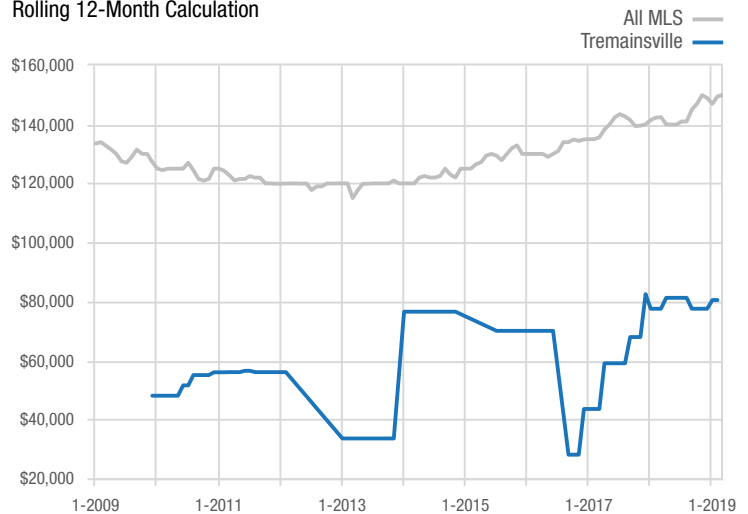
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	13	23	+ 76.9%	34	45	+ 32.4%
Pending Sales	7	9	+ 28.6%	22	20	- 9.1%
Closed Sales	5	10	+ 100.0%	18	20	+ 11.1%
Days on Market Until Sale	146	72	- 50.7%	88	90	+ 2.3%
Median Sales Price*	\$230,000	\$264,000	+ 14.8%	\$212,500	\$255,000	+ 20.0%
Average Sales Price*	\$238,523	\$263,620	+ 10.5%	\$248,434	\$257,321	+ 3.6%
Percent of List Price Received*	98.5%	99.9%	+ 1.4%	98.4%	99.6%	+ 1.2%
Inventory of Homes for Sale	42	41	- 2.4%	—	—	—
Months Supply of Inventory	4.3	3.9	- 9.3%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	6	2	- 66.7%	8	8	0.0%
Pending Sales	2	4	+ 100.0%	4	7	+ 75.0%
Closed Sales	1	3	+ 200.0%	3	4	+ 33.3%
Days on Market Until Sale	50	63	+ 26.0%	70	65	- 7.1%
Median Sales Price*	\$166,250	\$168,000	+ 1.1%	\$105,000	\$161,750	+ 54.0%
Average Sales Price*	\$166,250	\$190,467	+ 14.6%	\$122,183	\$177,850	+ 45.6%
Percent of List Price Received*	95.0%	97.8%	+ 2.9%	91.7%	100.1%	+ 9.2%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	2.2	2.6	+ 18.2%	—	—	—

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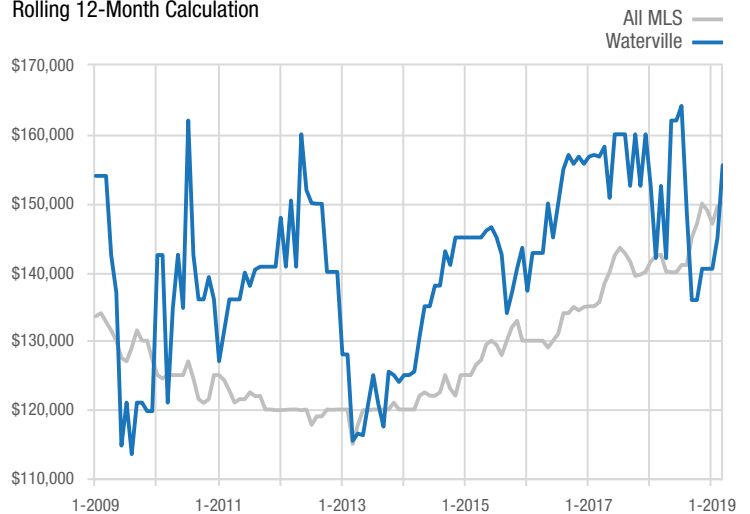
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Whitehouse

MLS Area 08: 43571

Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	14	11	- 21.4%	39	43	+ 10.3%
Pending Sales	7	12	+ 71.4%	22	28	+ 27.3%
Closed Sales	9	11	+ 22.2%	22	24	+ 9.1%
Days on Market Until Sale	93	112	+ 20.4%	115	115	0.0%
Median Sales Price*	\$205,000	\$273,000	+ 33.2%	\$200,000	\$270,000	+ 35.0%
Average Sales Price*	\$224,078	\$269,252	+ 20.2%	\$234,714	\$251,692	+ 7.2%
Percent of List Price Received*	100.5%	98.5%	- 2.0%	98.5%	99.0%	+ 0.5%
Inventory of Homes for Sale	35	38	+ 8.6%	—	—	—
Months Supply of Inventory	3.3	3.9	+ 18.2%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	65	—	—	65	—	—
Median Sales Price*	\$230,000	—	—	\$230,000	—	—
Average Sales Price*	\$230,000	—	—	\$230,000	—	—
Percent of List Price Received*	93.9%	—	—	93.9%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

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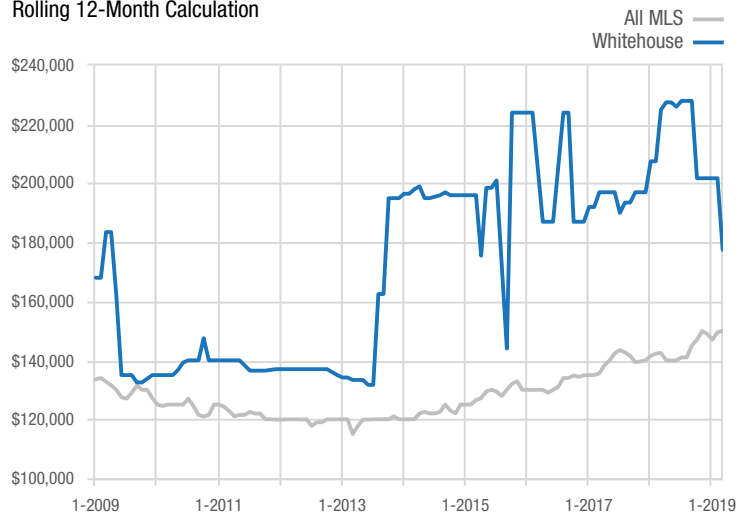
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – March 2019

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

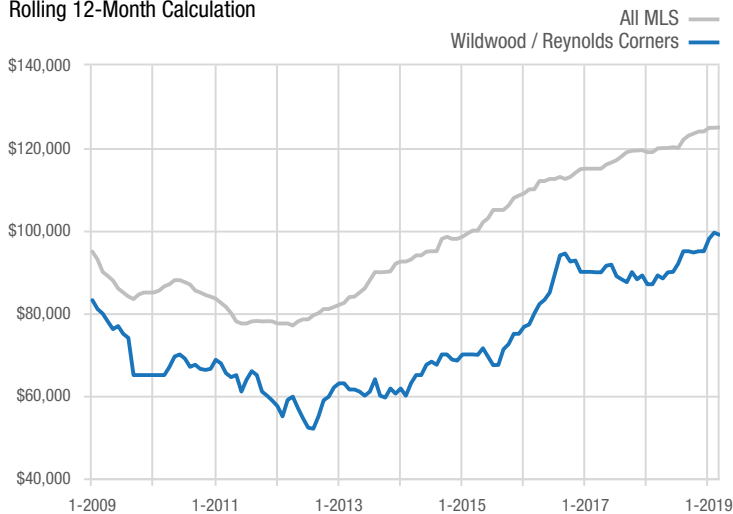
Single Family	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	33	35	+ 6.1%	92	87	- 5.4%
Pending Sales	37	37	0.0%	80	76	- 5.0%
Closed Sales	36	30	- 16.7%	77	67	- 13.0%
Days on Market Until Sale	81	72	- 11.1%	82	80	- 2.4%
Median Sales Price*	\$98,000	\$87,930	- 10.3%	\$84,000	\$90,250	+ 7.4%
Average Sales Price*	\$112,919	\$110,205	- 2.4%	\$94,261	\$114,796	+ 21.8%
Percent of List Price Received*	96.1%	97.0%	+ 0.9%	96.4%	95.8%	- 0.6%
Inventory of Homes for Sale	92	74	- 19.6%	—	—	—
Months Supply of Inventory	2.9	2.6	- 10.3%	—	—	—

Condo-Villa	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	9	8	- 11.1%	25	18	- 28.0%
Pending Sales	11	5	- 54.5%	21	14	- 33.3%
Closed Sales	11	4	- 63.6%	22	11	- 50.0%
Days on Market Until Sale	101	87	- 13.9%	125	103	- 17.6%
Median Sales Price*	\$104,900	\$103,750	- 1.1%	\$139,598	\$84,084	- 39.8%
Average Sales Price*	\$118,061	\$117,125	- 0.8%	\$119,363	\$87,089	- 27.0%
Percent of List Price Received*	96.2%	98.7%	+ 2.6%	95.6%	95.7%	+ 0.1%
Inventory of Homes for Sale	23	14	- 39.1%	—	—	—
Months Supply of Inventory	3.4	1.9	- 44.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

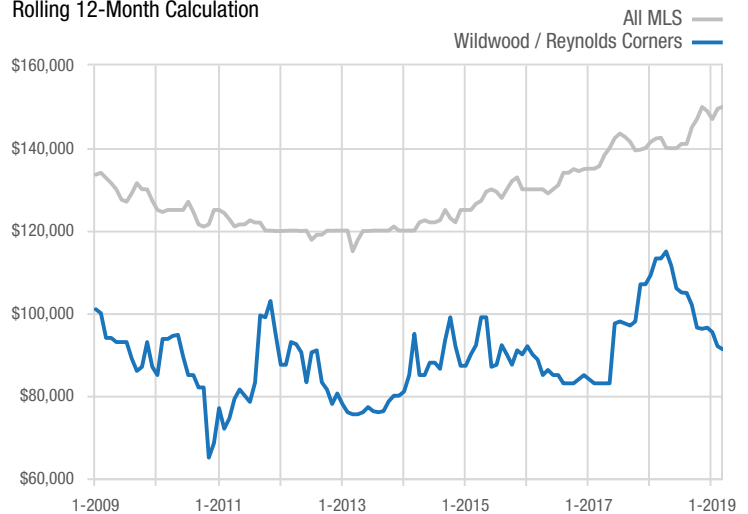
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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